




TRANSDIGM
GROUP INC.

CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

2014 ANALYST DAY

JUNE 25, 2014



Agenda



11:30	<i>Lunch</i>	
12:45	Introduction	Liza Sabol
	TDG Overview	Nick Howley
	Management Process / Value Creation	Ray Laubenthal
	Product Line Structure	Pete Palmer
	New Business & Innovation	Jorge Valladares
	Mergers & Acquisitions	Bernie Iversen
	Recent Acquisitions & Integration	Bob Henderson
2:15	<i>Break</i>	
	Product Presentations Breakout	Operating Unit Management
	- Adams Rite, AmSafe & Hartwell	
	- Arkwin & Whippany	
	- Al2, AvtechTye & Champion	
	- Airborne & Aerosonic	
3:45	Financial Review & Executive Compensation	Greg Rufus
	Q&A	Panel
5:00	<i>End</i>	

TransDigm Group Inc. Executive Management - 2014 Analyst Day Participants



Pictured standing left to right: Peter Palmer, Executive Vice President; Robert S. Henderson, Executive Vice President; Jorge L. Valladares III, Executive Vice President; John F. Leary, Executive Vice President

Seated Left to right: W. Nicholas Howley, Chief Executive Officer and Chairman of the Board of Directors; Gregory Rufus, Executive Vice President, Chief Financial Officer and Secretary; Raymond F. Laubenthal, President and Chief Operating Officer; and Bernt G. Iversen II, Executive Vice President –Business Development and Mergers & Acquisitions

Forward Looking Statements



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including information regarding our guidance for future periods. These forward-looking statements are based on management's current expectations and beliefs, as well as a number of assumptions concerning future events, many of which are outside of our control. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the forward-looking statements. These risks and uncertainties include but are not limited to: the sensitivity of our business to the number of flight hours that our customers' planes spend aloft and our customers' profitability, both of which are affected by general economic conditions; future terrorist attacks; our reliance on certain customers; the U.S. defense budget and risks associated with being a government supplier; failure to maintain government or industry approvals; failure to complete or successfully integrate acquisitions; our substantial indebtedness; potential environmental liabilities; and other factors. Further information regarding the important factors that could cause actual results to differ materially from projected results can be found in TransDigm Group's Annual Report on Form 10-K and other reports that TransDigm Group or its subsidiaries have filed with the Securities and Exchange Commission.

You are cautioned not to place undue reliance on our forward-looking statements. TransDigm Group assumes no obligation to, and expressly disclaims any obligation to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Special Notice Regarding Pro Forma and Non-GAAP Information



This presentation sets forth certain pro forma financial information, which is summarized in the appendix. This pro forma financial information gives effect to certain recently completed acquisitions and divestitures. Such pro forma information is based on certain assumptions and adjustments and does not purport to present TransDigm's actual results of operations or financial condition had the transactions reflected in such pro forma financial information occurred at the beginning of the relevant period, in the case of income statement information, or at the end of such period, in the case of balance sheet information, nor is it necessarily indicative of the results of operations that may be achieved in the future.

This presentation also sets forth certain non-GAAP financial information. A presentation of the most directly comparable GAAP measure and a reconciliation to such measures are set forth in the appendix.



TRANSDIGM
GROUP INC.

CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

TRANSDIGM OVERVIEW
W. NICHOLAS HOWLEY



TransDigm's Unique & Consistent Business Strategy



TransDigm's Consistent Goal – “Private Equity-Like” Returns to Shareholders

- Proprietary Aerospace Products with Significant Aftermarket
- 3-Part Value-Based Operating Strategy
- Decentralized, Incentivized Organization
- Focused Acquisition Strategy
- “Private Equity-Like” Capital Structure

TransDigm Overview



(\$ in millions)

Business

	FY 2013 Actual	FY 2014 Guidance Mid-Point ⁽¹⁾
Revenue:	\$1,924	\$2,342
EBITDA As Defined:	\$900	\$1,057
EBITDA As Defined Margin:	46.8%	45.1%
Enterprise Value ⁽²⁾	≈ \$16 Billion	
Formed:	1993	

Distinguishing Characteristics

- Uniquely consistent strategy
- High free cash flow
- “Private equity-like” business model

(1) Revenue and EBITDA As Defined information under FY14 Guidance Mid-point reflects the mid-point of the range for the fiscal year ending 9/30/14 that was provided on 5/6/2014. The Company only updates guidance quarterly and this presentation does not confirm or update guidance now.

(2) Enterprise value calculated as of 6/13/14 equals equity value (shares outstanding as of 3/29/14 multiplied by the TDG closing stock price on 6/13/14) plus total net debt (total debt less cash).

Note: EBITDA As Defined is a non-GAAP financial measure. For a historical reconciliation of EBITDA As Defined to Net Income and to Net Cash Provided by Operating Activities, please see the appendix.

Key Business Events Since 2012 Analyst Day



Continued Consistent, Outstanding Value Creation

\$3.2 B in Special Dividends
Almost 50% of Beginning Market Equity Value *

5 Acquisitions for Purchase Price of \approx \$775 M

New Debt and/or Refinanced \approx \$7.9 B

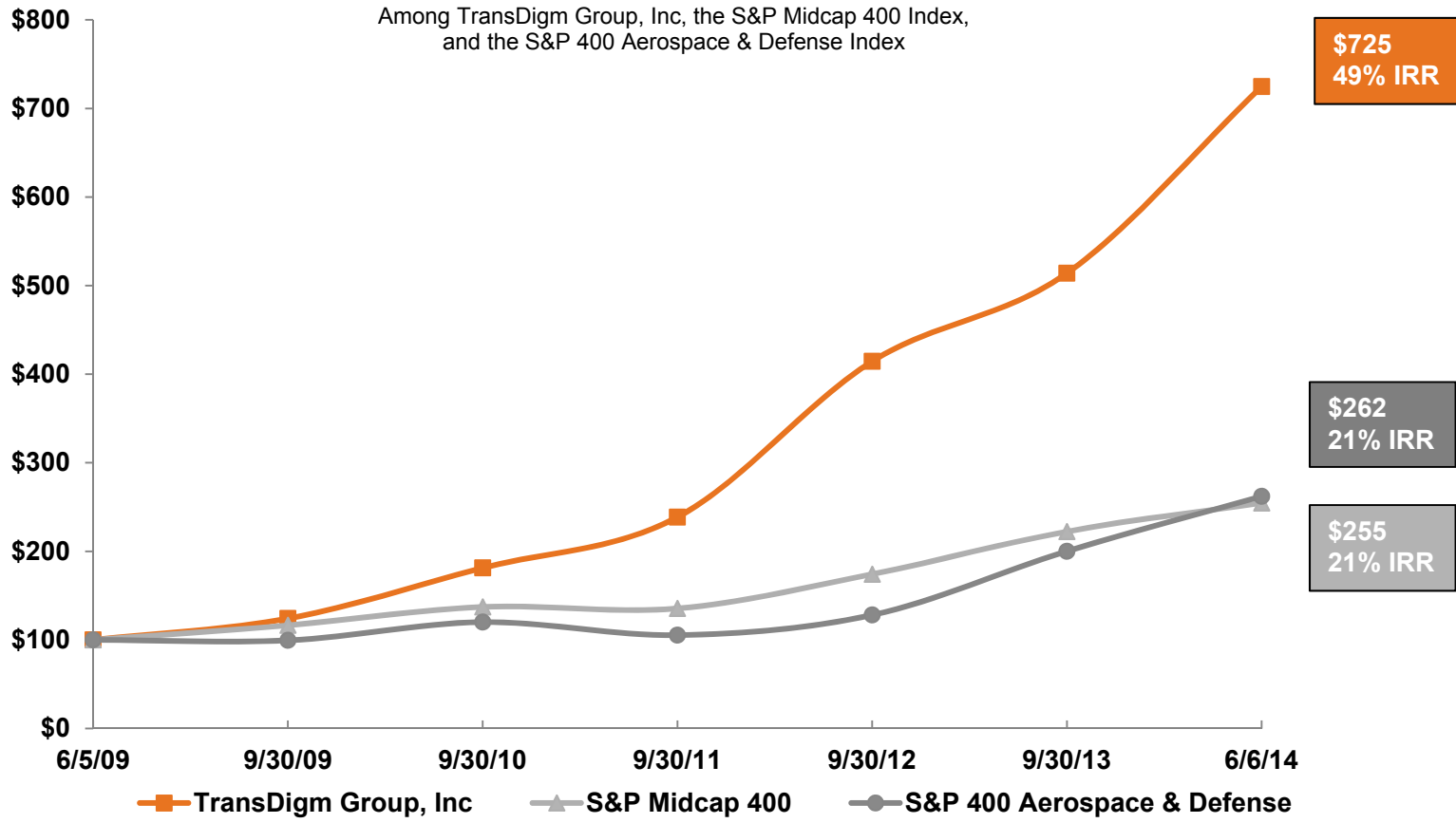
*Calculated based on closing stock price of 6/27/12, date of last Analyst Day. Note \$25.00 per share dividend declared June 6, 2014 will be paid to stockholders on June 26, 2014.

5 Year Cumulative Total Return



COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*

Among TransDigm Group, Inc, the S&P Midcap 400 Index, and the S&P 400 Aerospace & Defense Index



*\$100 invested on 6/5/09 in stock or index, including reinvestment of dividends. Five year period ended June 6, 2014.

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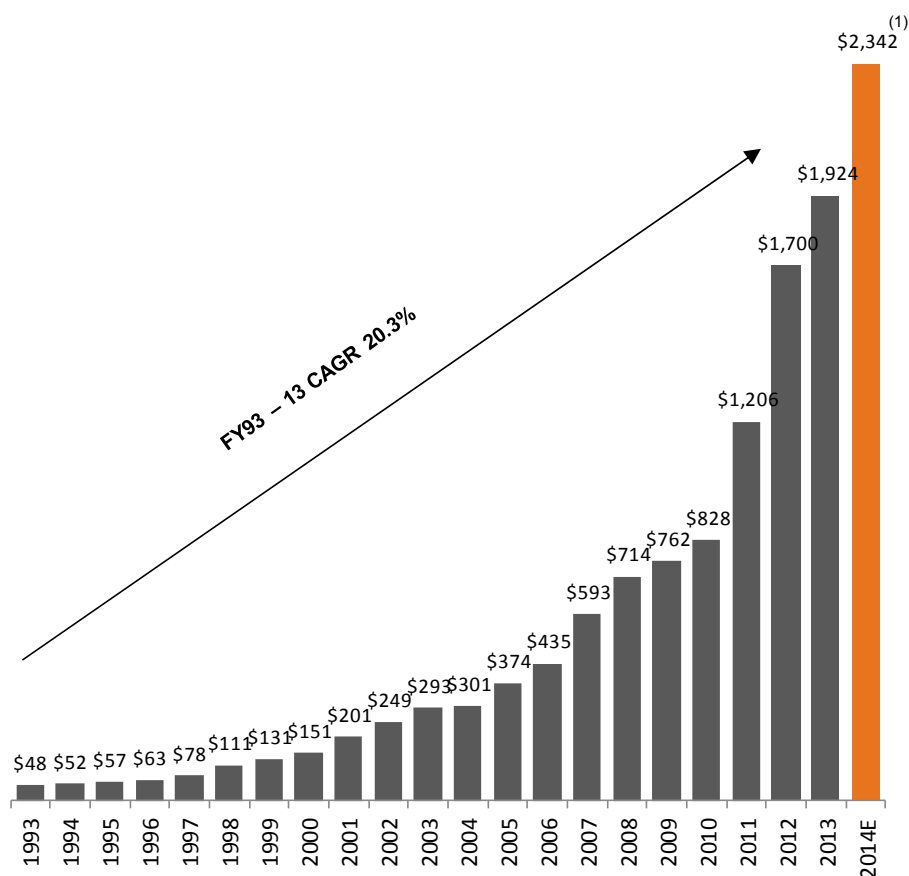
Consistent Record of Growth and Margin Expansion



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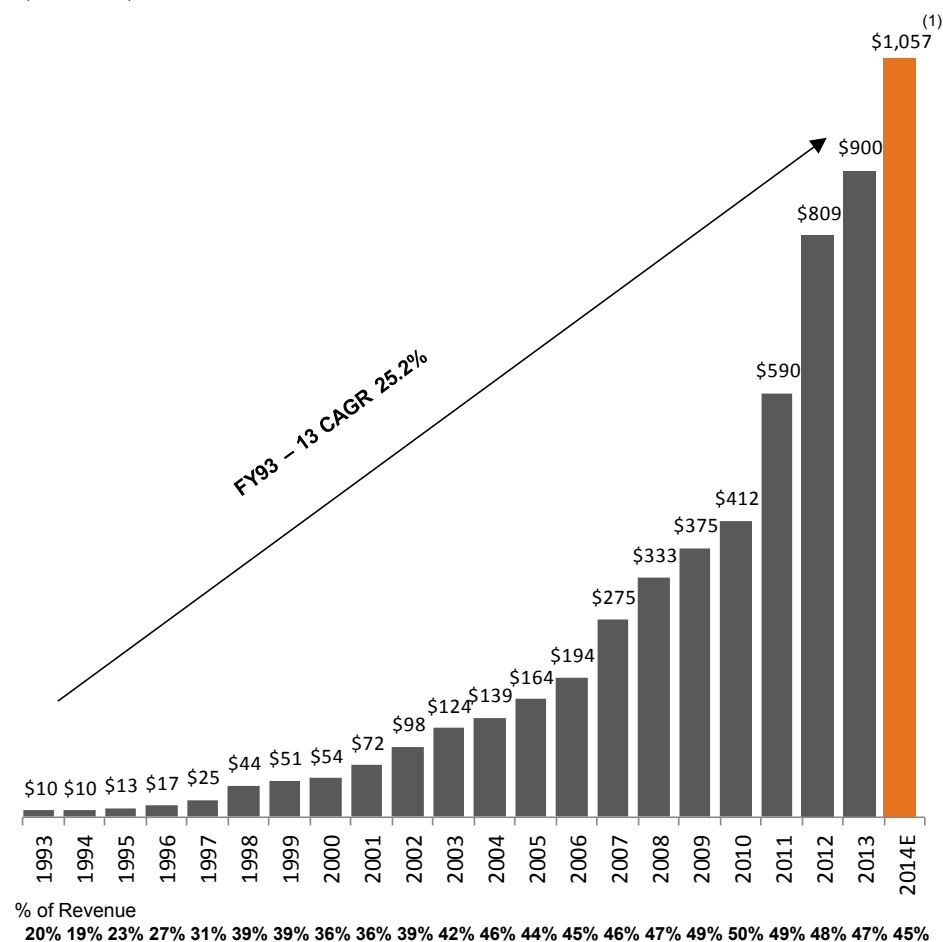
Revenue

(\$ in millions)



EBITDA As Defined and Margin

(\$ in millions)



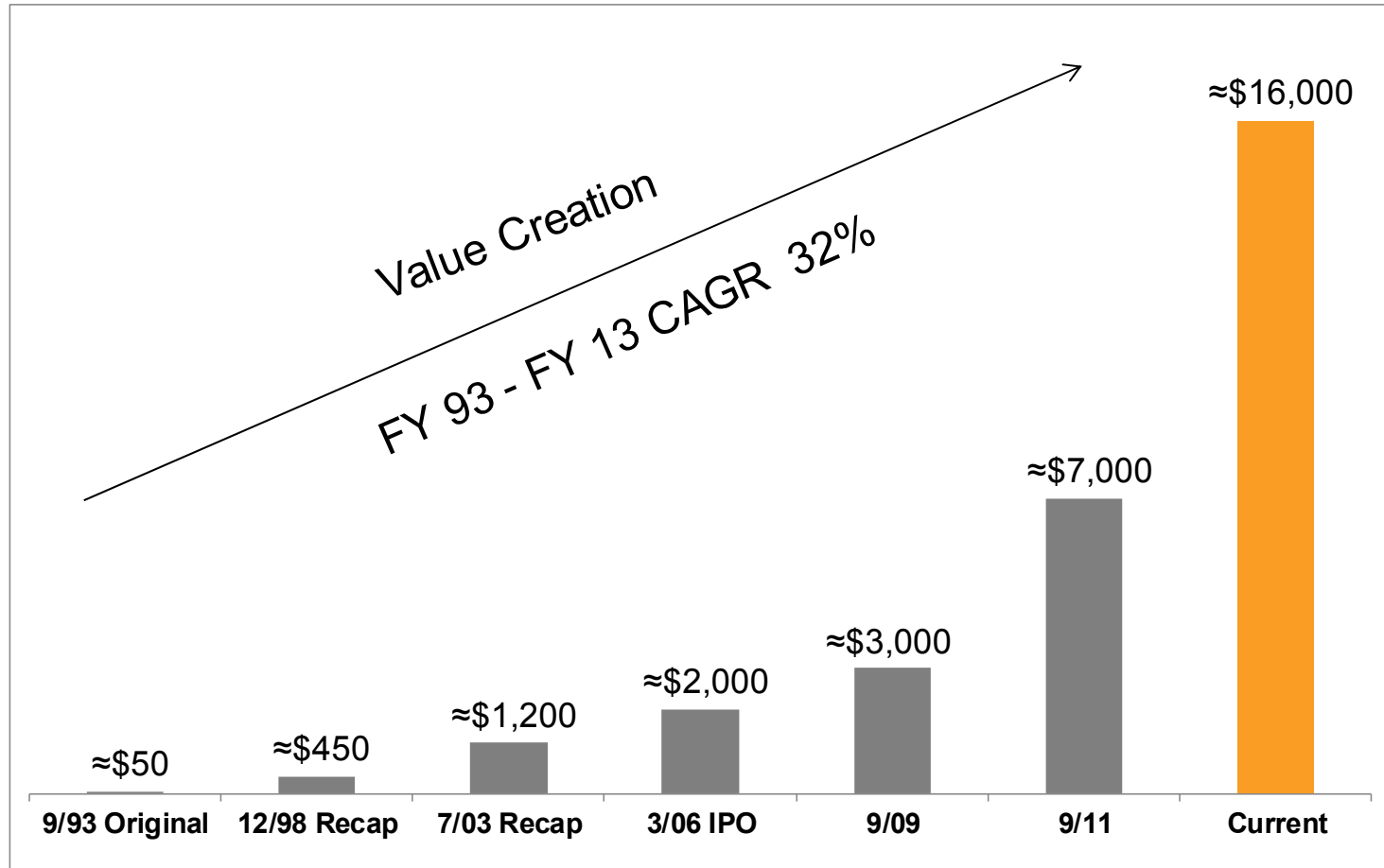
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Steady Long Term Growth in Total Enterprise Value



(\$ in millions)



Note: Total Enterprise Value is calculated as equity value plus total net debt.

Experienced Senior Management Team with Proven Track Record



EXECUTIVE	TITLE	YEAR HIRED
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Officers:

W. Nicholas Howley	Chairman & CEO	1993
Raymond F. Laubenthal	President & COO	1993
Gregory Rufus	Executive VP – CFO	2000
Robert S. Henderson	Executive VP	1994
Bernt G. Iversen, II	Executive VP – M&A	1993
John F. Leary	Executive VP	1999
Peter Palmer	Executive VP	2000
Jorge L. Valladares III	Executive VP	1997

Location Management Participating in Analyst Day:

Joseph K. Grote	President, AeroSonic / CDA
Bryce Wiedeman	President, Airborne Systems
Willard F. Hagan	President, AmSafe Passenger Restraints
Richard Olszewski	Director of Sales, Arkwin Industries
Herbert Mardany	President, AvtechTye
James Liddle	President, Champion Aerospace
Joel Reiss	President, Hartwell Corporation
Jack Stiffler	President, Whippany Actuation Systems

- Proven track record
- Managed the business through multiple cycles
- Experienced with a leveraged capital structure
- Deep bench
- Shared values and operating strategies
- Management is the largest stakeholder

Diverse Products, Platforms and Markets



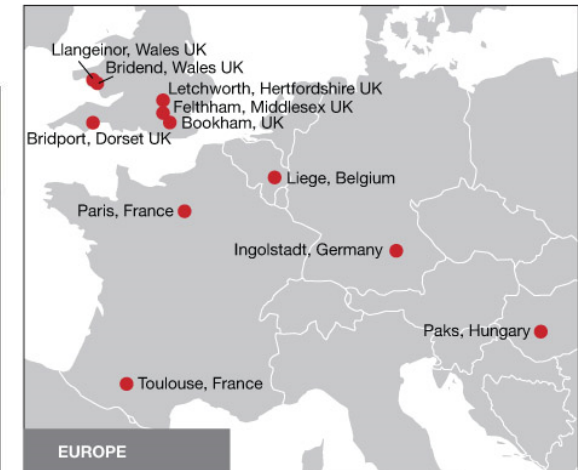
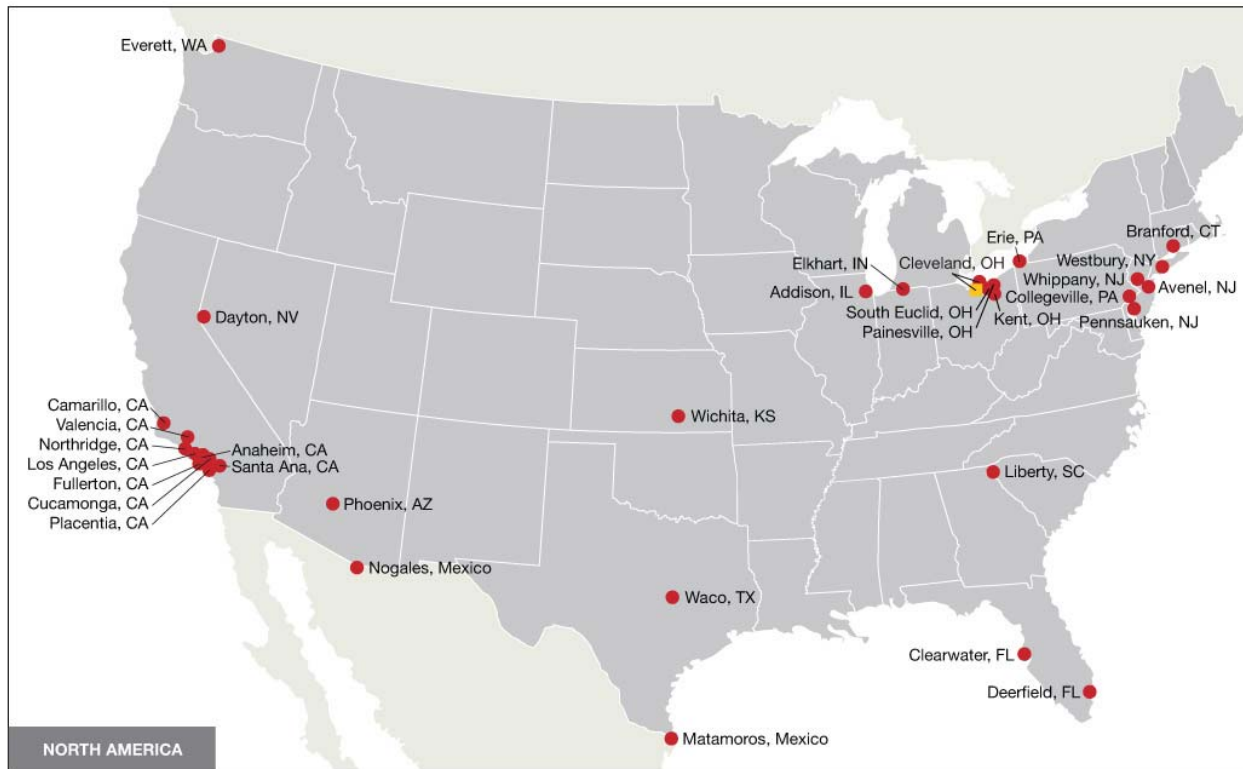
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	Ignition Systems and Engine Sensors	Pumps	Valves	Motors, Actuators and Controls	Water Faucets and Systems	Quick Disconnects, Couplings and Rods	Batteries, Chargers and Power Conditioning	Aircraft Hardware, Latches & Cockpit Security Systems	Engineered Composites, Elastomers & Laminants	Audio Systems	Lighting and Instrumentation	Seat Belts & Safety Restraints

