



FY 2016
FIRST QUARTER EARNINGS
CONFERENCE CALL

February 9, 2016

Growth, Innovation and Value Creation

NONSTOP

TRANSDIGM
GROUP INC.

Agenda

- TransDigm Overview

W. Nicholas Howley
Chairman, President and CEO

- Highlights, Market Review, Operating Performance and Outlook

W. Nicholas Howley
Chairman, President and CEO

- Financial Results

Terrance Paradie
Executive Vice President and
Chief Financial Officer

- Q&A

Forward Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including information regarding our guidance for future periods. These forward-looking statements are based on management's current expectations and beliefs, as well as a number of assumptions concerning future events, many of which are outside of our control. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the forward-looking statement. These risks and uncertainties include but are not limited to: the sensitivity of our business to the number of flight hours that our customers' planes spend aloft and our customers' profitability, both of which are affected by general economic conditions; future terrorist attacks; cyber-security threats and natural disasters; our reliance on certain customers; the U.S. defense budget and risks associated with being a government supplier; failure to maintain government or industry approvals; failure to complete or successfully integrate acquisitions; our substantial indebtedness; potential environmental liabilities; increases in costs that cannot be recovered in product pricing; risks associated with our international sales and operations; and other factors. Further information regarding the important factors that could cause actual results to differ materially from projected results can be found in TransDigm Group's Annual Report on Form 10-K and other reports that TransDigm Group or its subsidiaries have filed with the Securities and Exchange Commission.

You are cautioned not to place undue reliance on our forward-looking statements. TransDigm Group Incorporated assumes no obligation to, and expressly disclaims any obligation to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Special Notice Regarding Pro Forma and Non-GAAP Information

This presentation sets forth certain pro forma financial information. This pro forma financial information gives effect to certain recently completed acquisitions. Such pro forma information is based on certain assumptions and adjustments and does not purport to present TransDigm's actual results of operations or financial condition had the transactions reflected in such pro forma financial information occurred at the beginning of the relevant period, in the case of income statement information, or at the end of such period, in the case of balance sheet information, nor is it necessarily indicative of the results of operations that may be achieved in the future.

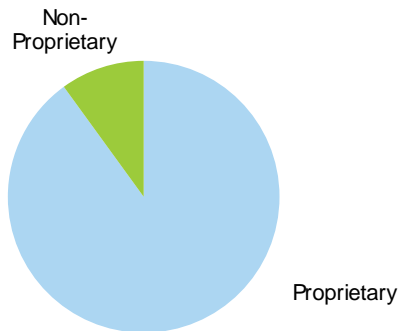
This presentation also sets forth certain non-GAAP financial measures. A presentation of the most directly comparable GAAP measures and a reconciliation to such measures are set forth in the appendix.

TransDigm Overview

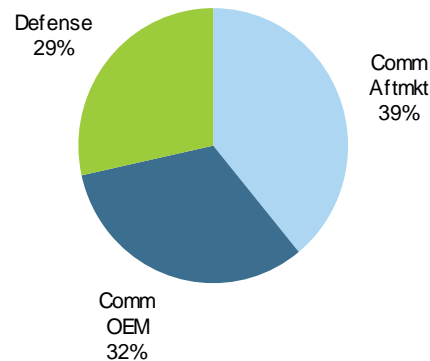
DISTINGUISHING CHARACTERISTICS

- Highly engineered aerospace components
- Significant aftermarket content
- Proprietary and sole source products
- High free cash flow

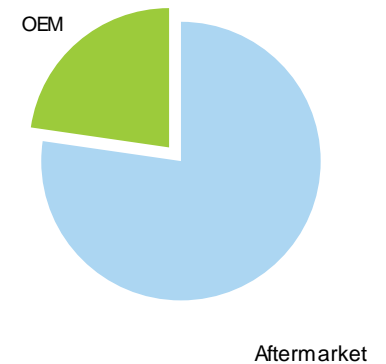
Proprietary Revenues ⁽¹⁾



Pro Forma Revenues (Excluding Non-Aviation Segment) ⁽¹⁾



Pro Forma EBITDA As Defined ⁽¹⁾



(1) Pro forma revenue is for the fiscal year ended 9/30/15 (excluding the Non-Aviation Segment sales of ≈ \$96 million or ≈ 3% of total sales). Includes the full year impact of FY 15 acquisitions of Telair, Franke, Pexco and PneuDrualics. Please see the Special Notice Regarding Pro Forma and Non-GAAP Information.