TransDigm's Expanding Global Footprint



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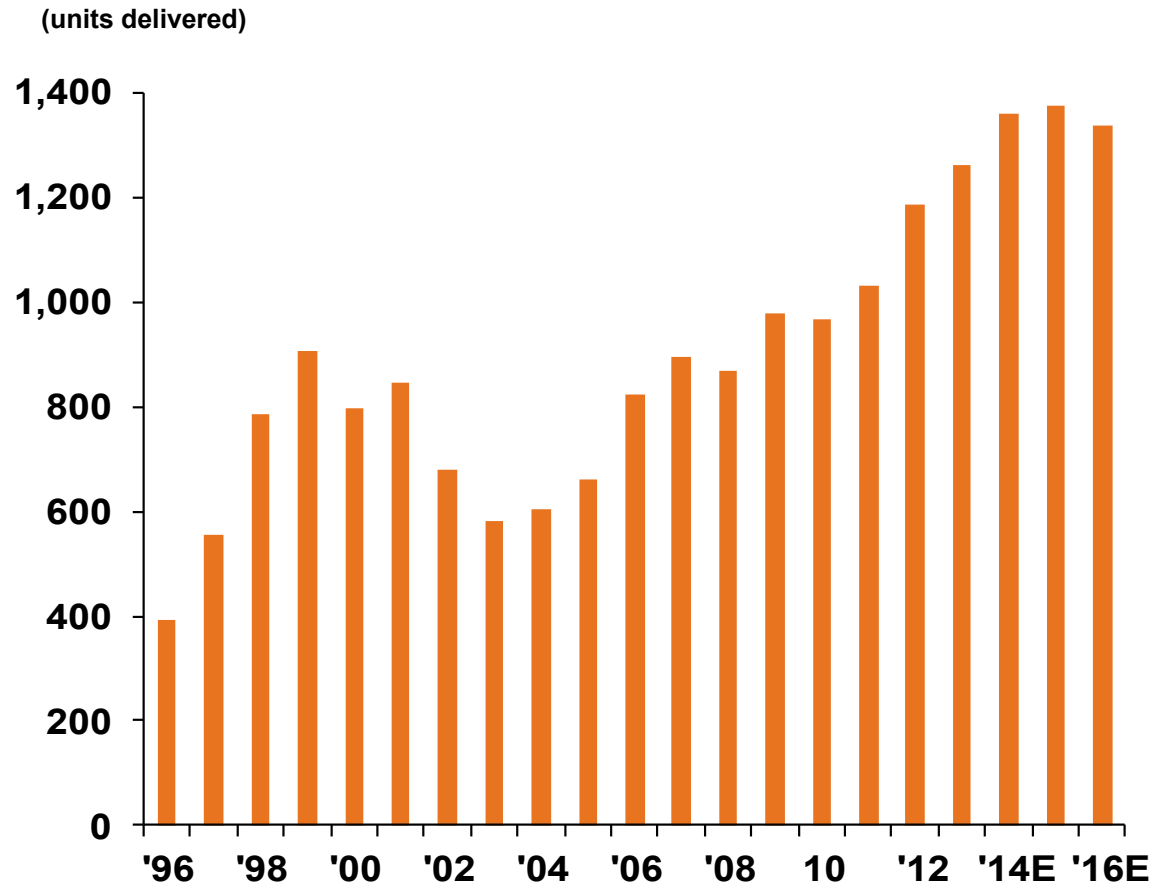
- TransDigm Global Headquarters
- TransDigm Locations

Steady Growth in Passenger Traffic Drives Stable Aftermarket Sales





COMMERCIAL TRANSPORTS

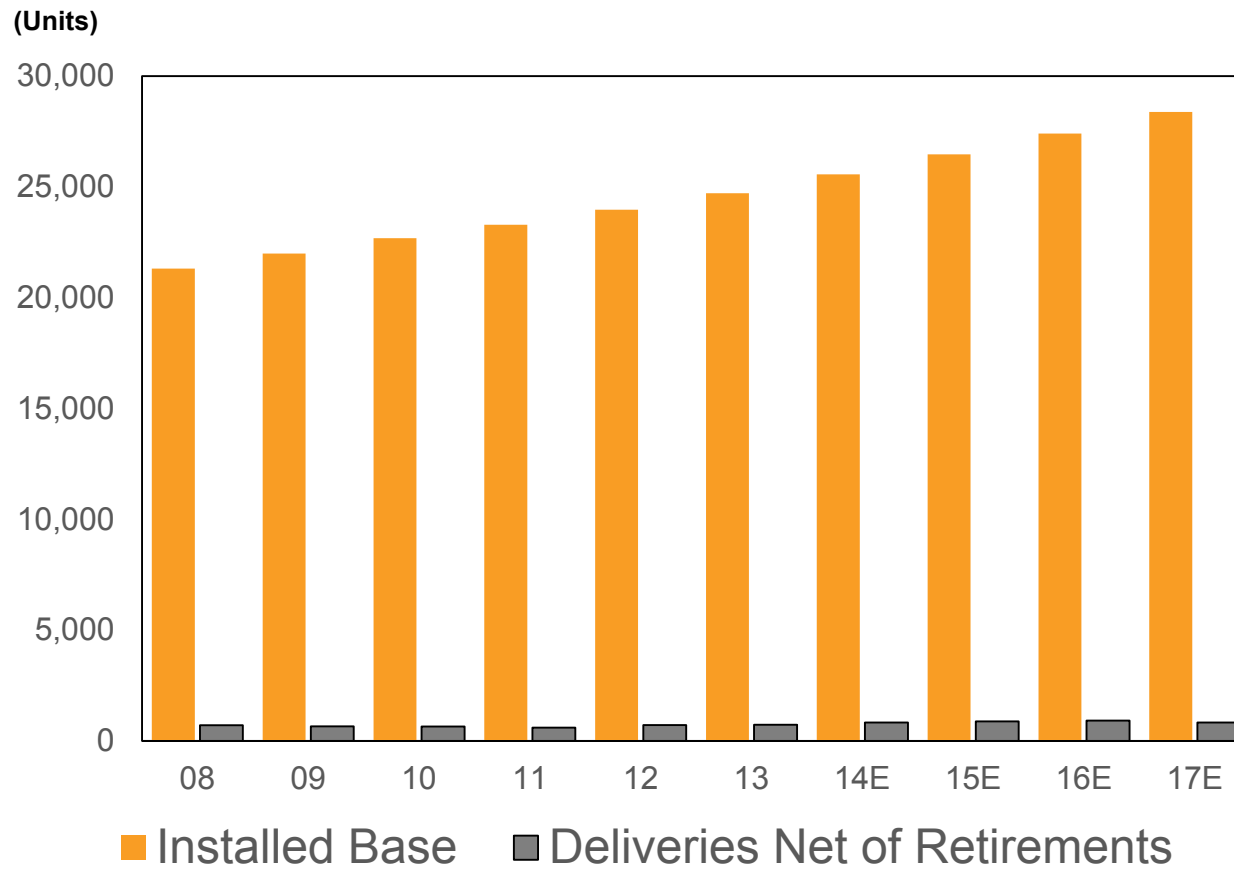


Source: Wall Street Research / Airline Monitor / Management estimates as of April 2014.

Commercial Transport Installed Base



COMMERCIAL TRANSPORT INSTALLED BASE



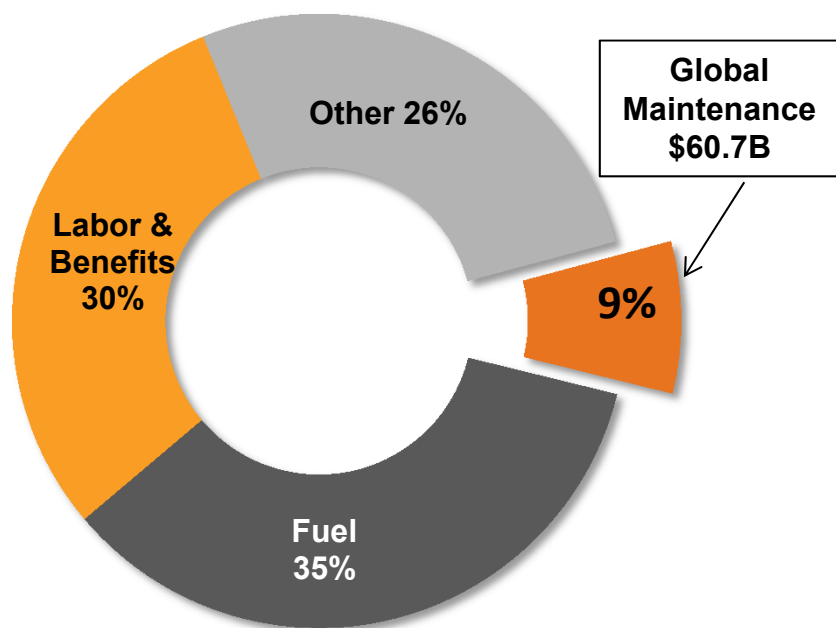
Source: Airline Monitor February 2014 / Management estimates

TransDigm's Addressed Market for Commercial Aftermarket

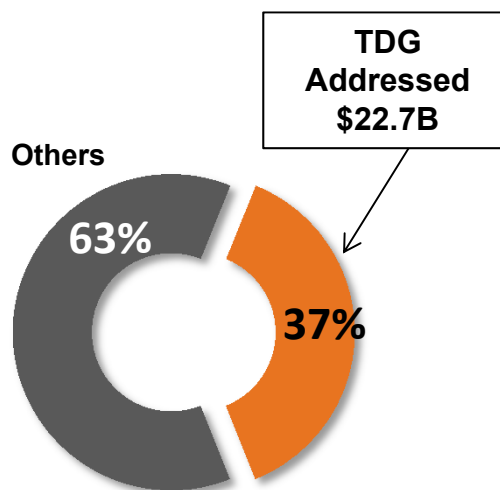


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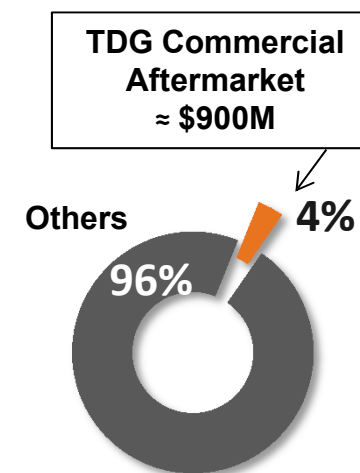
Global Airline Operating Expenses
2013 Total = \$686B



Global Maintenance Spend
2013 Total = \$60.7B



TDG Addressed Market
2013 Total = \$22.7B



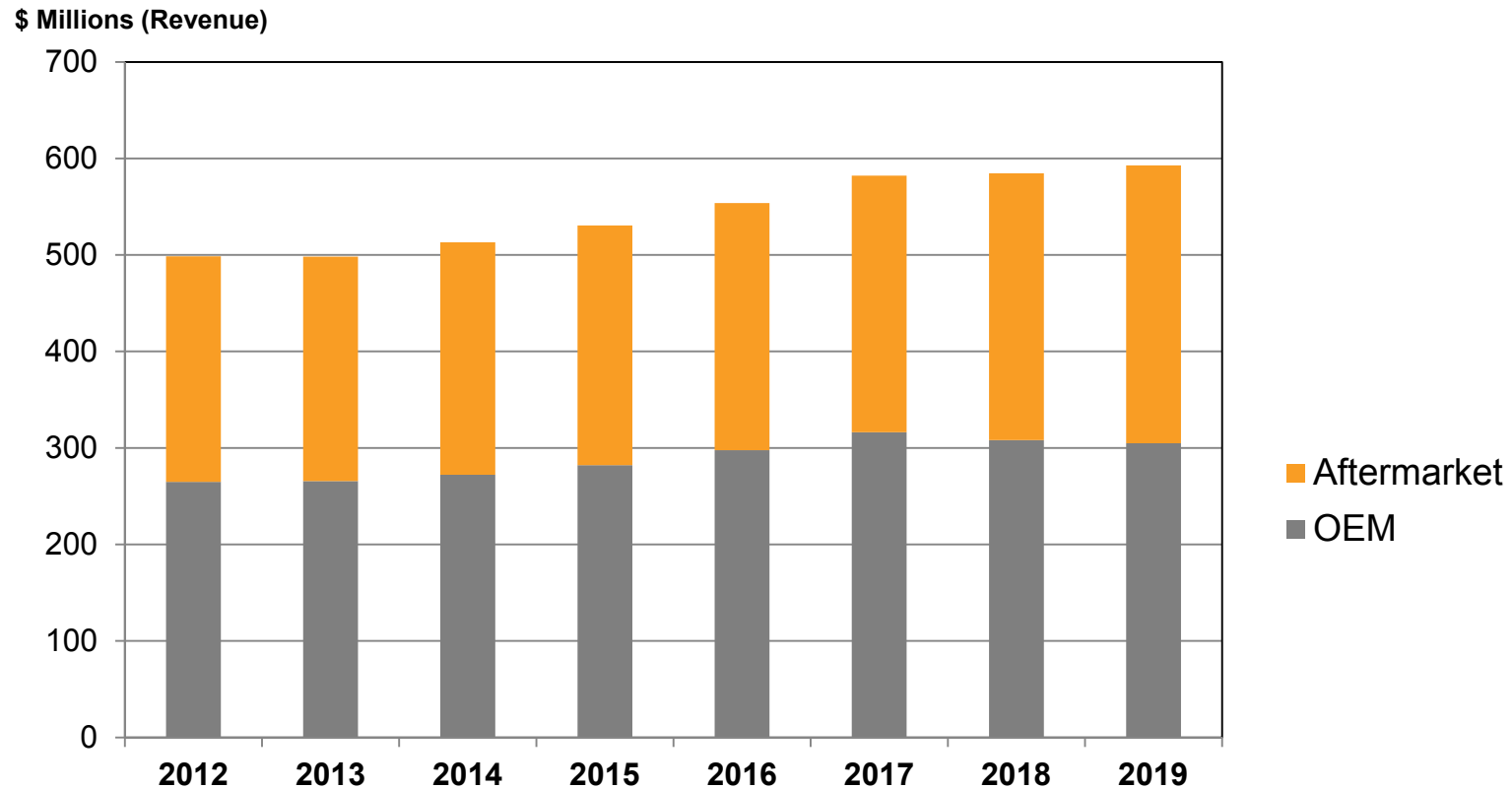
**TransDigm's Addressed Market for Commercial Aftermarket is \$22.7B
of Which We Hold a ≈ 4% Market Share**

Source: IATA March 2014 / ICF SH&E Analysis / TDG
Addressed market refers to the material market where TDG currently has content on by aircraft model and part type

Military Outlook – Flat to Modestly Up



2012 - 2019 TransDigm Base Military Revenue Forecast*



S-70, AH-64 and F-35 are Major Military Growth Platforms

*Excludes price increase and initial provisioning; based on current products and platforms
Source: ICF SH&E analysis and management estimates

Significant Barriers to Entry

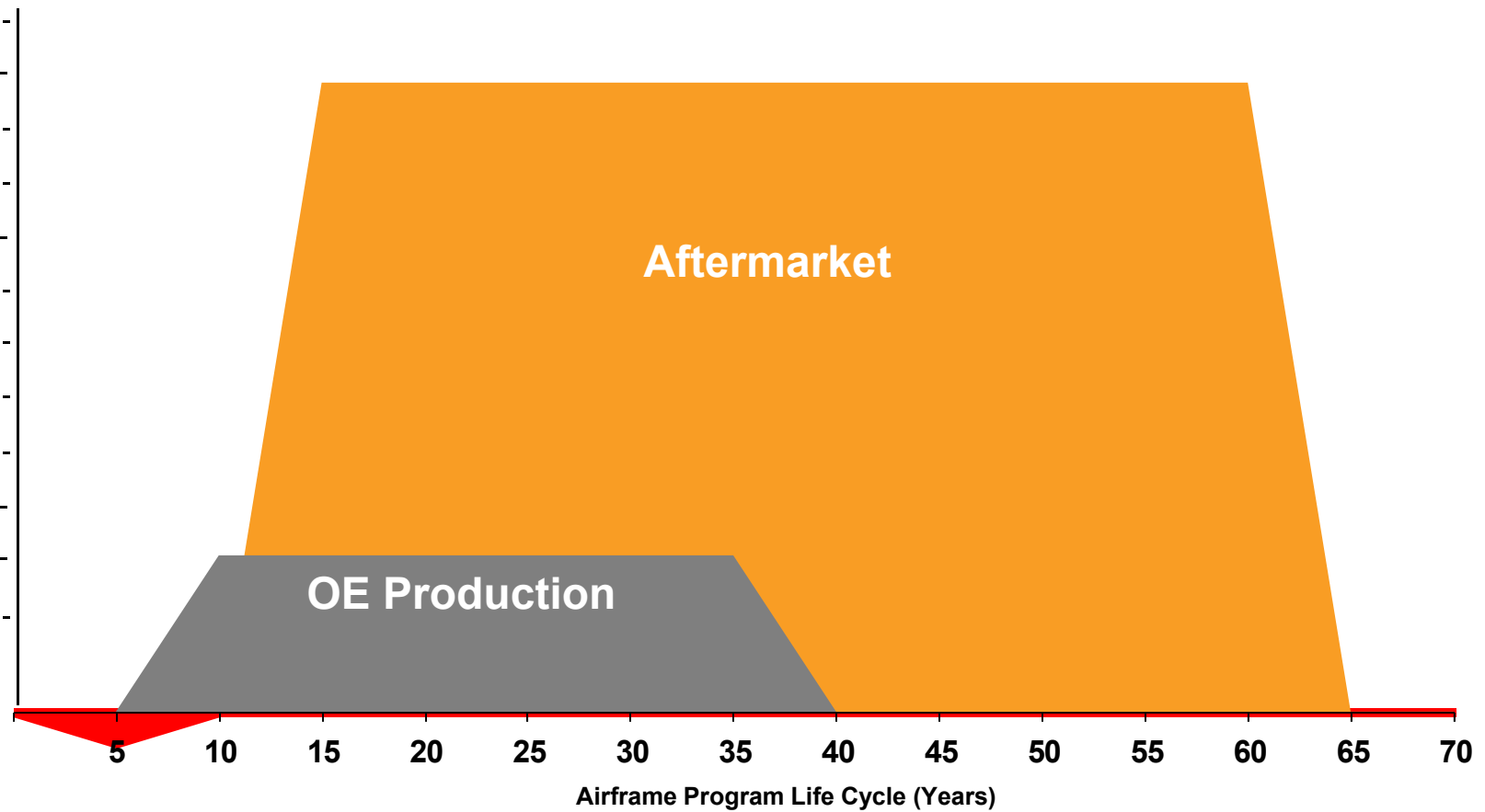


- Selection / Qualification Process
- FAA Certification
- Niche Markets
- Risk / Reward Trade-Off

Recurring Stream of Profitable Aftermarket Revenue



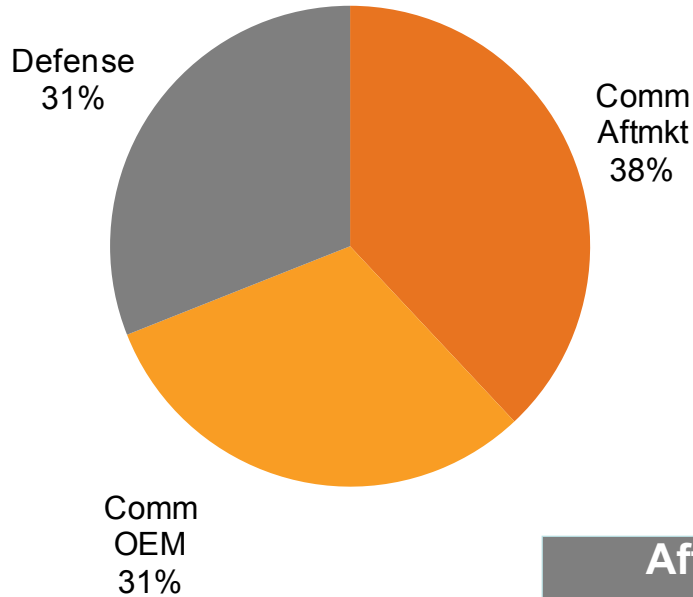
Profitability %



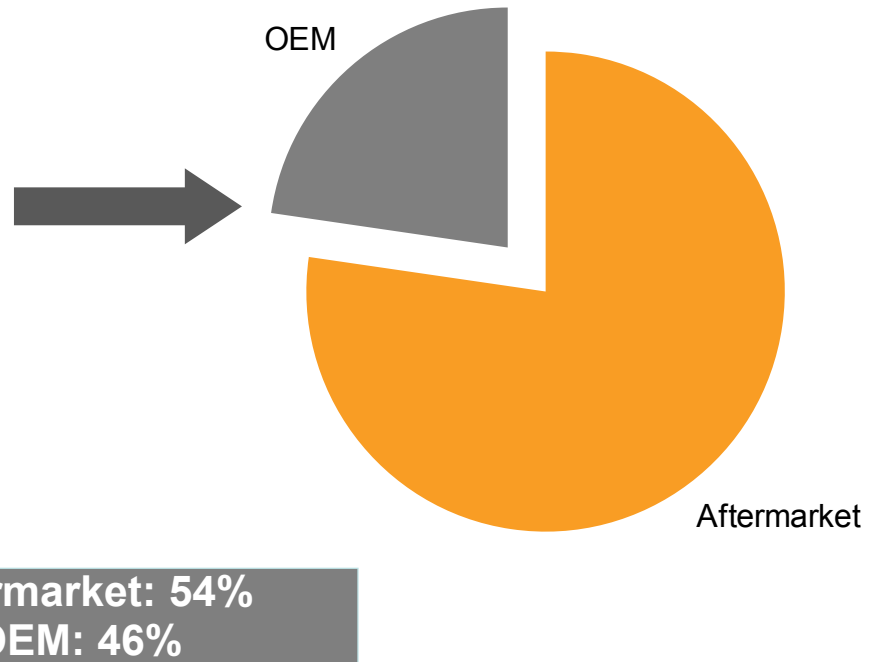
Strong Focus on High-Margin Aftermarket



**Estimated FY 2014
Pro Forma Revenues
(Excluding the Non-Aviation Segment) ⁽¹⁾**



EBITDA As Defined ⁽¹⁾



(1) Estimated FY 2014 pro forma revenue is the mid-point of guidance range for the fiscal year ended 9/30/14 that was provided on 5/6/14 (excluding the Non-Aviation Segment sales of ≈ \$101 million or ≈ 5% of total sales). Estimate includes the impact of recent acquisitions of Airborne and EME. Please see the Special Notice Regarding Pro Forma and Non-GAAP information.

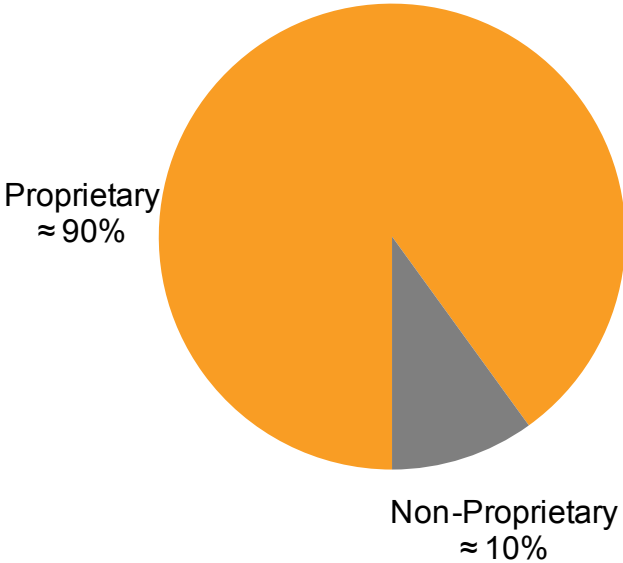
Significant Proprietary and Sole Source Revenue Base



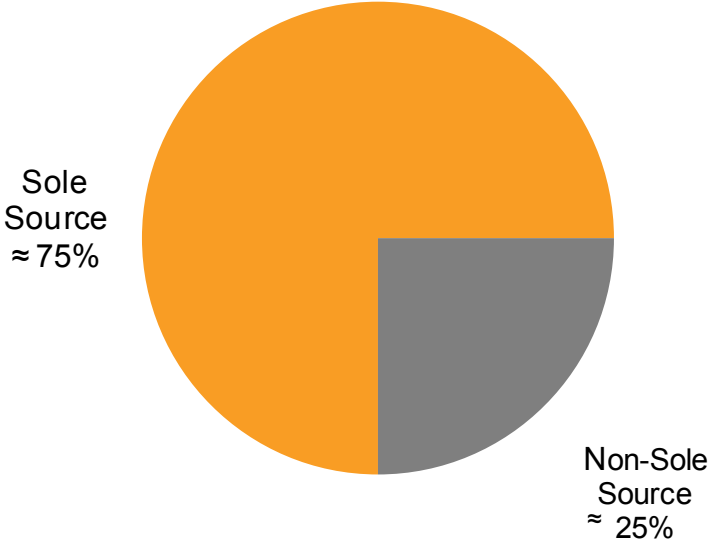
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Results in strong market positions and a stable, recurring revenue stream.

PROPRIETARY REVENUE



SOLE SOURCE REVENUE



Based on management estimates of pro forma TDG sales for the fiscal year ended 9/30/13. Please see the Special Notice Regarding Pro Forma and Non-GAAP Information.

Strong Positions on Diverse and Growing Platforms



TOP PLATFORMS



B737
A320
B777
A330/A340
B747

≈30% Sales



B757/B767
B787
Blackhawk
CRJ Family

C130
A380
Gulfstream Series
C17

≈18% Sales



Note: Based on Management estimates of sales for 2013.

Proven Operating Strategy



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Profitable
New Business



Productivity
and Cost
Improvements



Value Based
Pricing



Organizational Philosophy



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CORPORATE

Corporate
Control



Local
Autonomy

Value Generation Strategy

OPERATING UNIT

Economy
of Scale



Mgmt
Resources

Central
Control



Local
Autonomy

Emp-
loyees



Owners

Structure

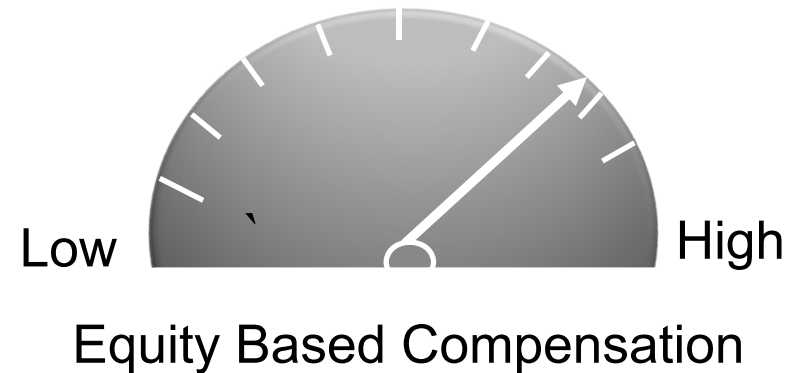
Execution

Motivation

Unique Compensation Concept – “Think/act like an owner”



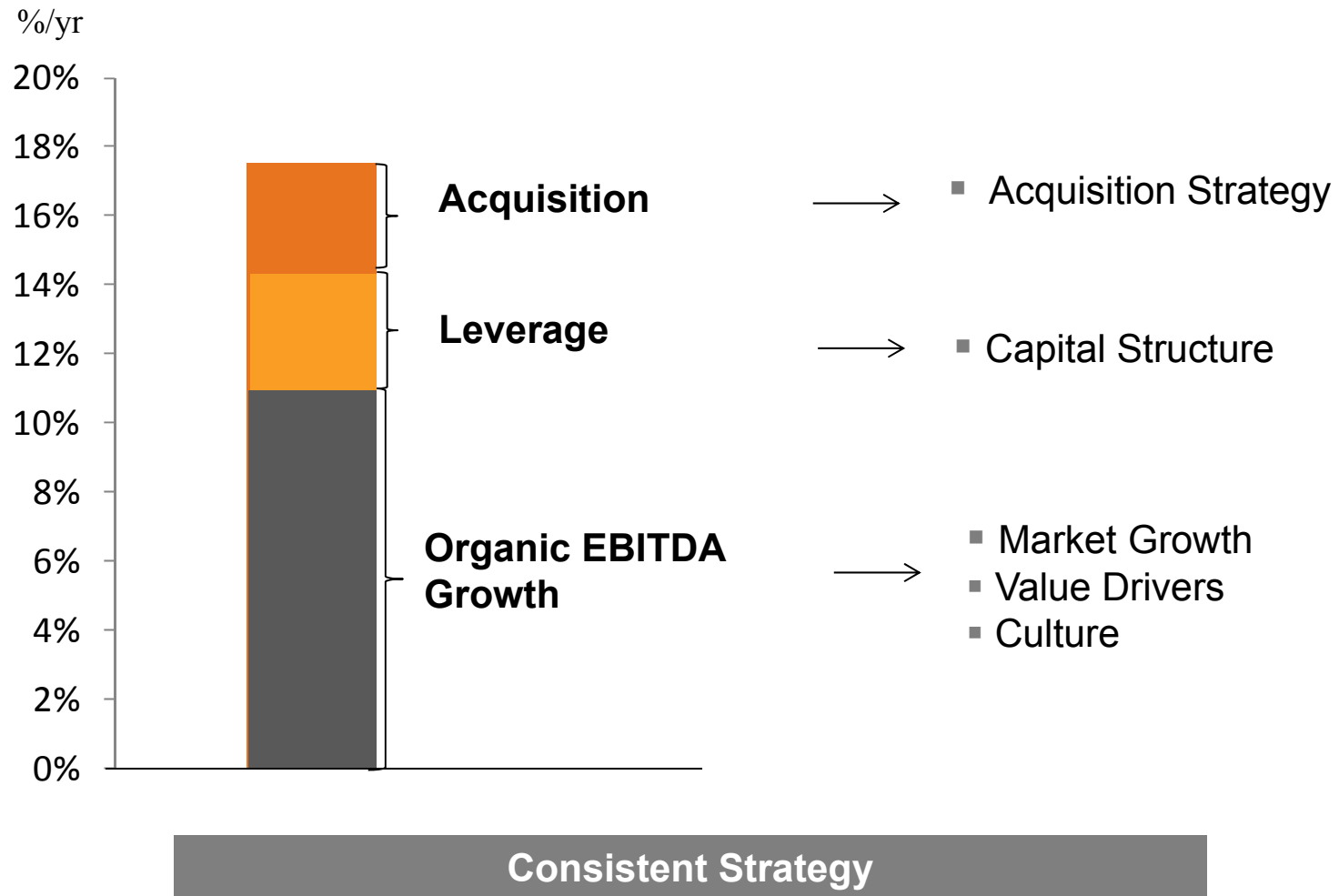
Key to our Culture



100% Performance Vesting

100% Shareholder Alignment

How Do We Get 15% - 20% /yr Return?





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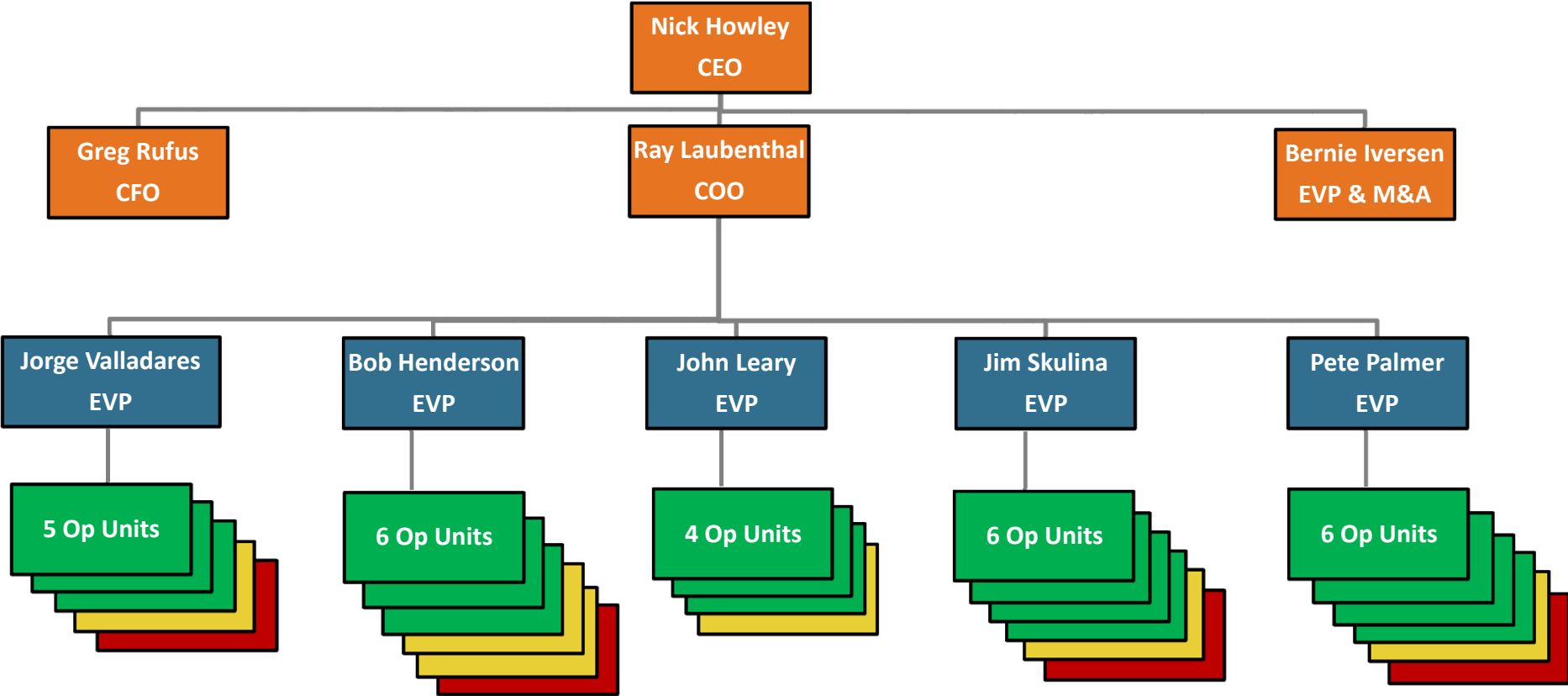
CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

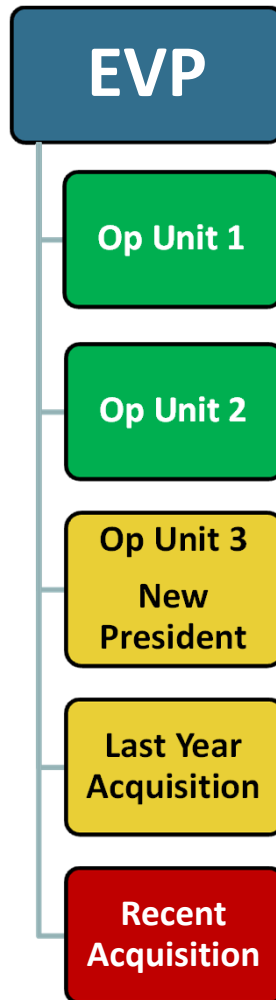
MANAGEMENT PROCESS & VALUE CREATION
RAYMOND F. LAUBENTHAL

Corporate Structure



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EVP - Value Creation Perpetuation

Op Unit Business Guidance

- Quarterly Reviews
- Presidential “coaching”
- Value Driver Emphasis

Talent Development

- President/Staff
- Weed & Feed

Acquisition Value Creation

- Assist Due Diligence
- Guide Integration Process
- Assess Revise Management



Operating Unit Philosophy



Structure

Small Operating Units

Lower Economy of Scale

Few Management Layers

Product Line Discipline

Price
Productivity
New Business

VALUE CREATION



Execution

Significant Local Autonomy

Local Decisions

Front Line Value Generation



Motivation

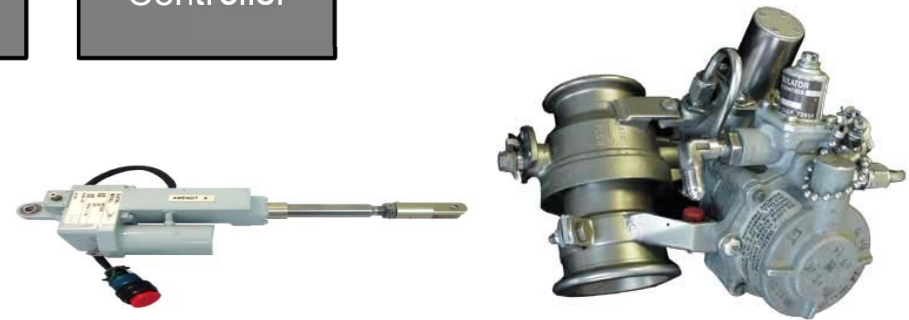
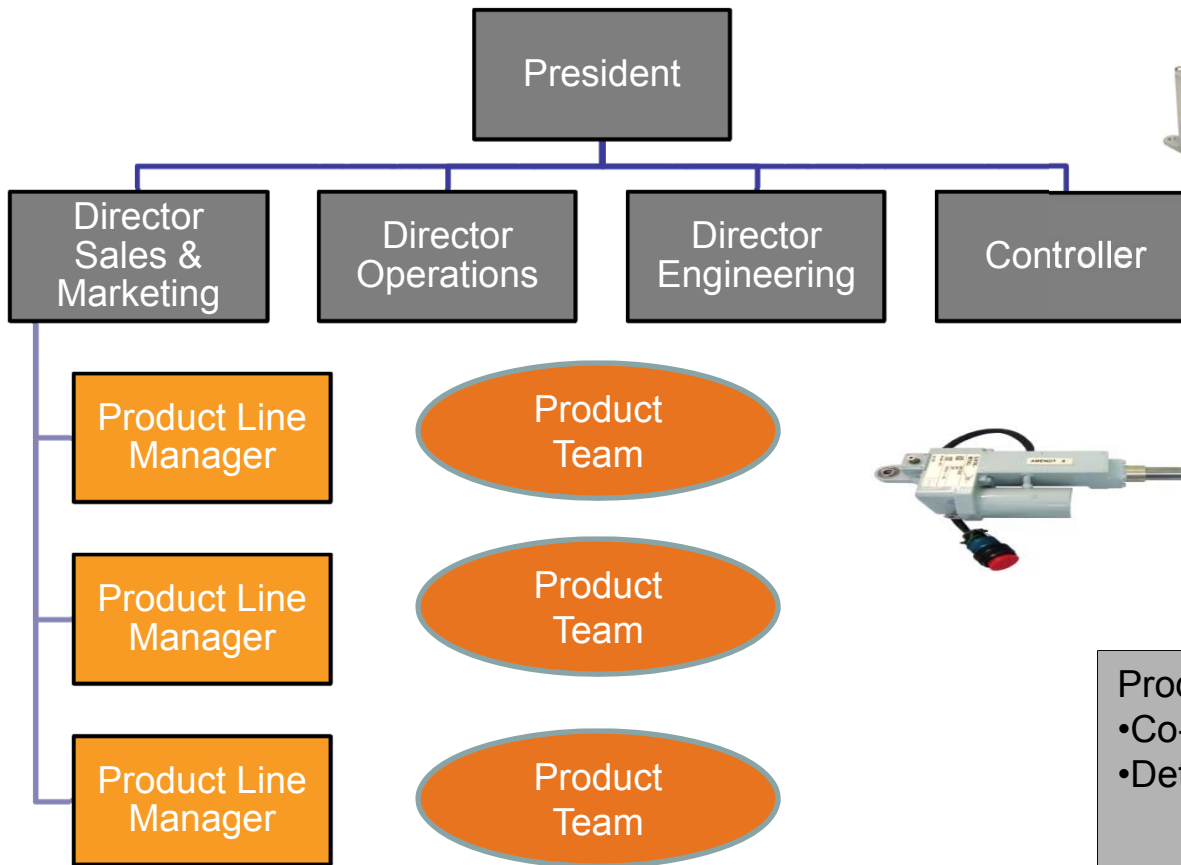
Think Like Owner

Create Value

Stock Options



Division Organizational Structure



- Product Teams
- Co-Located
 - Detail Value Focused
 - New Business Development
 - Pricing and Contracting
 - Productivity

Product Line Value Focus

Product Line Value Focus



27 Operating Units

60+ Product Lines



3 Value Drivers



- Profitable new business



- Productivity and cost improvement



- Value-based pricing

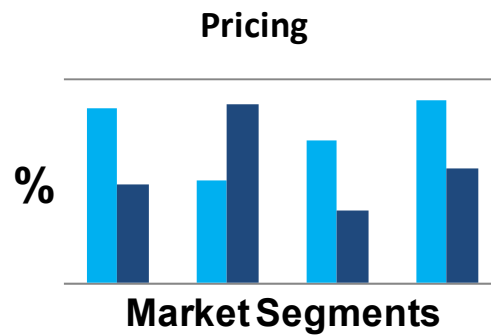
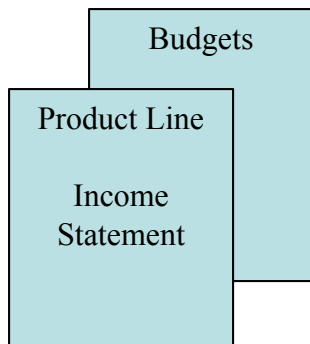
Operating Unit Accountability

- Value driven down through each Product Line
- Mid-quarter and quarter-end reporting
- Emphasize value creation, ownership and accountability