2016 Q1 Financial Performance by Markets – Pro Forma

Highlights⁽¹⁾

Commercial OEM

- Commercial transport revenue up 5%

Commercial Aftermarket

- Commercial transport revenue up 2%

Defense

- Bookings ahead of shipments

Q1 Market Review – Pro Forma Revenues⁽¹⁾

**Actual vs.
Prior Year Q1**

Commercial OEM:

Up 1%

Commercial Aftermarket:

Flat

Defense:

Down 1%

(1) Information is on a pro forma basis versus the prior year period and includes the recently completed acquisitions of Telair, Franke, Pexco and PneuDrualics. Please see the Special Notice Regarding Pro Forma and Non-GAAP Information.

Fiscal 2016 Outlook

FY 2015 Pro Forma Sales Mix ⁽¹⁾	Market	FY 2016 Expected Growth
32%	Commercial OEM	Up Mid Single-Digit %
39%	Commercial Aftermarket	Up Mid to High Single-Digit %
29%	Defense	Up Low Single-Digit %

Assumptions

- Worldwide RPM growth \approx 5%
- Full year interest expense \approx \$450 million
- Full year tax rate below 31%
- Weighted average shares of 56.5 million

Guidance Summary

(\$ in millions)

	Low	High
Revenues	\$ 3,144	\$ 3,188
EBITDA As Defined	\$ 1,425	\$ 1,445
% to sales	45.3%	45.3%
Net Income	\$ 539	\$ 553
GAAP EPS	\$ 9.48	\$ 9.72
Adj. EPS	\$ 10.65	\$ 10.89

(1) Pro forma revenue is for the fiscal year ended 9/30/15 (excluding the Non-Aviation Segment sales of \approx \$96 million or \approx 3% of total sales). Includes the full year impact of FY 15 acquisitions of Telair, Franke, Pexco and PneuDrualics. Please see the Special Notice Regarding Pro Forma and Non-GAAP Information.

First Quarter 2016 Results

(\$ in millions, except
per share amounts)

	Thirteen Week Periods Ended		
	January 2, 2016	December 27, 2014	
Revenue	\$701.7	\$586.9	19.6% Increase
Gross Profit	\$374.6	\$321.2	1.3 Margin Point Decrease
<i>Margin %</i>	53.4%	54.7%	<ul style="list-style-type: none"> • Dilutive impact from acquisitions • Strength of our proprietary products and productivity improvements
SG&A	\$82.2	\$67.5	
<i>% to Sales</i>	11.7%	11.5%	
Interest Expense- Net	\$112.0	\$98.9	13.2% Increase
			<ul style="list-style-type: none"> • Outstanding borrowings increased
Net Income	\$114.9	\$95.5	20.3% Increase
<i>% to Sales</i>	16.4%	16.3%	
Adjusted EPS	\$2.27	\$1.80	26.1% Increase



Liquidity & Taxes

(\$ in millions)

Cash

	Q1 FY 2016 1/2/2016	FY 9/30/2015
Net Cash Provided by Operating Activities	\$164.1	\$520.9
Capital Expenditures	(\$10.2)	(\$54.9)
Free Cash Flow	\$153.9	\$466.0
Cash on the Balance Sheet	\$805.3	\$714.0

Taxes

- FY 16 Q1 ETR: 30.0%
- FY 16 Full Year ETR: Below 31%

Liquidity

	Actual 1/2/2016	Net Debt to Pro Forma EBITDA As Defined Multiple	Rate
Cash	\$805		
\$550m revolver	–		L + 3.00%
\$250m AR securitization facility	200		L + 0.80%
First lien term loan C due 2020	2,025		L + 3.00%
First lien term loan D due 2021	813		L + 3.00%
First lien term loan E due 2022	1,534		L + 2.75%
Total senior secured debt	\$4,572	2.8x	
Senior sub notes due 2020	550		5.50%
Senior sub notes due 2021	500		7.50%
Senior sub notes due 2022	1,150		6.00%
Senior sub notes due 2024	1,200		6.50%
Senior sub notes due 2025	450		6.50%
Total debt	\$8,422	5.7x	

Reconciliation of GAAP to Adjusted EPS - Guidance

	<u>Thirteen Week Periods Ended</u>		<u>Full Year Guidance</u>
	<u>January 2,</u> <u>2016</u>	<u>December 27,</u> <u>2014</u>	<u>Mid-Point</u> <u>September 30,</u> <u>2016</u>
Earnings per share	\$ 1.97	\$ 1.63	\$ 9.60
Adjustments to earnings per share:			
Dividend equivalent payment	0.05	0.06	0.05
Non-cash stock compensation expense	0.13	0.07	0.56
Acquisition-related expenses / other	0.12	0.04	0.56
Adjusted earnings per share	<u>\$ 2.27</u>	<u>\$ 1.80</u>	<u>\$ 10.77</u>
Weighted-average shares outstanding	56,805	56,591	56,500