Management Focus – Product Line Value Reporting Tools



Consistent Product Line Metrics



Accountability



Quarterly Reviews



<u>Projects</u>	<u>Savings</u>
Machinery	\$
Outsourcing	\$
Automation	\$
	\$\$

Productivity Progress



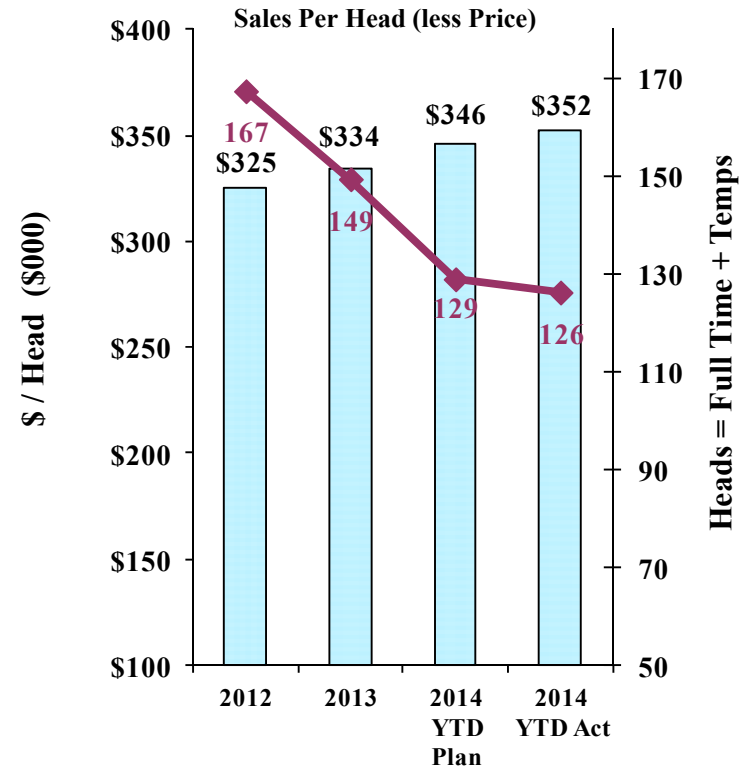
Mid-Quarter Site Visits

Productivity



PROJECTS	YTD Enacted	YTD Plan	Full Yr Forecast	Full Yr Plan
2nd Source Motors	29	54	58	108
Titanium Purchase	47	35	70	71
Volume Discount	5	5	10	12
Vendor LTAs	10	0	25	0
Outside Processing (OSP)				
Purchasing Savings	91	94	163	191
PCBA Offshore (China)	58	108	116	217
Machine Components	11	19	19	30
Outsourcing/ Offshore Savings	69	127	135	247
Prod Redesigns	0	17	20	35
RIF	152	114	288	228
Transfer to Mexico plant	76	57	144	144
CNC Milling Cells	89	87	180	174
Tooling / Fixture				
New equipment		10	72	57
Labor Savings	316	285	704	638
Scrap Reduction	130	110	250	220
OT Reduction	50	60	120	116
Rent Savings	25	25	100	100
Repairs Projects	10	20	25	40
Energy Savings	30	30	60	60
Reduce tooling & supply expense	8	0	15	0
Quality Projects	16	0	18	0
VIP Ideas	13	6	13	13
Other Spending Reduction	152	141	351	329
Total Productivity Savings	628	648	1,352	1,404
Product Line 1 Savings	253	203	472	399
Product Line 2 Savings	375	445	881	1,006

Product Line



New Business Modeling



Analytical Approach

- Data Driven
- Realistic OEM Production Rates
- Historical NRE Investment Estimates
- Actual-cost Production Cost Estimates
- Cumulative Cash Flow Analysis
- Takes Emotion out of Decisions



EXAMPLE ONLY

New Business Model Excerpt

	2014	2015	2016	2017	2018	2019
<i>Annual Data</i>						
Production Sales	NRE	\$494	\$740	\$987	\$1,234	\$1,481
Production COS	(\$422)	(\$435)	(\$640)	(\$830)	(\$1,010)	(\$1,150)
Product Margin		\$58	\$100	\$157	\$224	\$331
Margin %		12%	14%	16%	18%	22%
SG&A %		-12%	-12%	-12%	-12%	-12%
EBITDA Margin		0%	2%	4%	6%	10%
Spares Sales		\$109	\$271	\$813	\$1,243	\$2,660
Spares COS		(\$52)	(\$125)	(\$350)	(\$497)	(\$1,011)
Spares Margin		\$56	\$147	\$464	\$746	\$1,649
Spare Margin %		52%	54%	57%	60%	62%
SG&A %		-12%	-12%	-12%	-12%	-12%
EBITDA Margin		40%	42%	45%	48%	50%
Total Sales		\$602	\$1,012	\$1,800	\$2,477	\$4,141
Total COS		(\$487)	(\$765)	(\$1,180)	(\$1,507)	(\$2,161)
Product Margin		\$115	\$247	\$621	\$970	\$1,980
Margin %		19%	24%	34%	39%	48%
SG&A %		-12%	-12%	-12%	-12%	-12%
EBITDA Margin		7%	12%	22%	27%	36%
Net Cash flow	(\$422)	\$43	\$125	\$404	\$672	\$1,483
Cum Cash flow	(\$422)	(\$379)	(\$254)	\$151	\$823	\$2,306

Focus: Profitable New Business

Return on Investment 6 yrs **60%**

Narrow Acquisition Target Yields Strong Potential Value Creation



- Proprietary, Sole Source Aerospace Components with Significant Aftermarket
- Analyze Target & Model Value
- Negotiate Purchase & Raise Cash
- Acquire & Create Value
 - Restructure into Product Lines
 - Maximize Pricing
 - Improve Productivity
 - Grow New Business

Talent Development



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Growing Value Requires Growing Talent



Talent Demand



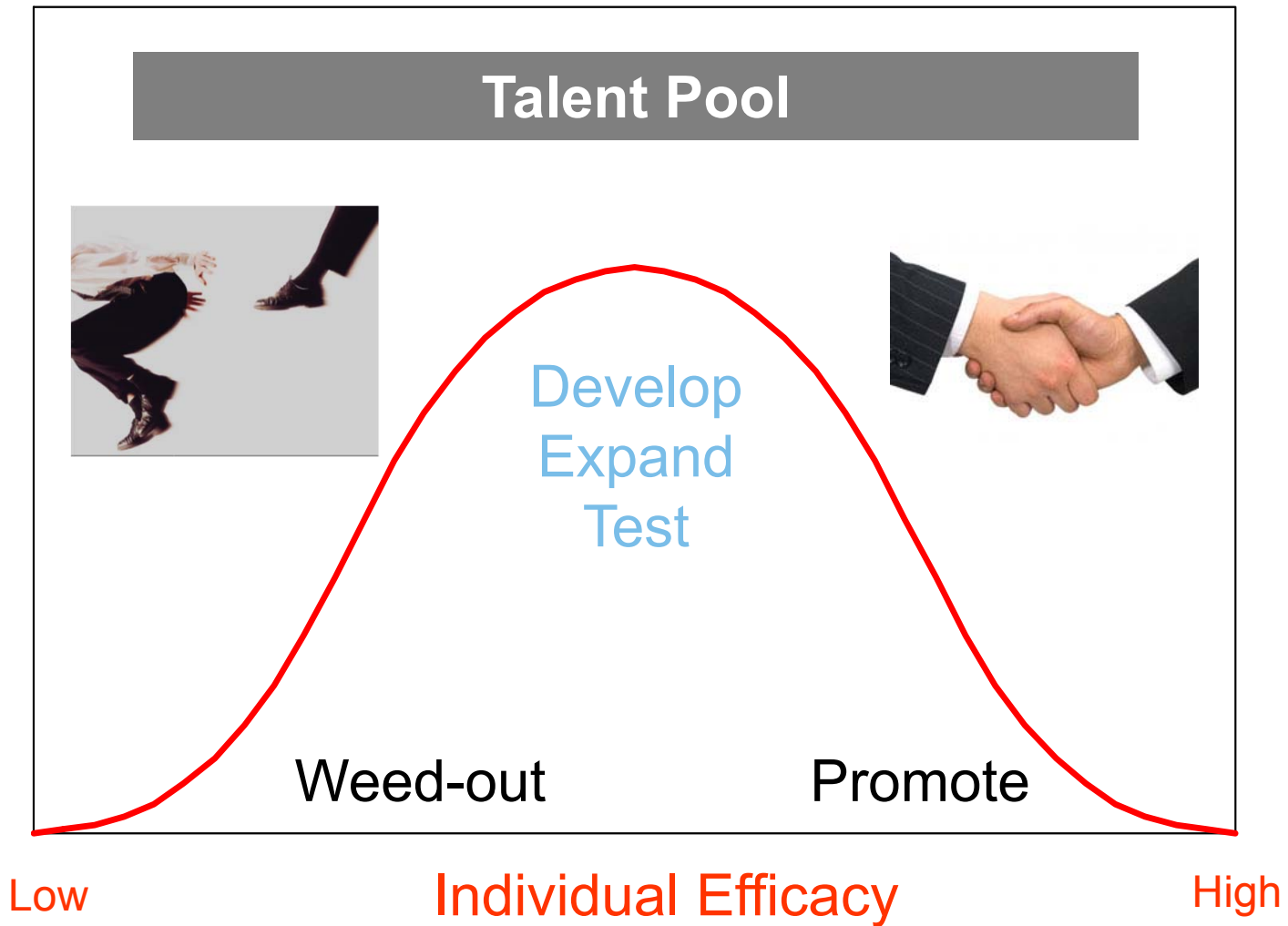
Organic Growth
& Mgt. Turnover



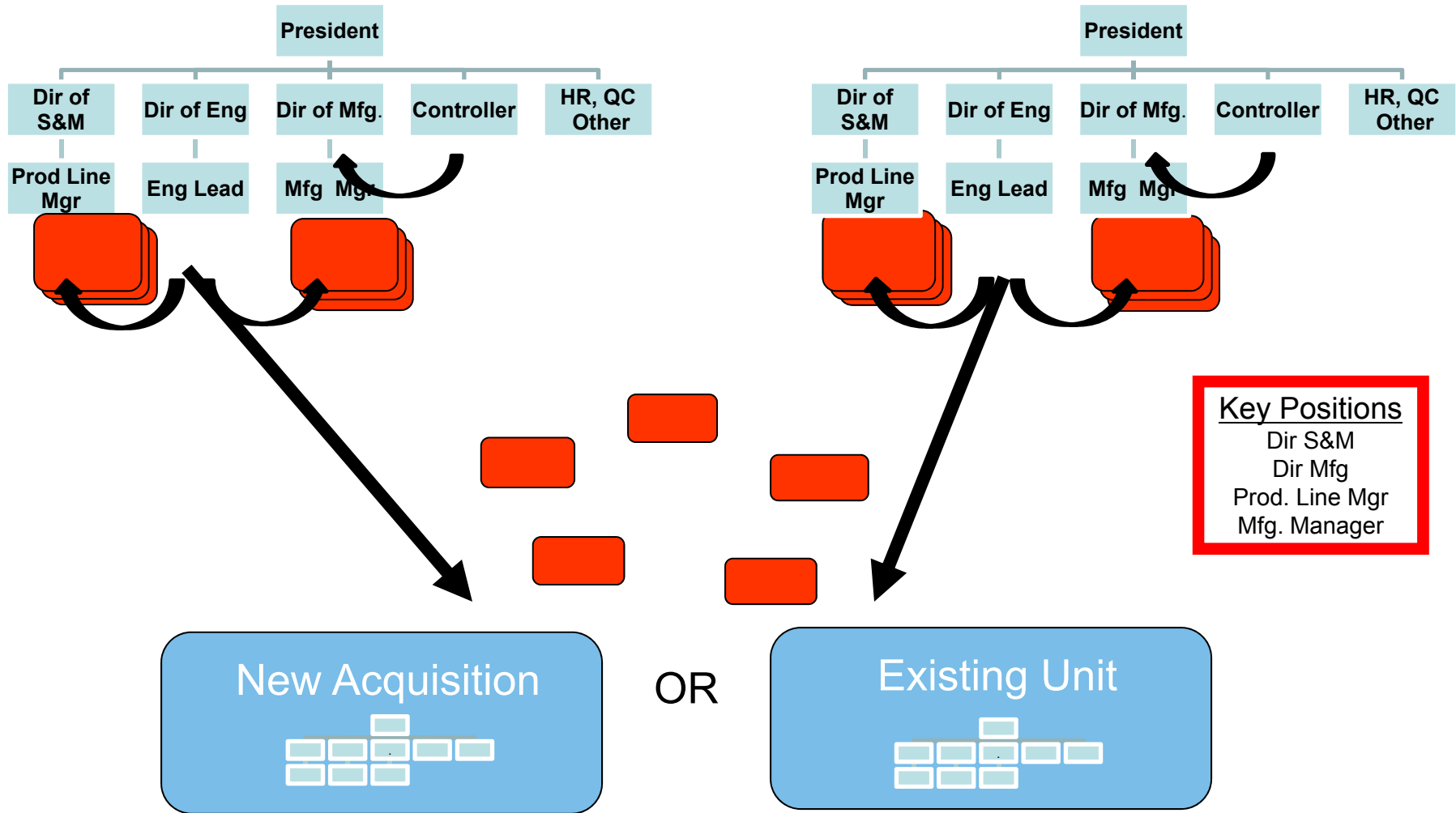
Acquired Growth
& Mgt. Transitions

Growth Requires Talent

Talent Distribution



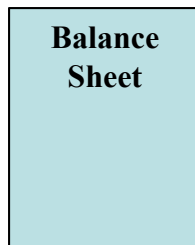
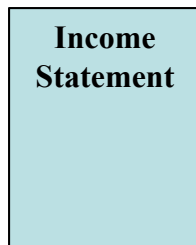
Succession, Development, Promotion



Talent Development- Structured



Financial Competency



Value Creation



Value Pricing

New Business Modeling

Productivity Management

Planning & Leadership



Forecasting Tools



Management Skills

Contracting & Negotiations



Risk Management

I.P. Protection

Aftermarket Access

Pricing

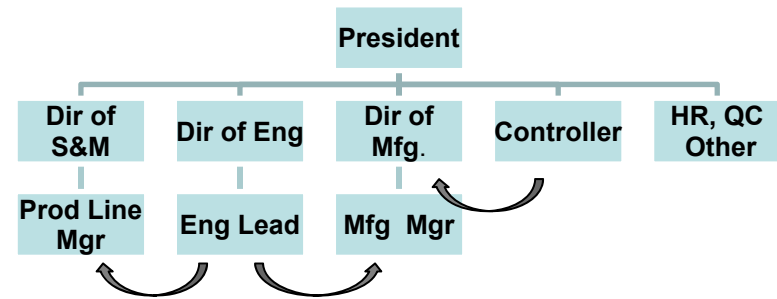
Talent Development- Operational



Quarterly Product Line Reviews & Forums



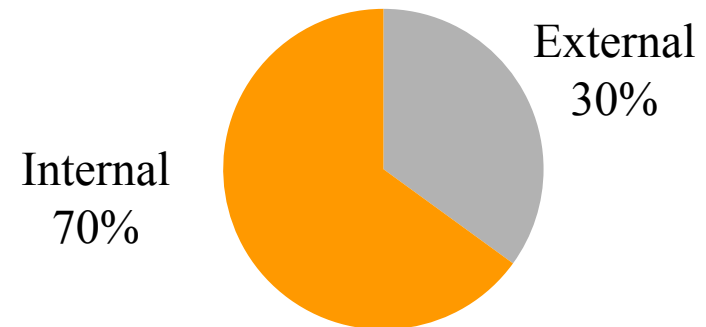
Job Rotations & Promotions



Site Visits & Operational Reviews



LTM Promotions Source



Solid Value Growth Process



- Consistent Value Creation Strategy
- Product Line Detail Focus
- Active Talent Growth
- Disciplined Acquisition Integration



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CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

PRODUCT LINE STRUCTURE

PETER PALMER

Product Line Value Creation



- Product Line Manager Drives Product Line Team
- Critical Part of our Value Driven Culture
- Focus on Value Drivers:
 - Profitable new business
 - Productivity and cost improvement
 - Value-based pricing
- Standardized Business Metrics across Product Lines



Product Line – Income Statement

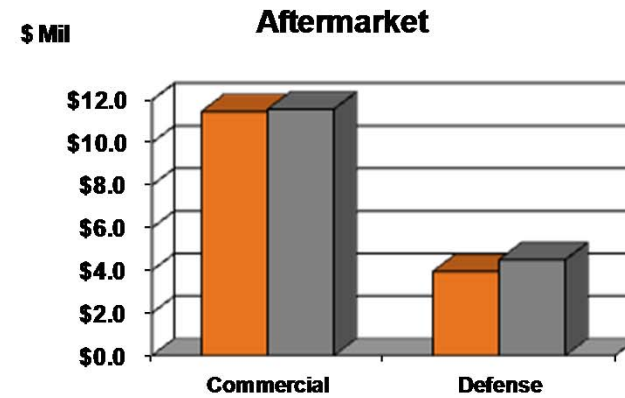
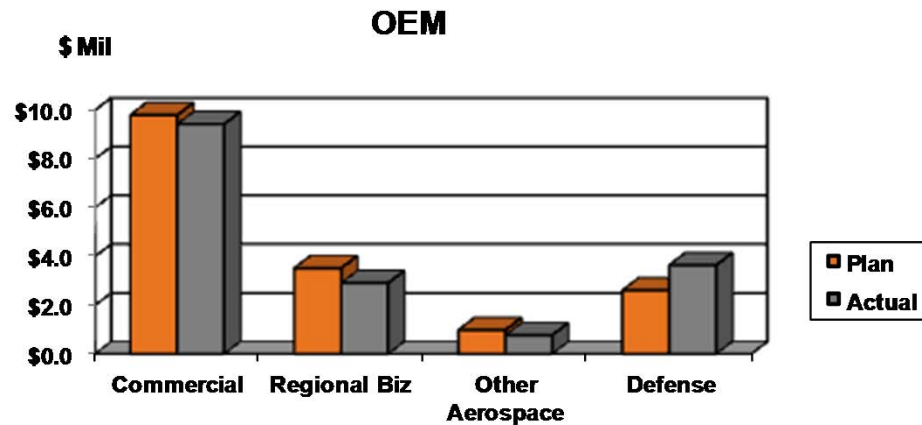
SAMPLE



Prior Year Actual	% to SIs		Q3 Actual	% to SIs	YTD Actual	% to SIs	YTD Plan	% to SIs
35,195	100.0%	Sales	10,019	100%	28,109	100%	25,974	100%
		<u>Product Costs:</u>						
8,696	24.7%	Material	2,584	26%	7,041	25%	6,692	26%
2,678	7.6%	Direct Labor	830	8%	2,259	8%	1,924	7%
6,667	18.9%	Overhead	2,047	20%	5,401	19%	4,868	19%
928	2.6%	<i>Depreciation</i>	215	2%	650	2%	628	2%
-	0.0%	<i>Other</i>	-	0%	-	0%	-	0%
18,969	53.9%	Total Product Costs	5,676	57%	15,351	55%	14,112	54%
16,226	46.1%	Gross Profit	4,343	43%	12,758	45%	11,862	46%
		<u>G&A Costs:</u>						
60	0.2%	Engineering	16	0%	46	0%	48	0%
649	1.8%	Sales	188	2%	549	2%	562	2%
1,213	3.4%	Admin	218	2%	637	2%	641	2%
(41)	-0.1%	<i>Other</i>	-	0%	-	0%	-	0%
64	0.2%	<i>Depreciation</i>	17	0%	50	0%	20	0%
1,945	5.5%	Total G&A Costs	439	4%	1,282	5%	1,271	5%
15,273	43.4%	Product Line EBITDA	4,136	41%	12,176	43%	11,239	43%

Product Line – YTD Sales

SAMPLE

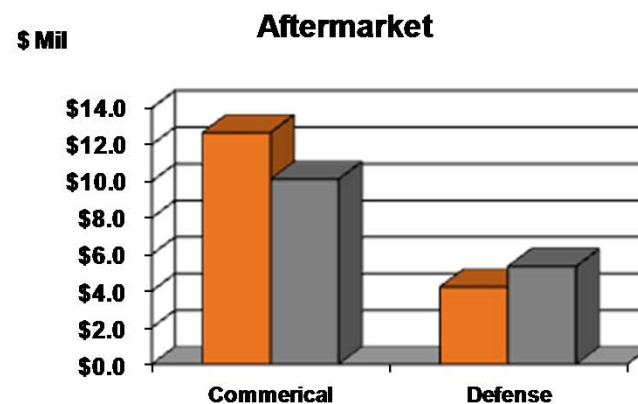
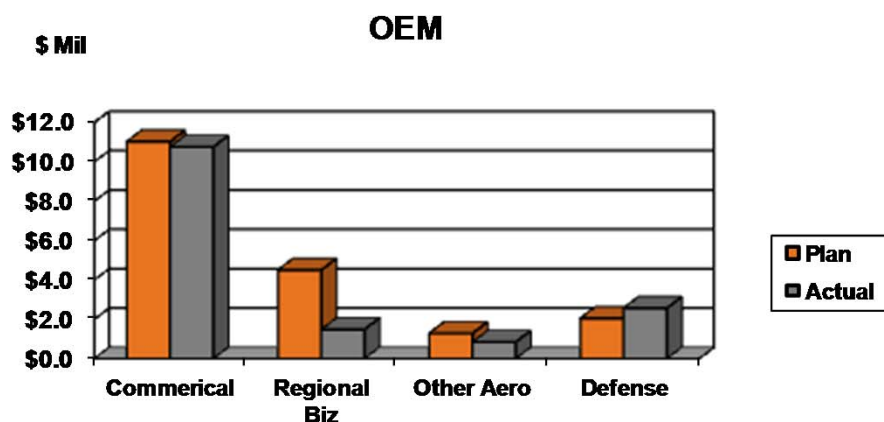


OEM	Prior Year	Plan	Forecast	Fcst vs. Plan	Fcst vs. Plan	Fcst vs. PY
Commercial	9.0	10.0	10.0	0.0	0%	11%
Reg/Biz Jet	3.0	4.0	3.0	(1.0)	-25%	0%
Other Aerospace	1.0	1.0	1.0	0.0	0%	0%
Defense	2.0	3.0	4.0	1.0	33%	100%
Total	15.0	18.0	18.0	0.0	0%	20%

Aftermarket	Prior Year	Plan	Forecast	Fcst vs. Plan	Fcst vs. Plan	Fcst vs. PY
Commercial	13.0	12.0	11.0	(1.0)	-8%	-15%
Defense	4.0	4.0	5.0	1.0	25%	25%
Total	17.0	16.0	16.0	0.0	0%	-6%
Grand Total	32.0	34.0	34.0	0.0	0%	6%

Product Line – YTD Bookings

SAMPLE



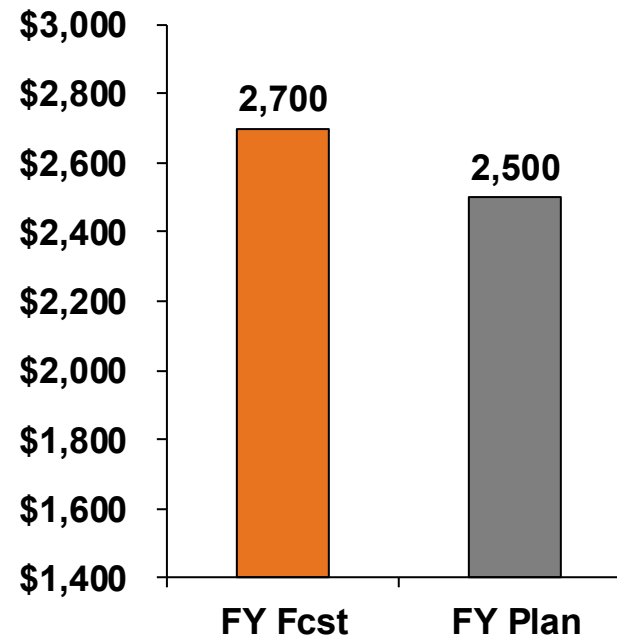
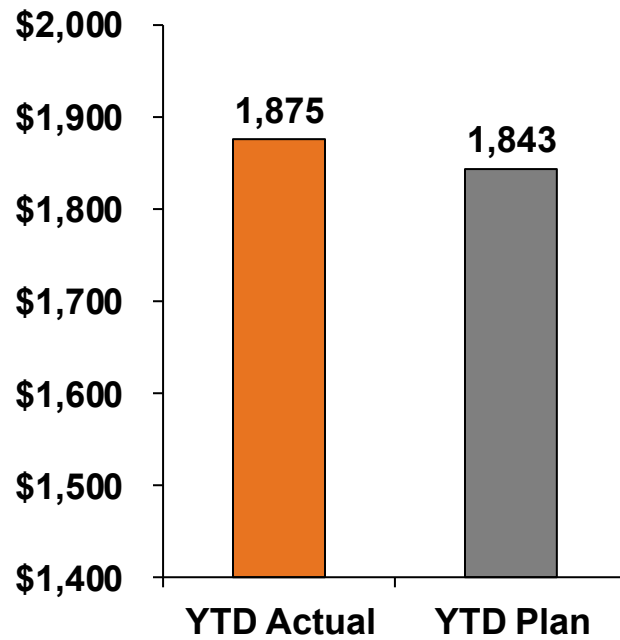
<u>OEM</u>	<u>Prior Year</u>	<u>Plan</u>	<u>Forecast</u>	<u>Fcst vs. Plan</u>	<u>Fcst vs. Plan</u>	<u>Fcst vs. PY</u>
Commercial	\$11.0	\$11.0	\$10.0	(\$1.0)	-9%	-9%
Reg/Biz Jet	\$4.0	\$5.0	\$2.0	(\$3.0)	-60%	-50%
Other Aerospace	\$2.0	\$1.0	\$1.0	\$0.0	0%	-50%
Defense	\$2.0	\$2.0	\$3.0	\$1.0	50%	50%
Total	\$19.0	\$19.0	\$16.0	(\$3.0)	-16%	-16%

<u>Aftermarket</u>	<u>Prior Year</u>	<u>Plan</u>	<u>Forecast</u>	<u>Fcst vs. Plan</u>	<u>Fcst vs. Plan</u>	<u>Fcst vs. PY</u>
Commercial	\$12.0	\$13.0	\$10.0	(\$3.0)	-23%	-17%
Defense	\$4.0	\$4.0	\$5.0	\$1.0	25%	25%
Total	\$16.0	\$17.0	\$15.0	(\$2.0)	-12%	-6%

Grand Total	\$35.0	\$36.0	\$31.0	(\$5.0)	-14%	-11%
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Product Line – New Business Bookings

SAMPLE



Major issues for the quarter:

- Awarded contracts on new Commercial Transport Platform
- Business Jet project delayed by OEM

YTD Booking Margins

SAMPLE



YTD Bookings	PLAN	ACTUAL
Base Business	53%	54%
New Business	35%	39%
Total YTD	46%	48%
	PLAN	FORECAST
Full Yr Forecast	47%	49%

Margin Comments

- Q1-Q3 New Business bookings light on high margin product Y
- Product X YTD strong

Product Line – A/B List

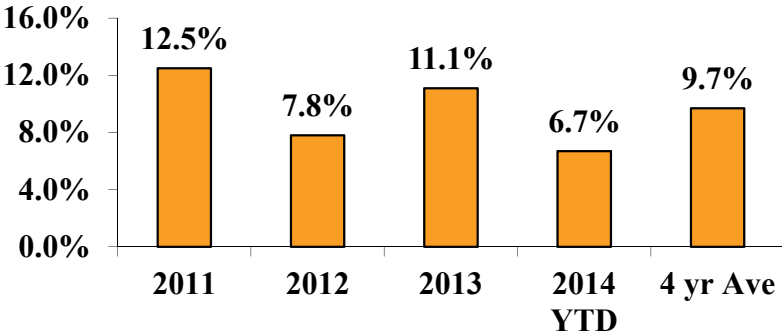
SAMPLE



Status	Customer	Platform	Program Description	Sponsor Name	3 Year Potential \$	Current Year Plan \$	YTD Act \$
A	Customer A		Door Product		660	320	240
A	Customer B		Water System Product		312	96	126
A	Customer C		Lavatory Product		114	40	40
A	Customer D		Cargo Product		828	178	393
A	Customer E		Engine Product		456	29	10
	Other				1,493	374	350
Sub-Total products available for sale					3,863	1,037	1,159

Status	Customer	Platform	Program Description	Sponsor Name	3 Yr. Potential \$	Current Yr. Plan \$	YTD Act \$
B	Customer F		Landing Gear Product		8,258	0	0
B	Customer G		Cockpit Product		3,456	850	0
B	Customer H		Lavatory Product		0	155	155
B	Customer I		Galley Product		0	91	90
B	Customer J		Engine Product		296	43	50
B	Customer K		Airframe Product		0	110	110
B	Customer L		Storage Product		0	161	160
	Other				1,149	61	151
Sub-Total Products in development					13,159	1,471	716
Grand Total					17,022	2,508	1,875

New Business Bookings as a % of Sales

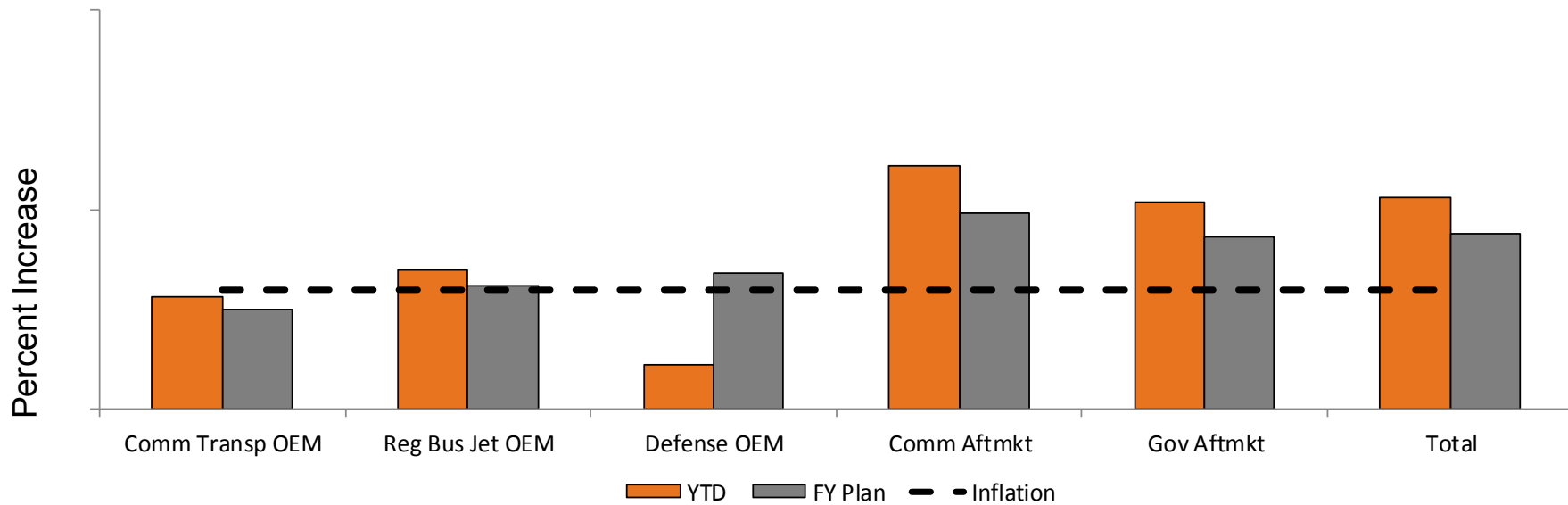


Product Line – Pricing

SAMPLE



YTD Product Line “A” Pricing Results



Productivity Summary (\$000)



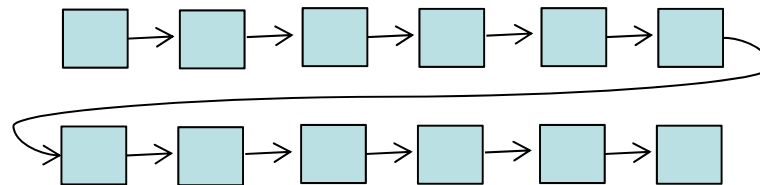
Project Description	YTD Enacted	YTD Plan	Full Yr Forecast	Full Yr Plan
LTA's	\$792	\$792	\$792	\$792
VMI contract	\$300	\$300	\$300	\$300
Calibration sourcing	\$64	\$24	\$64	\$24
SH60 Worm & Wheel in sourcing	\$216	-	\$216	\$216
LGERS CCA second source	-	-	\$44	\$44
Other purchasing projects	-	\$32	\$22	\$34
Purchase Savings	\$1,372	\$1,148	\$1,438	\$1,410
Sheet metal outsource	\$15	\$14	\$15	\$14
Fluidize second source	\$15	\$14	\$15	\$14
Stator outsource	-	-	\$24	\$24
Outsourcing	\$31	\$28	\$55	\$52
Machine shop projects	\$323	\$77	\$398	\$111
Assembly projects	\$398	\$273	\$541	\$229
R&O projects	-	-	\$33	\$58
Labor Savings	\$721	\$350	\$972	\$399
Facilities projects	\$12	\$31	\$37	\$31
IT projects	\$353	-	\$378	-
AP restructure	-	-	\$50	-
Other spending reduction	\$365	\$31	\$465	\$31
Total	\$2,488	\$1,556	\$2,929	\$1,892

Product Line Manager Value Creation and Leadership



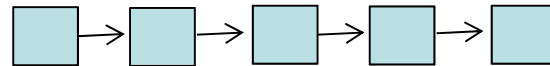
Repair and Overhaul Process

Old Process



12 Steps

New Process



5 Steps

Customer Service Metrics

Old Process

On-time Delivery
68%

Turn Around Time
44 days

New Process

94%

15 days

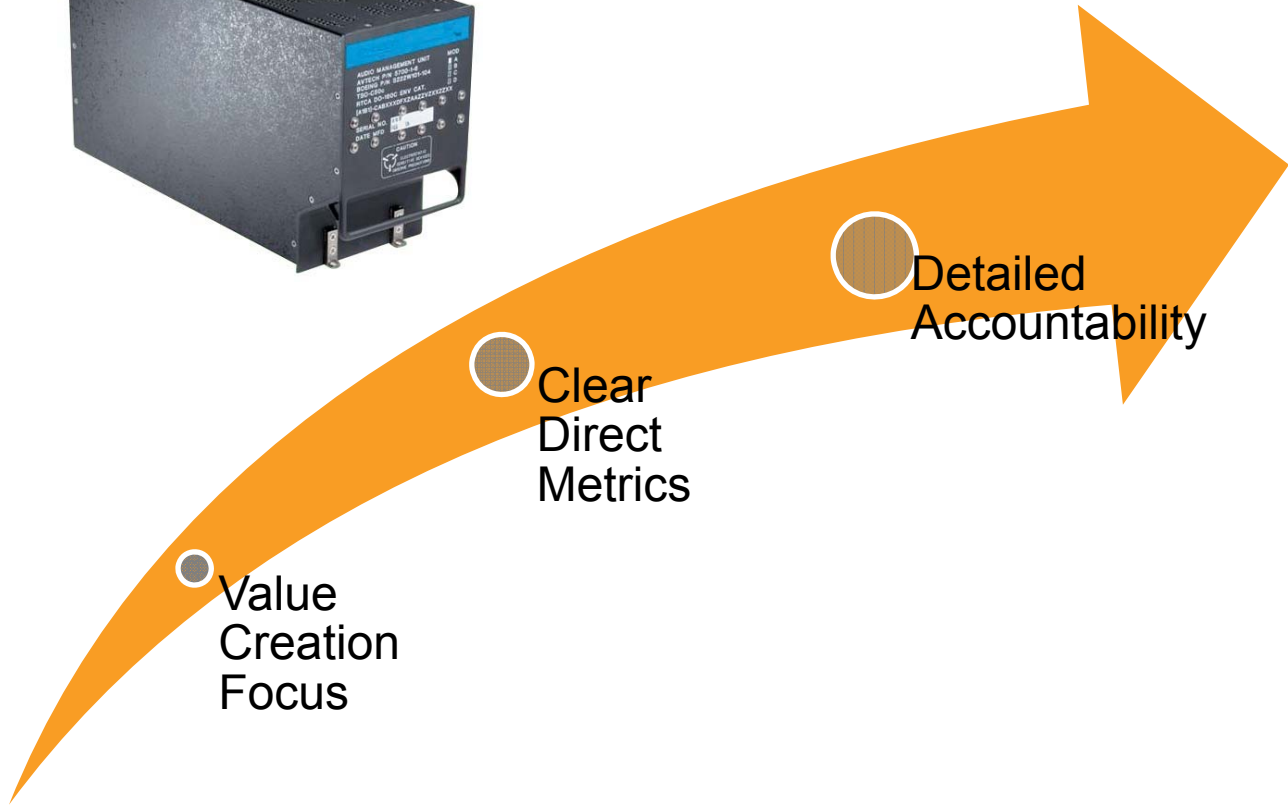
Product Line – Forecast

SAMPLE



	('000)						
	<u>QTR</u> <u>Fcst</u>	<u>QTR</u> <u>Plan</u>	<u>Δ</u>		<u>FY</u> <u>Fcst</u>	<u>FY</u> <u>Plan</u>	<u>Δ</u>
Bookings	12,500	12,000	500		41,000	40,000	1,000
Sales	11,000	10,500	500		40,000	39,000	1,000
EBITDA	5,150	4,800	350		18,500	18,400	100
EBITDA %	47%	46%	1%		47%	46%	1%

Product Line Structure – Driving Value Creation



Consistent Value Generation





TRANSDIGM
GROUP INC.

CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

NEW BUSINESS & INNOVATION
JORGE L. VALLADARES III



Drives Organic Growth

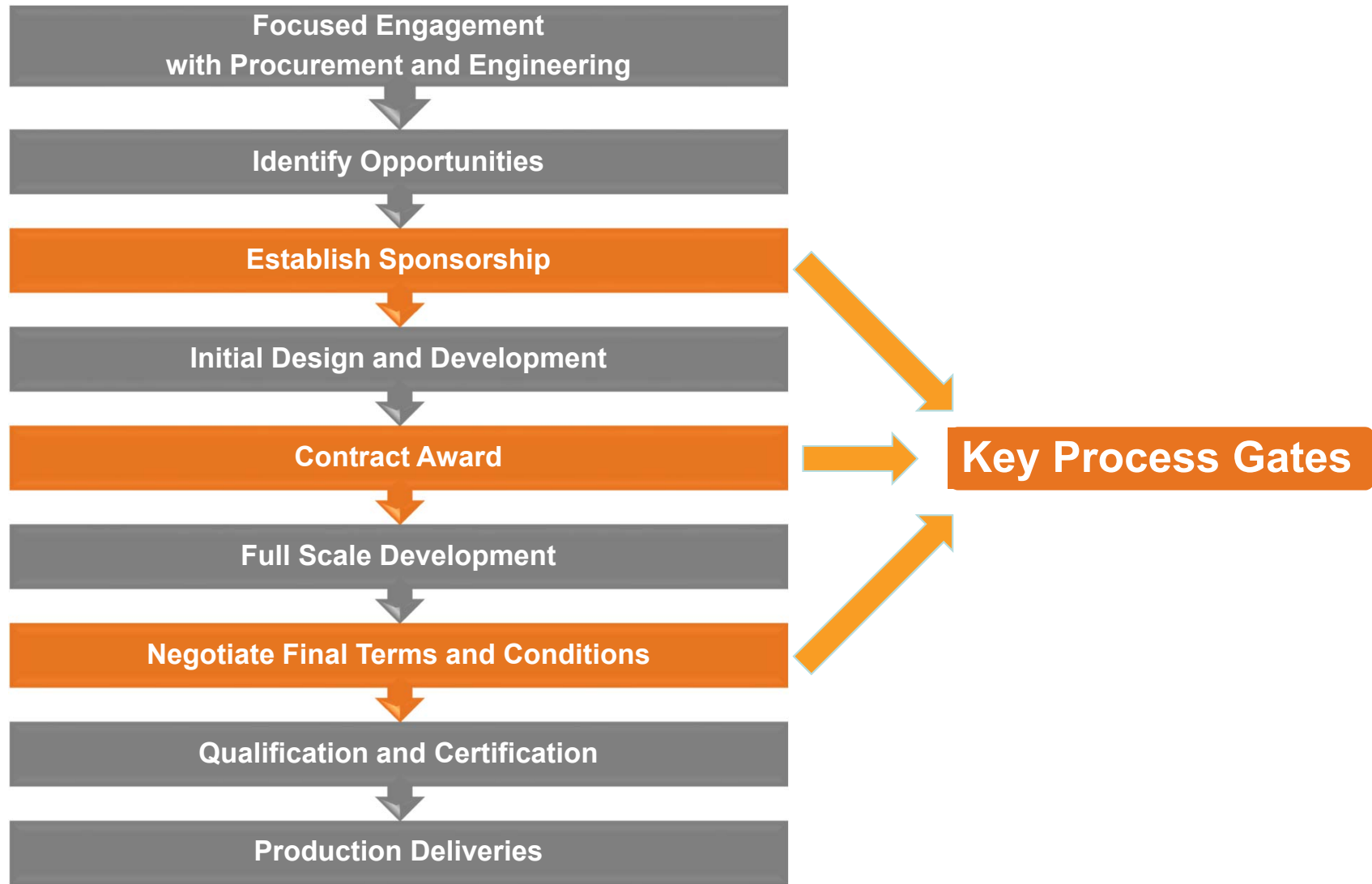
Focus on *Profitable*
New Business

Customer-Driven Business Opportunities

Innovative State of the Art Solutions

Responsive and Agile Development

New Business “How We Do It”



New Business “How We Do It”



Customer Relationships

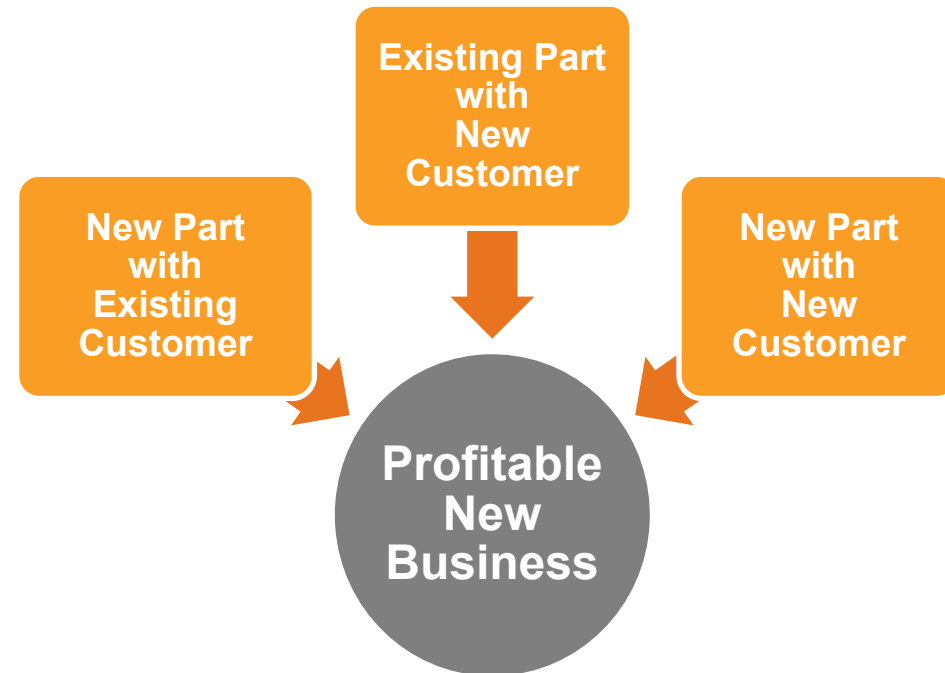
- Strong Operational Performance
- Engineer to Engineer Selling
- Solve Customer Technical Issues

Contracting Focus

- Strong Attention to Detail
- Control IP/Aftermarket

Manage Scope Creep

- Establish Technical Baseline
- Track Engineering Changes
- Proactive Communication