Appendix - Reconciliation of Net Income to EBITDA and EBITDA As Defined

(\$ in thousands)

	Thirteen Week Periods Ended	
	January 2, 2016	December 27, 2014
Net income	\$ 114,901	\$ 95,533
Adjustments:		
Depreciation and amortization expense	26,201	21,785
Interest expense - net	111,983	98,935
Income tax provision	49,157	46,200
EBITDA	302,242	262,453
Adjustments:		
Acquisition-related expenses and adjustments ⁽¹⁾	7,225	1,700
Non-cash stock compensation expense ⁽²⁾	10,681	5,764
Other - net	(735)	(189)
Gross Adjustments to EBITDA	17,171	7,275
EBITDA As Defined	\$ 319,413	\$ 269,728
EBITDA As Defined, Margin ⁽³⁾	45.5%	46.0%

⁽¹⁾ Represents accounting adjustments to inventory associated with acquisitions of businesses and product lines that were charged to cost of sales when the inventory was sold: costs incurred to integrate acquired businesses and product lines into TD Group's operations, facility relocation costs and other acquisition-related costs; transaction-related costs comprising deal fees; legal, financial and tax due diligence expenses; and valuation costs that are required to be expensed as incurred.

⁽²⁾ Represents the compensation expense recognized by TD Group under our stock incentive plans.

⁽³⁾ The EBITDA As Defined margin represents the amount of EBITDA As Defined as a percentage of sales.

Appendix - Reconciliation of Reported EPS to Adjusted EPS

(\$ in thousands, except per share amounts)

	Thirteen Week Periods Ended	
	January 2, 2016	December 27, 2014
Reported Earnings Per Share		
Net income	\$ 114,901	\$ 95,533
Less: dividends on participating securities	(3,000)	(3,365)
Net income applicable to common stock - basic and diluted	<u>\$ 111,901</u>	<u>\$ 92,168</u>
Weighted-average shares outstanding under the two-class method:		
Weighted-average common shares outstanding	53,706	52,511
Vested options deemed participating securities	3,099	4,080
Total shares for basic and diluted earnings per share	<u>56,805</u>	<u>56,591</u>
Basic and diluted earnings per share	<u>\$ 1.97</u>	<u>\$ 1.63</u>
Adjusted Earnings Per Share		
Net income	\$ 114,901	\$ 95,533
Gross adjustments to EBITDA	17,171	7,275
Purchase accounting backlog amortization	2,540	1,966
Tax adjustment	(5,906)	(3,012)
Adjusted net income	<u>\$ 128,706</u>	<u>\$ 101,762</u>
Adjusted diluted earnings per share under the two-class method	<u>\$ 2.27</u>	<u>\$ 1.80</u>

Appendix - Reconciliation of Net Cash Provided by Operating Activities to EBITDA and EBITDA As Defined

(\$ in thousands)

	Thirteen Week Periods Ended	
	January 2, 2016	December 27, 2014
Net cash provided by operating activities	\$ 164,130	\$ 188,959
Adjustments:		
Changes in assets and liabilities, net of effects from acquisitions of businesses	(22,453)	(69,219)
Interest expense - net ⁽¹⁾	108,151	94,936
Income tax provision - current	48,556	45,277
Non-cash equity compensation ⁽²⁾	(10,681)	(5,764)
Excess tax benefit from exercise of stock options	14,539	8,264
EBITDA	302,242	262,453
Adjustments:		
Acquisition-related expenses and adjustments ⁽³⁾	7,225	1,700
Non-cash stock compensation expense ⁽²⁾	10,681	5,764
Other, net	(735)	(189)
EBITDA As Defined	\$ 319,413	\$ 269,728

⁽¹⁾ Represents interest expense excluding the amortization of debt issue costs and premium and discount on debt.

⁽²⁾ Represents the compensation expense recognized by TD Group under our stock incentive plans.

⁽³⁾ Represents accounting adjustments to inventory associated with acquisitions of businesses and product lines that were charged to cost of sales when the inventory was sold; costs incurred to integrate acquired businesses and product lines into TD Group's operations, facility relocation costs and other acquisition-related costs; transaction-related costs comprising deal fees; legal, financial and tax due diligence expenses and valuation costs that are required to be expensed as incurred.