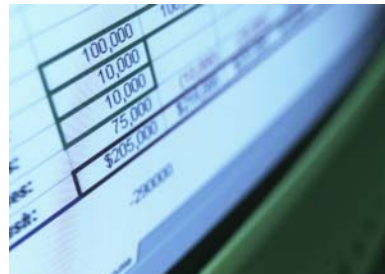


New Business Modeling



Analytical Approach

- Data Driven
- Realistic OEM Production Rates
- Historical NRE Investment Estimates
- Actual-cost Production Cost Estimates
- Cumulative Cash Flow Analysis
- Takes Emotion out of Decisions



EXAMPLE ONLY

New Business Model Excerpt

	2014	2015	2016	2017	2018	2019
<i>Annual Data</i>						
Production Sales	NRE	\$494	\$740	\$987	\$1,234	\$1,481
Production COS	(\$422)	(\$435)	(\$640)	(\$830)	(\$1,010)	(\$1,150)
Product Margin		\$58	\$100	\$157	\$224	\$331
Margin %		12%	14%	16%	18%	22%
SG&A %		-12%	-12%	-12%	-12%	-12%
EBITDA Margin		0%	2%	4%	6%	10%
Spares Sales		\$109	\$271	\$813	\$1,243	\$2,660
Spares COS		(\$52)	(\$125)	(\$350)	(\$497)	(\$1,011)
Spares Margin		\$56	\$147	\$464	\$746	\$1,649
Spare Margin %		52%	54%	57%	60%	62%
SG&A %		-12%	-12%	-12%	-12%	-12%
EBITDA Margin		40%	42%	45%	48%	50%
Total Sales		\$602	\$1,012	\$1,800	\$2,477	\$4,141
Total COS		(\$487)	(\$765)	(\$1,180)	(\$1,507)	(\$2,161)
Product Margin		\$115	\$247	\$621	\$970	\$1,980
Margin %		19%	24%	34%	39%	48%
SG&A %		-12%	-12%	-12%	-12%	-12%
EBITDA Margin		7%	12%	22%	27%	36%
Net Cash flow	(\$422)	\$43	\$125	\$404	\$672	\$1,483
Cum Cash flow	(\$422)	(\$379)	(\$254)	\$151	\$823	\$2,306

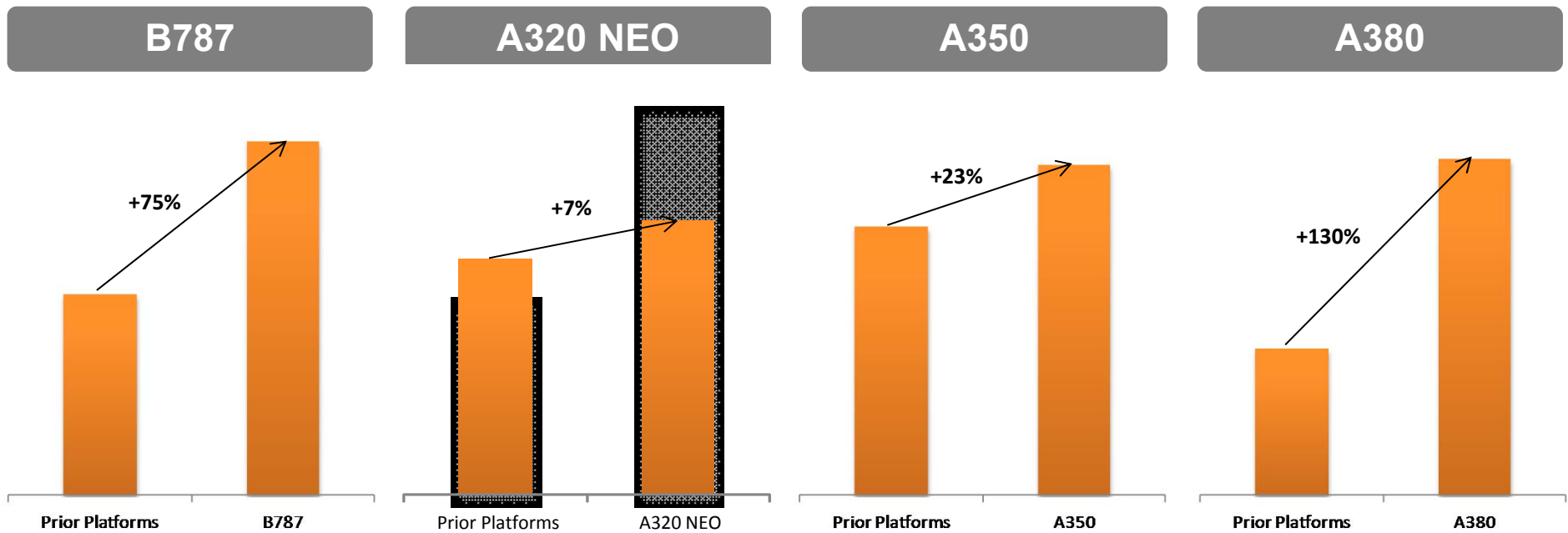
Focus: Profitable New Business

Return on Investment 6 yrs 60%

Major New Business Content: Commercial



\$ / Shipset Growth Over Prior Platforms

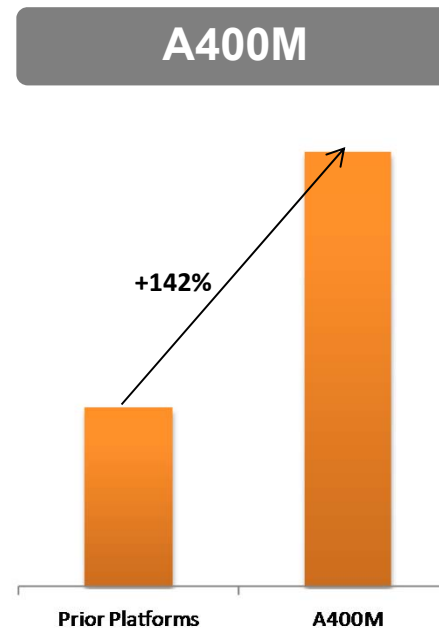
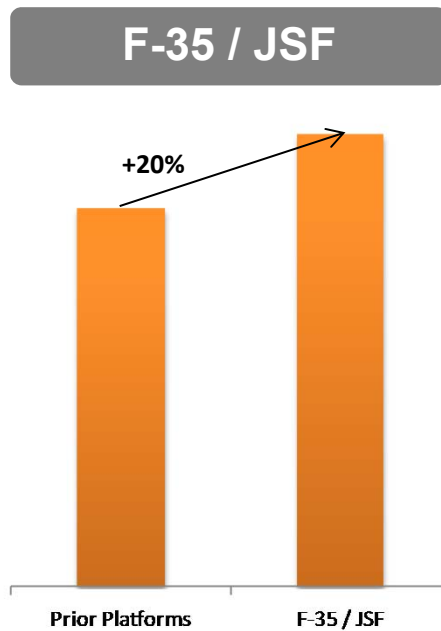


Note: As of June 2013. Does not include the recent acquisitions of GE Whippany, Aerosonic, Arkwin and Airborne.

Major New Business Content: Defense



\$ / Shipset Growth Over Prior Platforms



Note: As of June 2013. Does not include the recent acquisitions of GE Whippany, Aerosonic, Arkwin , Airborne and EME.

Airbus 350 Content



- Composite dielectric isolators
- Composite dielectric isolator tubes
- Fuel System flexible tube connectors
- Water Waste System flexible tube connectors
- Engine and electrical system elastomeric high temp/high vibration clamps
- Water/waste system anti freeze heaters
- Cockpit door lock controller
- Wing structure exterior latches and hinges
- Belly Structure exterior latches and hinges
- Passenger seat belts
- Airbag seat belts
- Flight attendant restraint systems
- Door barrier straps
- Life line straps
- Cabin Harnesses
- Bulkhead finish surfaces
- Sidewall finish surfaces
- Lav finish surfaces
- Galley finish surfaces
- Premium seats
- Thermoplastics Flooring for galley
- Lavatory flooring
- Belly hold net assemblies
- Trent XWB Engine Ignition system
- APU Hamilton Sundstrand Igniter
- Trent 1000 engine valve
- Hydraulic system , landing gear valves
- Water/Waste system valves
- Fuel system pump valves
- Passenger door mechanism structural and spring rods
- Main landing gear door rods
- Cabinet support rods
- Spoiler EBHA rotor/stator assemblies
- Aileron EHA rotor/stator assemblies
- Cockpit door module
- Interior bin latches
- Lavatory mechanical decompression latch
- Lavatory latch override mechanism
- Emergency Ram Air Actuator
- APU Door Actuator
- APU Data Memory Module
- eGDOS-Electric Ground Door Opening Valve Actuators

Boeing 787 Content



- Composite dielectric isolators
- Engine and electrical system elastomeric high temp/high vibration clamps
- Water/waste system anti freeze heaters
- Interior composite structural rods
- Aluminum door rods
- Audio control panel and jack boxes
- Audio gateway units, speakers and headsets
- Nacelle/fan cowl latches
- Thrust reverser latches
- Crew escape and cargo door latches
- Electrical panel door latches
- Passenger seat belts
- Airbag seat belts
- Flight attendant restraint systems
- Pilot/co-pilot restrain systems
- Door darrier straps
- Life line straps
- Bulkhead finish surfaces
- Sidewall finish surfaces
- Lav finish surfaces
- Galley finish surfaces
- Premium seats
- Thermoplastics
- Fan cowl and thrust reverser tel. rods
- Cargo hold bilge barriers
- Cargo hold endwall panels
- Baggage restraint barrier nets
- Thermal barrier nets
- Medical outlet frequency converter
- Trent 1000 ignition system
- Main engine lube system
- Hydraulic filtration manifold
- UV Water System Power Supply

Profitable New Business

- Technical Innovation
- Engineered Solutions
- Grow Faster Than The Markets We Serve
- Disciplined Data Driven Approach
- High Sense of Urgency and Responsiveness
- Key Operating Value Driver





TRANSDIGM
GROUP INC.

CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

MERGERS & ACQUISITIONS
BERNT G. IVERSEN II

The LTM in Review...



June 2013

Seller: Public Co.

Bus. Days to Signing: 158

Revenue: \$31M



June 2013

Seller: Privately Held

Bus. Days to Signing: 161

Revenue: \$93M



Whippany Actuation Systems™

June 2013

Seller: Strategic

Bus. Days to Signing: 77

Revenue: \$82M



December 2013

Seller: Private Equity

Bus. Days to Signing: 83

Revenue: \$160M



March 2014

Seller: Privately Held

Bus. Days to Signing: 219

Revenue: \$40M

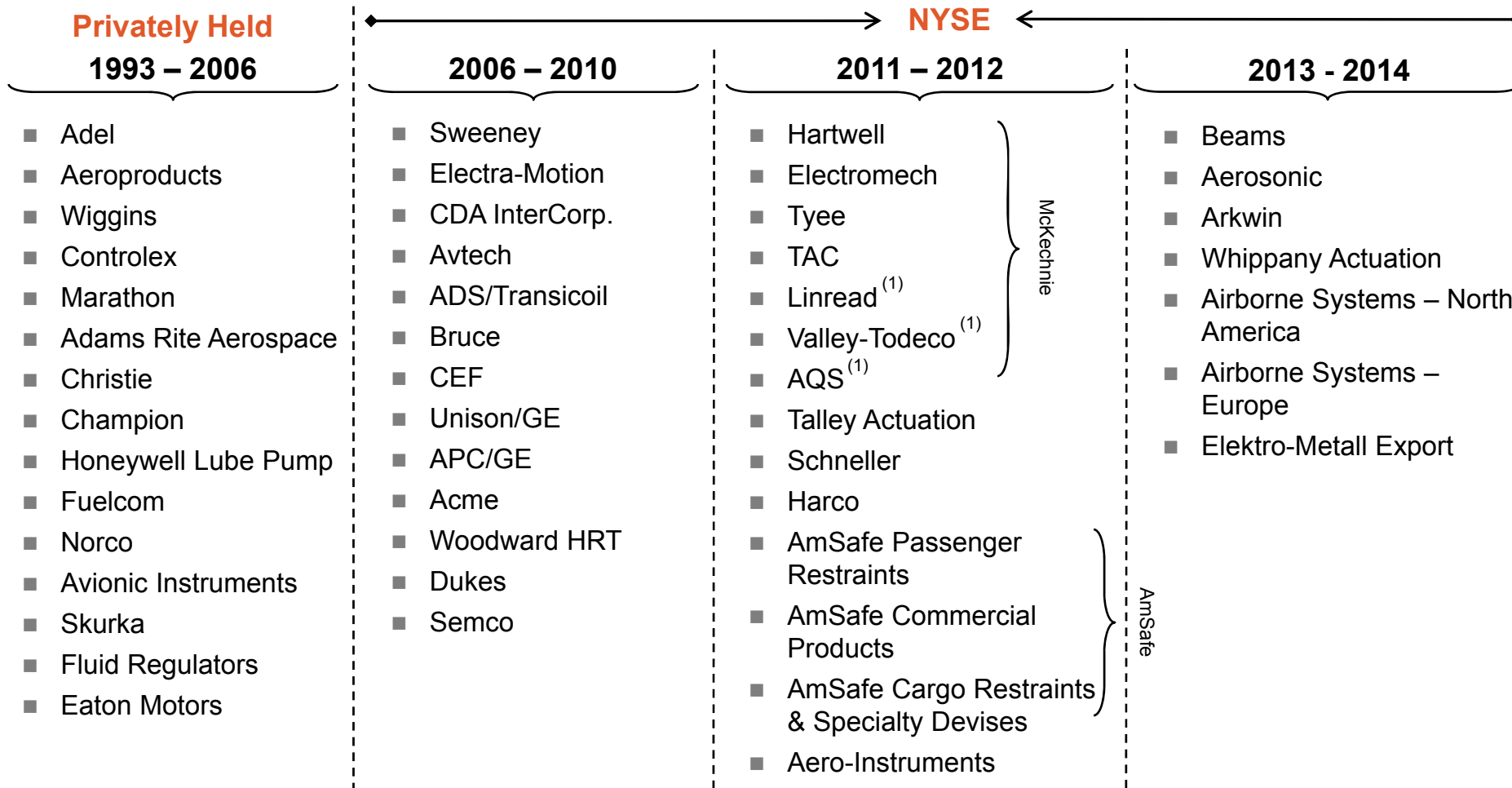
Invested \$773M / Stayed with Acquisition Criteria

Note: Revenue amounts disclosed at time of acquisition and were for periods prior to TransDigm ownership..

Proven Record of Acquisition & Integration



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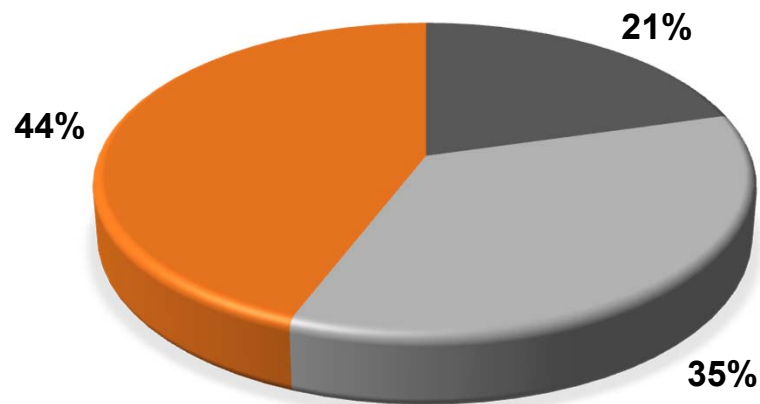
TransDigm has acquired 49 businesses since 1993, including 34 since its IPO.

(1) Divested in Q2 and Q3 of FY2011.

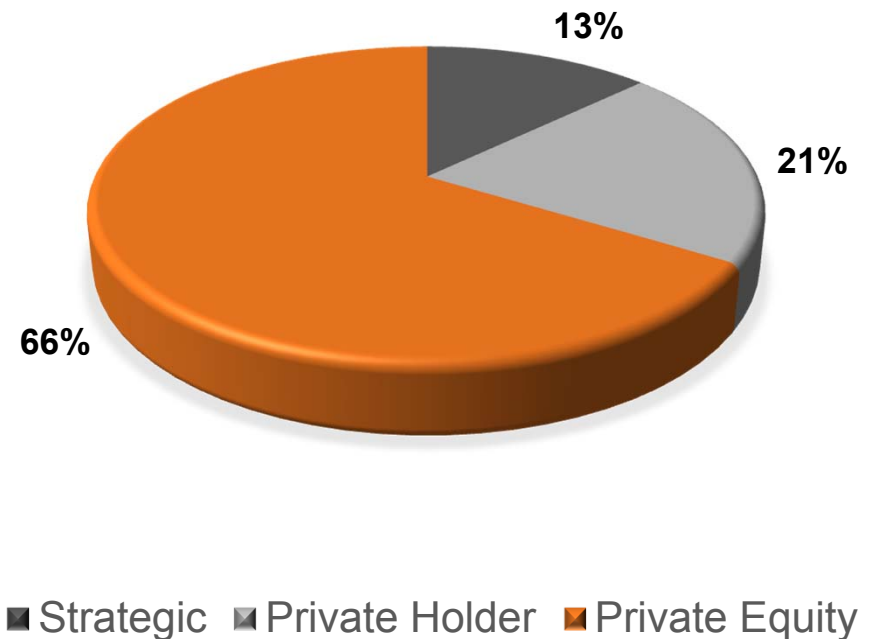
Acquisition Sourcing – Since IPO



Number of Businesses



EBITDA at Time of Acquisition

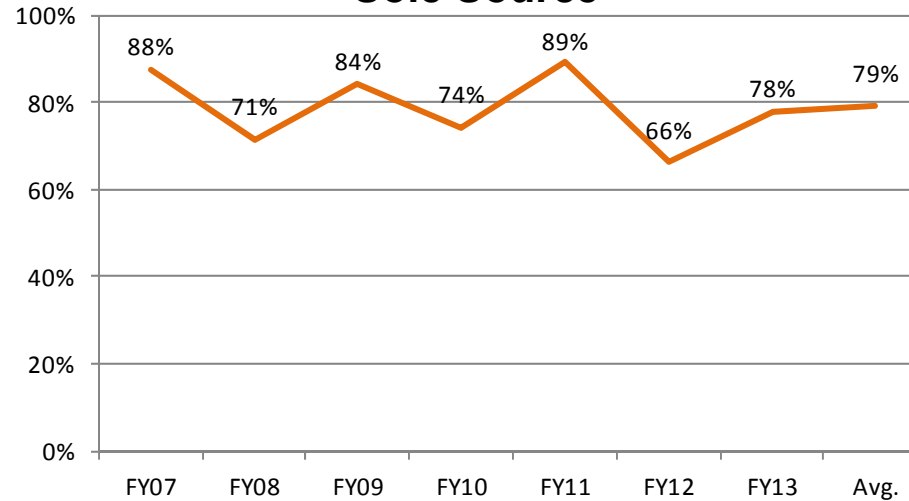


Note: Statistics include businesses acquired but later divested.

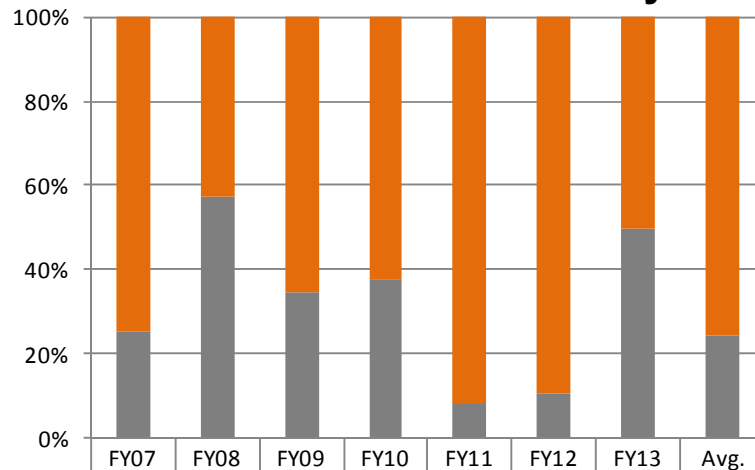
Acquisitions Metrics – Weighted Historical Values (Excluding Divestitures)



Sole Source

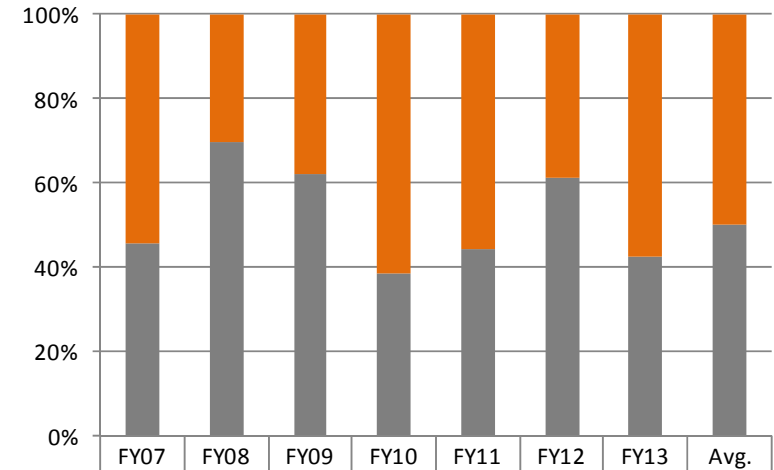


Commercial vs. Military



Commercial	75%	43%	66%	62%	92%	90%	50%	76%
Military	25%	57%	34%	38%	8%	10%	50%	24%

OEM vs. Aftermarket



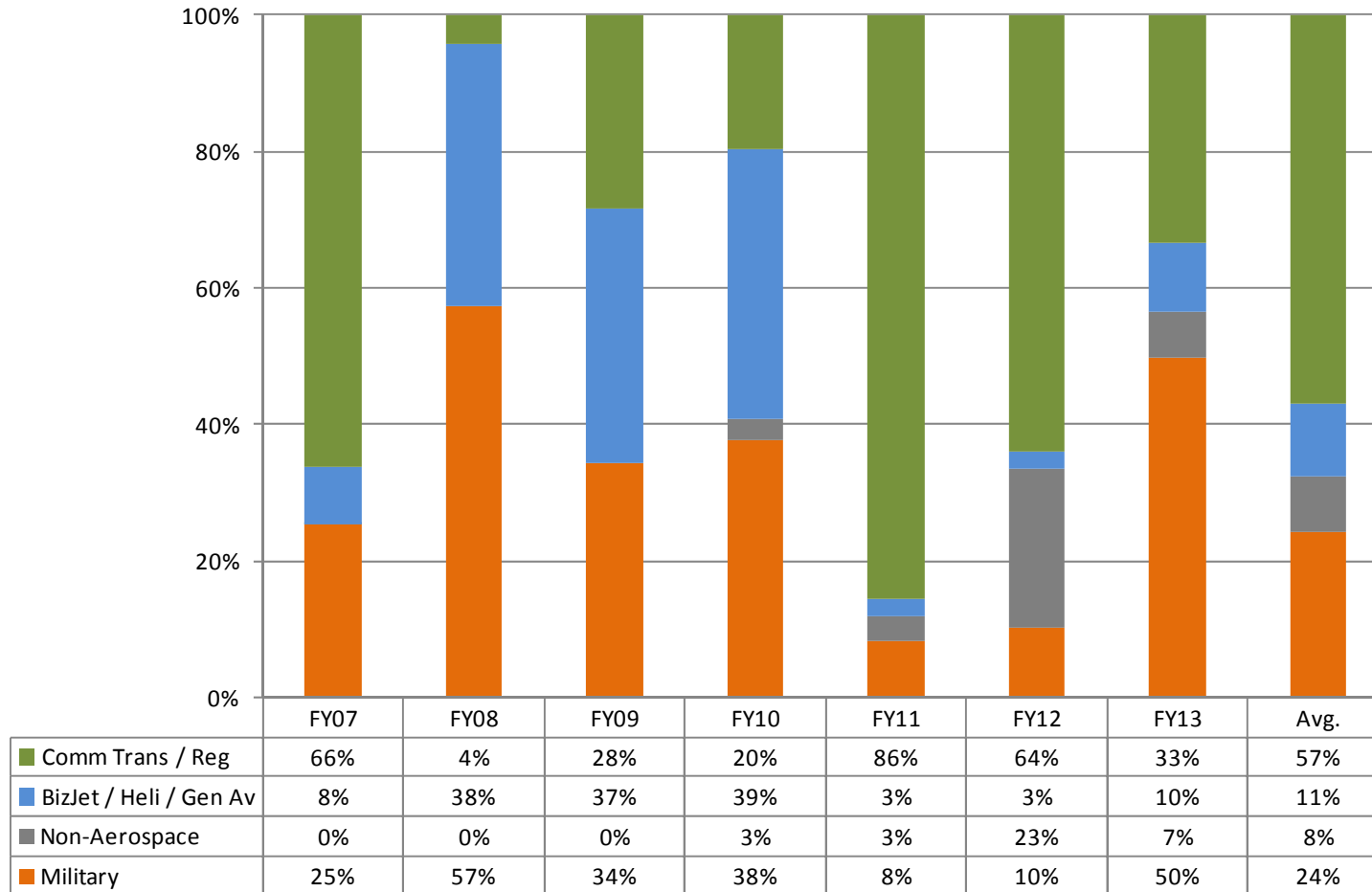
OEM	54%	30%	38%	62%	56%	39%	58%	50%
Aftermarket	46%	70%	62%	38%	44%	61%	42%	50%

Acquisitions Metrics – Weighted Historical Values (Excluding Divestitures)



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Revenue by Market Segment

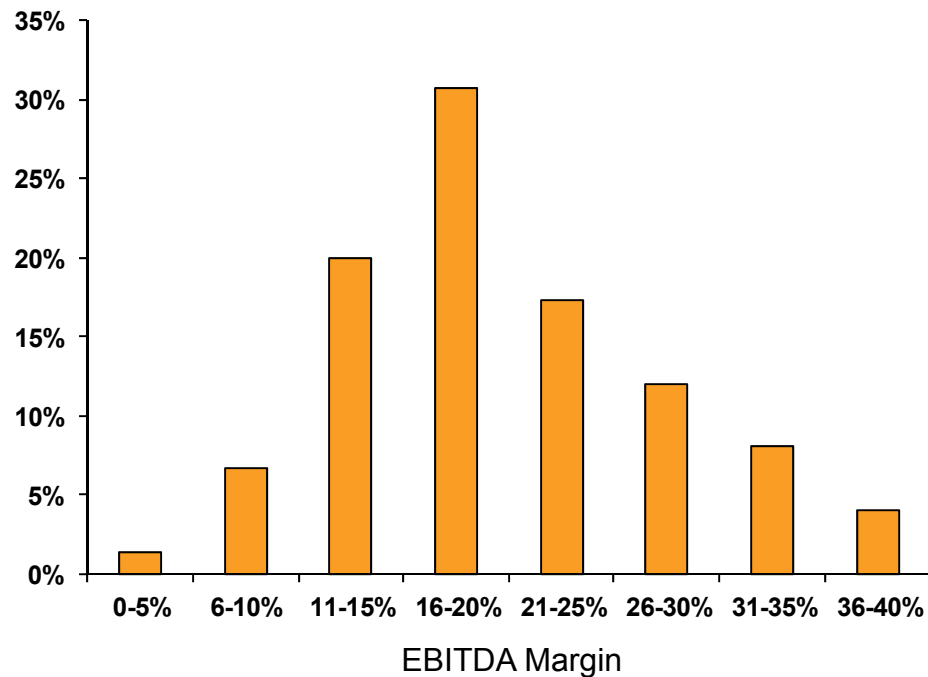


Significant Opportunities to Complete Accretive Acquisitions



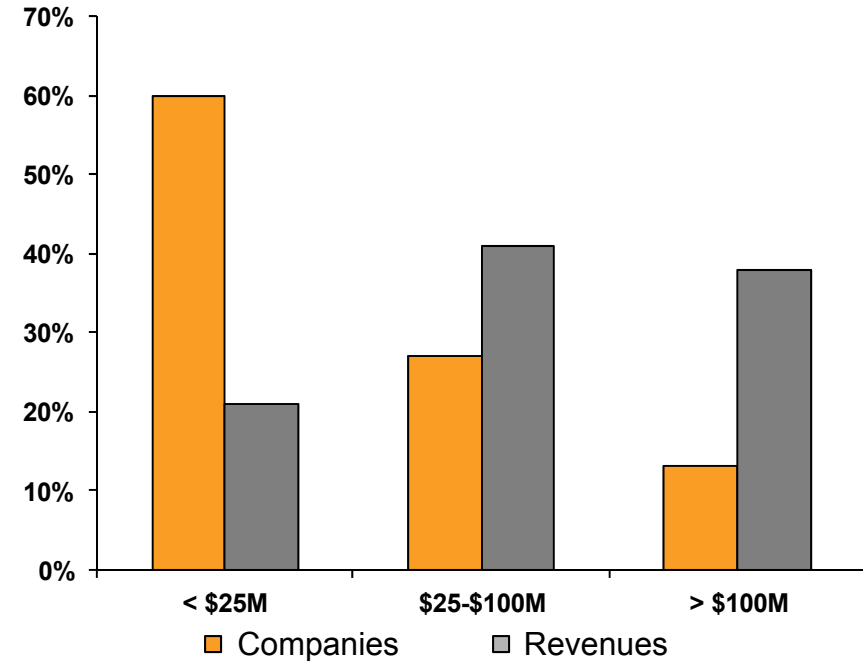
OPPORTUNITY TO CREATE VALUE⁽¹⁾

Distribution



FRAGMENTED BASE⁽²⁾

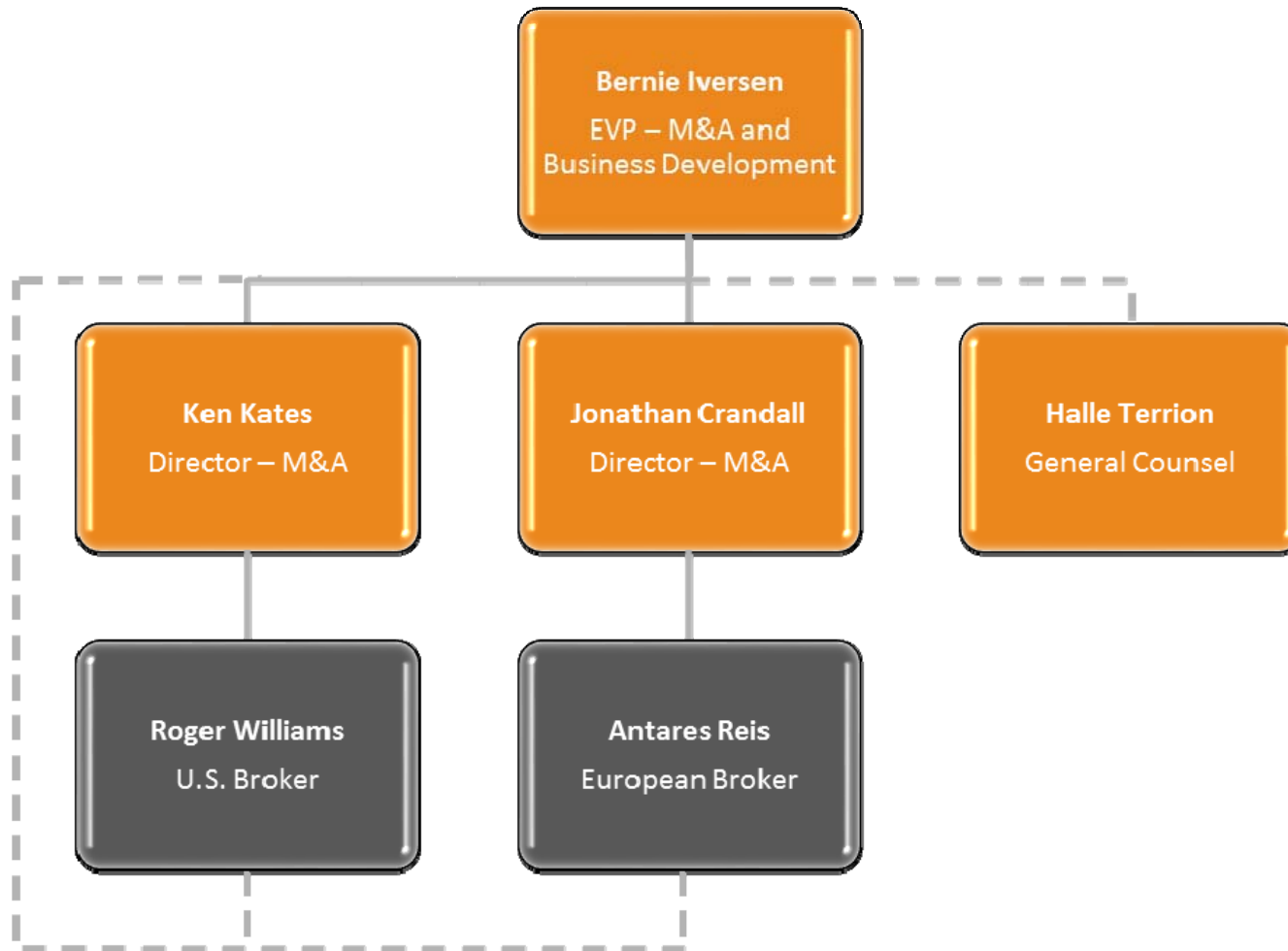
Distribution



(1) Percentages are management estimates.

(2) Frost & Sullivan study estimates a population of 1,600 businesses.

M&A Organizational Structure



Lead Generation is a Systematic Process



Cold Calling /
Internet Searches



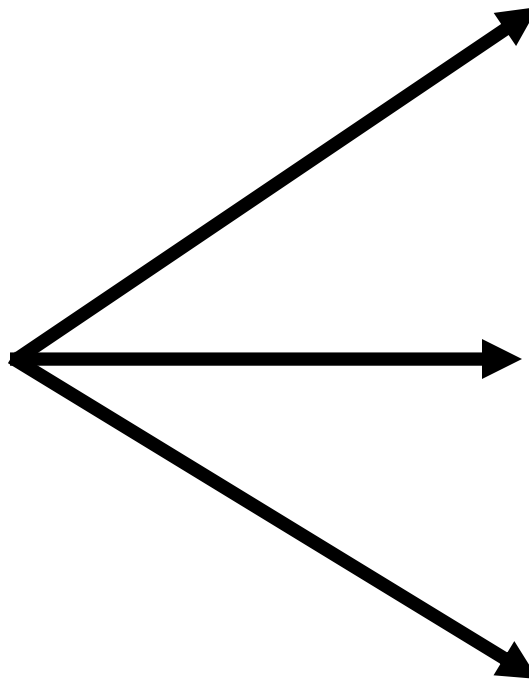
Conferences /
Shows



Visit, Visit, Visit!



Networking



Privately
Held



Strategic
OEM



Auction



What We Don't Look For



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- Synergy
- Market share
- Fill out product line
- Excess capacity
- Access to markets
- Blah, Blah, blah

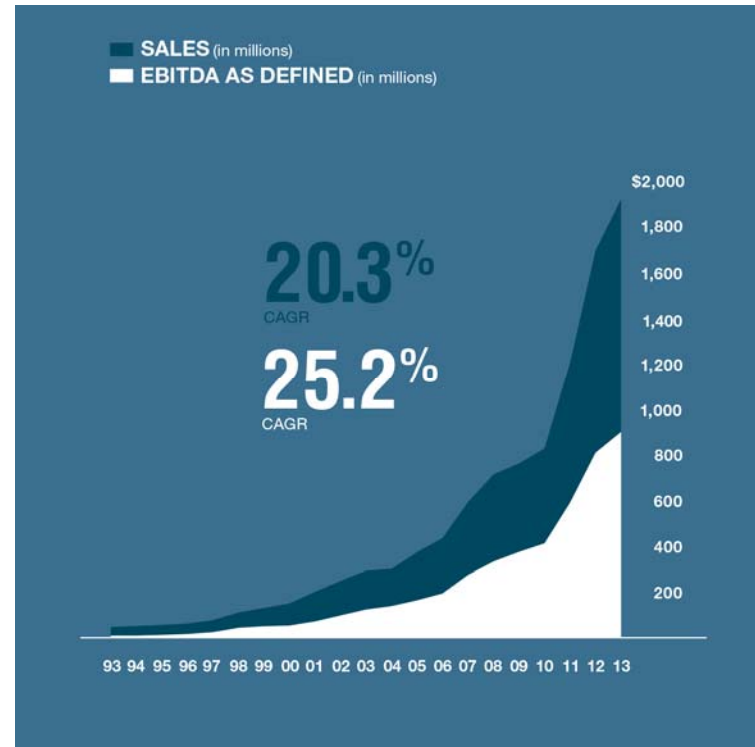
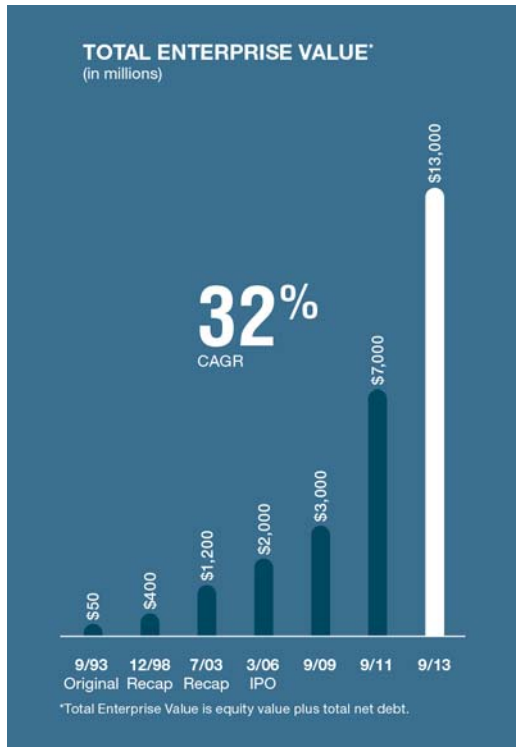
- Bigger is better
- Globalization
- Diversify
- Consolidating Industry
- Spend \$ to make \$
- Blah, Blah, blah

- Name in Paper
- Increase salary
- Get promoted
- Be fun
- Bigger Boss
- Bragging Rights

- Get fee
- Get promoted



What We DO Look For



Increase Shareholder Value

Focused Acquisition Strategy



- Aerospace products



- Proprietary engineered products



- Significant aftermarket content

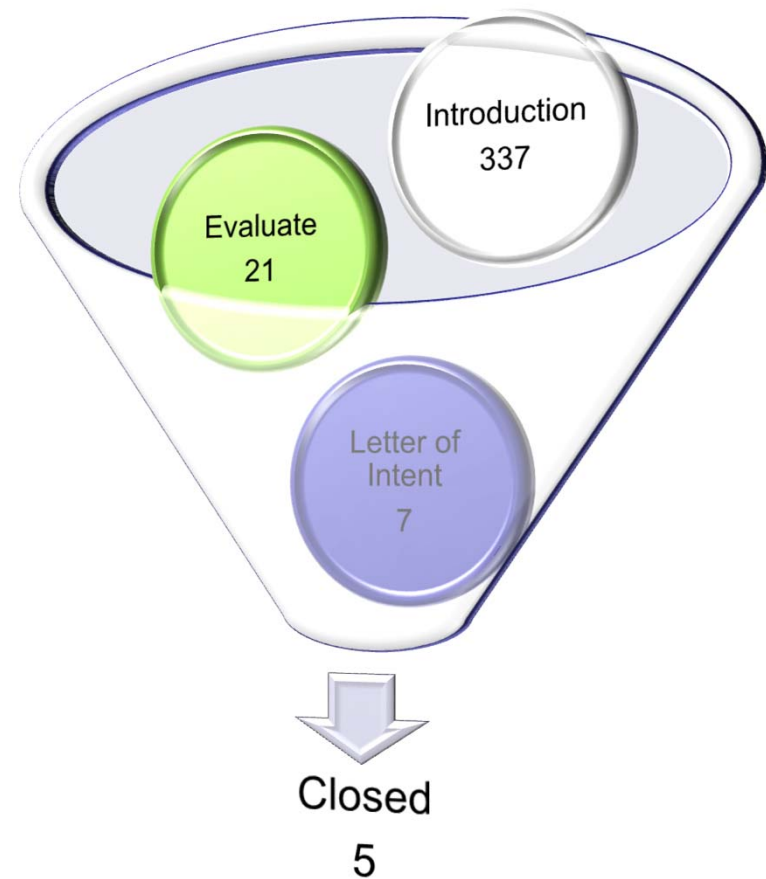
Active Acquisition Process



Typical Results

Typical Multiple:
9 – 12x EBITDA

Post Acquisition:
50%+ multiple reduction



Formal Acquisition Process



- Teaser
 - Confidentiality Agreement
 - Offering Document



- Expression of Interest
 - Management Meeting
 - Due Diligence



- 2nd Round Bid
 - Down Select
 - Negotiate Contract



- Financing
 - Close Deal

Informal Acquisition Process



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Build Trust



Letter of Intent



Contract



Due Diligence



Close Deal

Due Diligence



Finance / MIS

- Income Statements
- Balance Sheets
- Inventory/Valuation
- Cost System
- MIS System
- AR/AP
- Liabilities

Sales

- Customers/Markets
- Platforms
- Competitors
- LTAs
- Pricing
- Sales force
- Distribution

Goal – validate model
Look for liabilities/problems

Engineering

- Technology
- Sole source
- R&D Projects
- Quality System

Operations

- MRP/Planning
- Suppliers
- Routings/process sheets
- Equipment/Facility

Human Resources

- Management
- Salaries
- Benefits
- Insurance

Taxes / Legal

- Corporate Structure
- Past Tax Returns
- Environmental
- Licenses Permits
- Contracts



Common Issues



- Excessive costs
- Sub optimal pricing
- Unfocused new business process

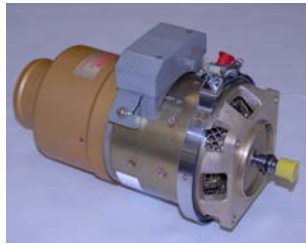
Revenue Forecast



Base Revenue

OEM

Aftermarket



Shipset Model



Detailed Pricing Review

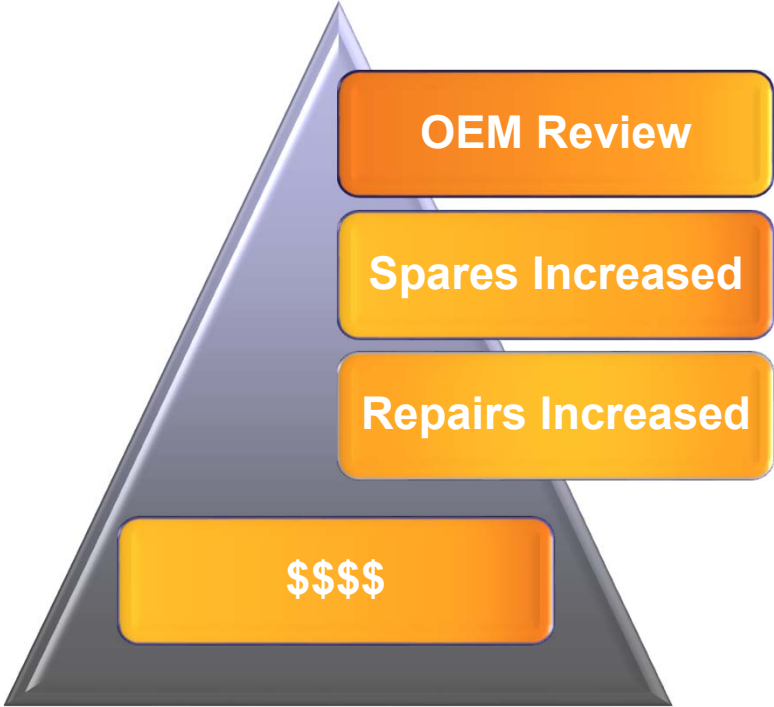


Market Channel

- Commercial OEM
- Defense OEM
- Commercial Aftermarket
- Defense Aftermarket

**P/N
By
P/N
Review**

Typical Actions



Productivity



Fast Improvement

Slower Improvement



Additional Equity Created



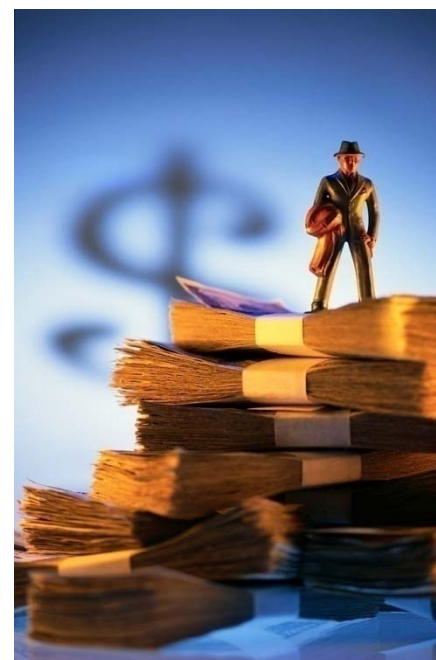
Value Creation

Beginning EBITDA	\$	16.5
Real Price		6.3
Inflation		2.9
Productivity		7.0
Market Growth		(0.4)
New Business		2.0
Target EBITDA	\$	34.3

Source of Equity

Debt Repayment		55.8
Operating Improvement		157.7
Total	\$	213.5

\$/Share \$ 4.95



Note: \$/Share calculated by taking the enterprise value in year 5 divided by outstanding shares.

SAMPLE

Investment Evaluation



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Purchase Price / Capital Structure	
EBITDA	\$ 16,500
Multiple	10.0
Purchase Price	\$165,000
Fees	\$1,750
Total Purchase Price	\$166,750
Debt 5.5x Current Year EBITDA	\$90,750
Equity Required	\$76,000
Total	\$166,750



Debt & Equity

Investment	Year 1	Year 2	Year 3	Year 4	Year 5
(\$76,000)					
EBITDA	\$18,405	\$22,530	\$26,426	\$30,161	\$34,243
Multiple	10.0	10.0	10.0	10.0	10.0
TEV	\$184,053	\$225,304	\$264,265	\$301,608	\$342,430
Less debt	\$ (91,631)	\$ (89,571)	\$ (86,086)	\$ (81,439)	\$ (75,399)
Market Value	\$92,422	\$135,732	\$178,179	\$220,170	\$267,031
IRR	0	0	0	\$0	\$267,031 28.6%

SAMPLE



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GROUP INC.

CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

ACQUISITION INTEGRATION PROCESS

ROBERT S. HENDERSON



Now That We Own It

WHAT DO WE DO?!

Acquisition Integration Process - General



Basics – All Acquisitions are Different

- Past Operating History Impacts Model and Integration Needs/Process
- Different Value Generation Approaches in Acquisition Model
 - Consolidate or Stand Alone – Productivity Opportunities
 - Contractual Opportunities & Constraints
 - New Business Conditions
- Strength in Senior Management Varies Wildly

However, There is Significant Commonality in Our Actions

Acquisition Integration Process - Timeline

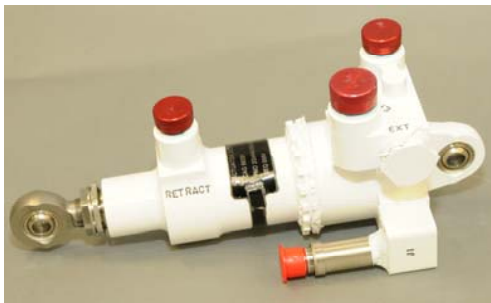


<u>Actions - General</u>	<u>Time After Acquisition (days)</u>
➤ Present TransDigm, Our Culture and Value Generation Strategy	0 - 30
➤ Control Working Capital and Establish Financial Plan	0 - 90
➤ Evaluate Key Staff Personnel Competency	0 - 30
➤ Review OE/AM Contracts and Effect Actions	15 - 60
➤ Organize Business into Product Lines	30 - 180
➤ Implement Productivity Plan (Business Wide) and Ongoing Production Improvement Processes	0 - 120
➤ Review New Business Projects – Weed & Focus	30 - 120
➤ Various HR, Legal & Accounting Reviews/Activities	0 - 120





Westbury, NY



Whippany Actuation Systems

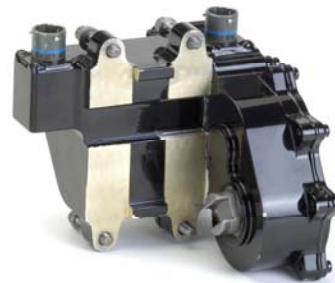
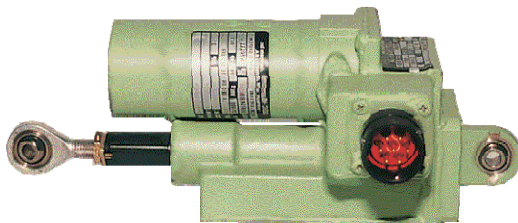


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Whippany Actuation Systems™

Whippany, NJ



Airborne Systems



TRANSDIGM
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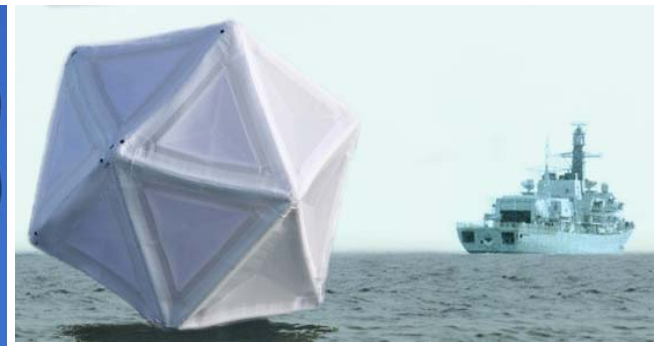


Pennsauken, NJ
Santa Ana, CA
Llangeinor , Wales UK
Bridgend, Wales UK

Llangeinor,
Wales UK



Bridgend,
Wales UK





EMME

Elektro-Metall

Ingolstadt, Germany
Paks, Hungary

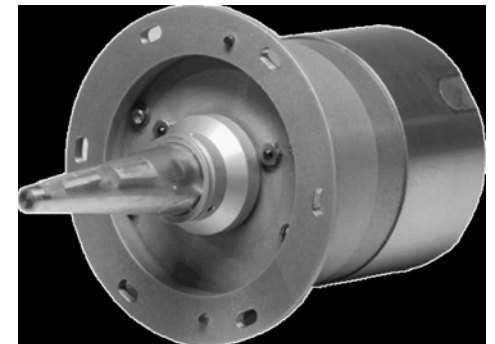




Cleveland, Ohio



Clearwater, Florida



Product Presentation Breakout



Presentations Covering

Starting Location

John F. Leary Executive Vice President
Willard F. Hagan President, AmSafe Passenger Restraints
Joel Reiss President, Hartwell Corporation

Group – A
Petit Salon

Richard Olszewski Director of Sales, Arkwin Industries
Jack Stiffler President, Whippany Actuation Systems

Group – B
Petit Salon

Joseph K. Grote President, Aerosonic / CDA
Bryce Wiedeman President, Airborne Systems

Group – C
Art Deco

Herbert Mardany President, AvtechTye
James Liddle President, Champion Aerospace

Group – D
Art Deco

Hold Non-Presentation Related Questions for the Panel Q&A

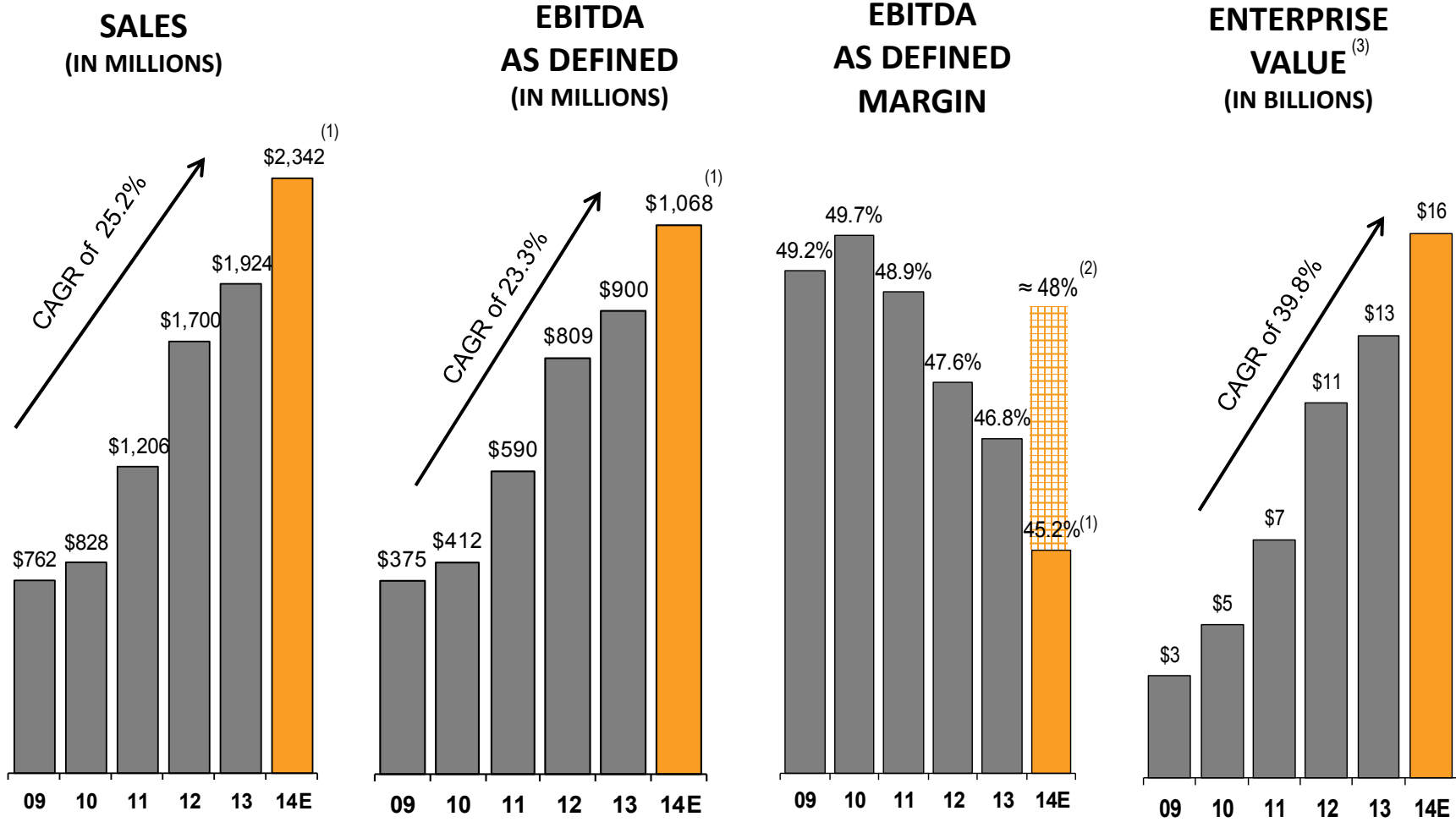


TRANSDIGM
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CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

FINANCIAL OVERVIEW & EXECUTIVE COMPENSATION
GREGORY RUFUS

GAAP Financial Highlights



(1) Revenue and EBITDA As Defined information under FY14 Guidance Mid-point reflects the mid-point of the range for the fiscal year ending 9/30/14 that was provided on 5/6/2014. The Company only updates guidance quarterly and this presentation does not confirm or update guidance now.

(2) Expected Fiscal 2014 EBITDA As Defined Margin of approximately 48% excludes the impact of Airborne, EME and Fiscal 2013 acquisitions.

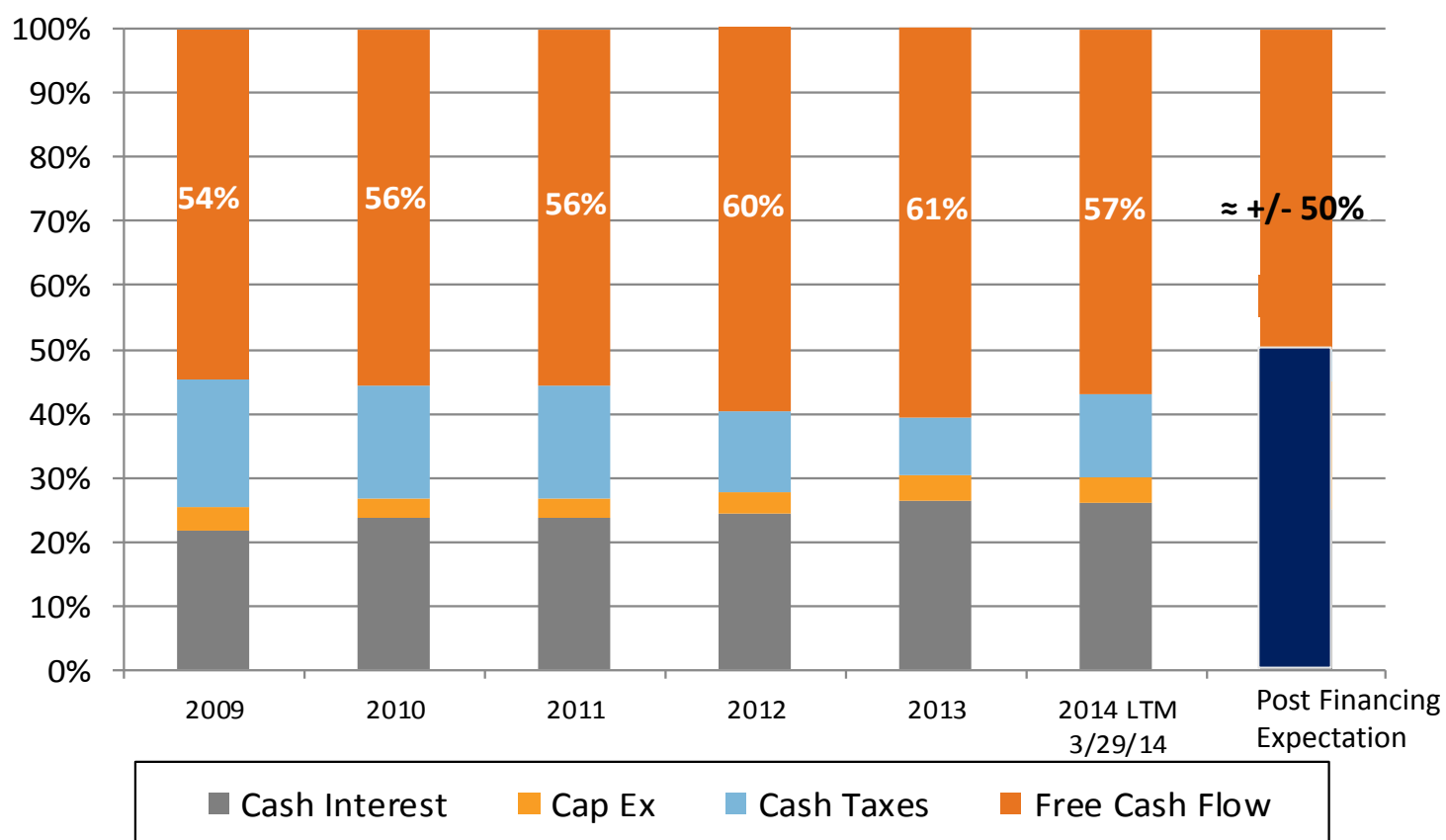
(3) Enterprise value calculated as of 6/13/14 equals equity value (shares outstanding as of 3/29/14 multiplied by the TDG closing stock price on 6/13/14) plus total net debt (total debt less cash).

Note: EBITDA As Defined is a non-GAAP financial measures. For a historical reconciliation and definition of EBITDA As Defined to Net Income and Net Cash Provided by Operating Activities please see the appendix.

Significant Free Cash Flow

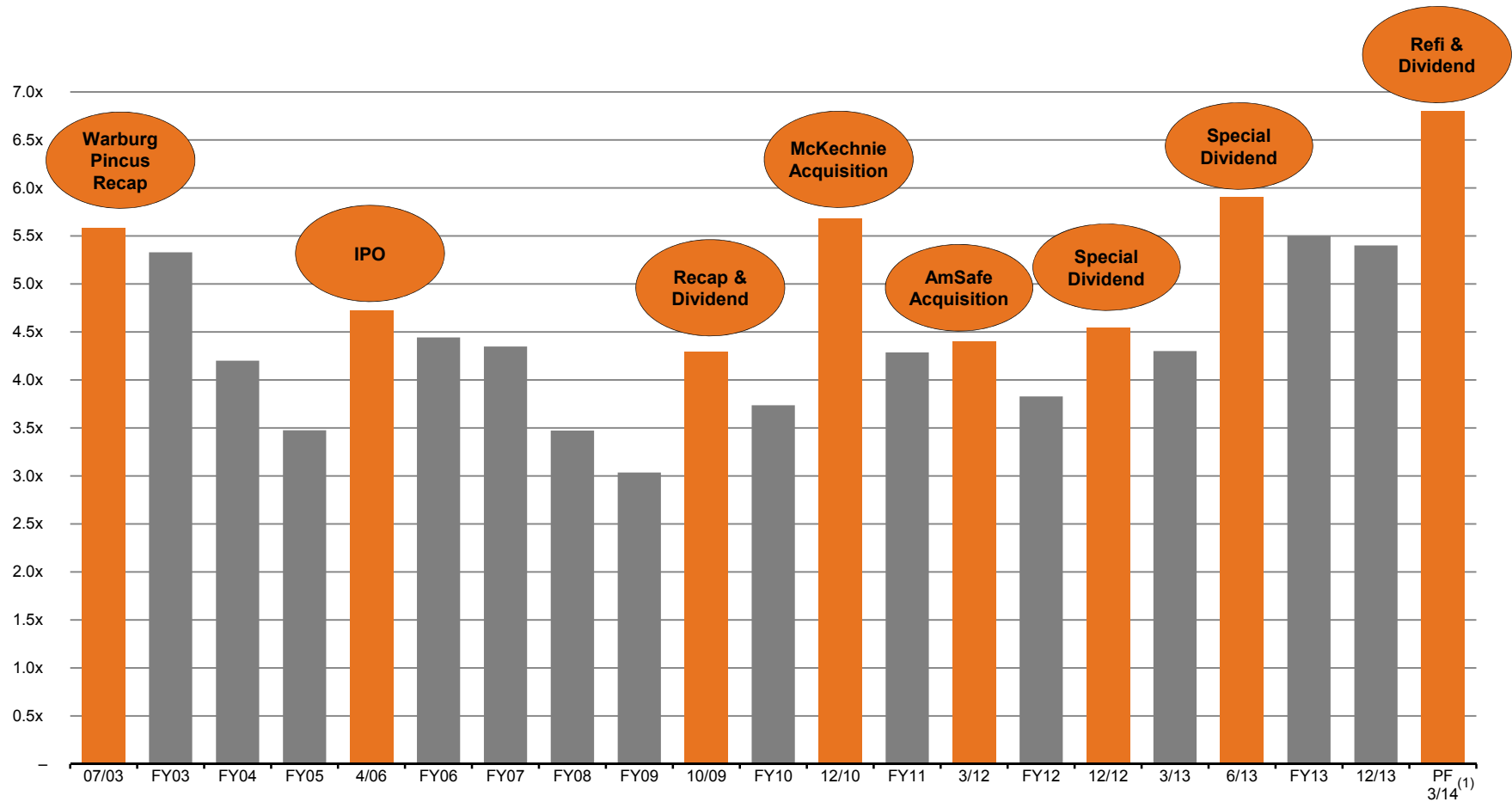


Free Cash Flow Before WC Exceeds 50% of EBITDA As Defined



Note: Free Cash Flow before WC IS a non-GAAP financial measure. Please see appendix for a reconciliation of Free Cash Flow before WC.

TransDigm Deleveraging Profile (Net Debt / PF EBITDA As Defined)



(1) Pro forma for new debt and includes the full year impacts of the recently completed acquisitions of Arkwin, Aerosonic, Whippary, Airborne and EME. Note: EBITDA As Defined is a non-GAAP financial measure. For a historical reconciliation of EBITDA As Defined to Net Income, please see the appendix.

Pro Forma Capitalization Structure



(\$ in millions)

	Actual 3/29/14	Cum. net EBITDA mult.	Pro forma 3/29/14	Cum. net EBITDA mult.	Rate	Maturity
Cash	\$476		\$656			
\$420m revolver	–	–	–	–	L + 3.00%	Feb 20
\$225m AR securitization facility	–	–	200	–	L + 0.75%	Oct 14
First lien term loan B-2 due 2017	495	0.0x	495	0.0x	L + 2.75%	Feb 17
First lien term loan C due 2020	2,578	2.5x	2,578	2.6x	L + 3.00%	Feb 20
New first lien term loan D due 2021	–	2.5x	825	3.4x	L + 3.00%	May 21
Total senior secured debt	\$3,073	2.5x	\$4,098	3.4x		
New senior sub notes due 2022	–	2.5x	1,150	4.5x	6.00%	Jul 22
New senior sub notes due 2024	–	2.5x	1,200	5.6x	6.50%	Jul 24
Senior sub notes due 2018	1,600	4.1x	–	5.6x	7.75%	Dec 18
Senior sub notes due 2020	550	4.6x	550	6.2x	5.50%	Oct 20
Senior sub notes due 2021	500	5.1x	500	6.7x	7.50%	Jul 21
Total debt	\$5,723	5.1x	\$7,498	6.7x		

Note: EBITDA As Defined is a non-GAAP financial measure. For a historical reconciliation of EBITDA As Defined to Net Income, please see the appendix.

Sources and Uses of Recent Financing



Sources & Uses

(\$ in millions)

Sources

AR securitization facility	\$200
New first lien term loan D due 2021	825
New senior subordinated notes due 2022	1,150
New senior subordinated notes due 2024	1,200

Total sources	\$3,375
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Uses

Dividend to stockholders and related DEP payments	\$1,430
Refinance senior subordinated notes due 2018	1,600
General corporate purposes and financing related fees	345

Total uses	\$3,375
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Dry Powder Available for Acquisitions



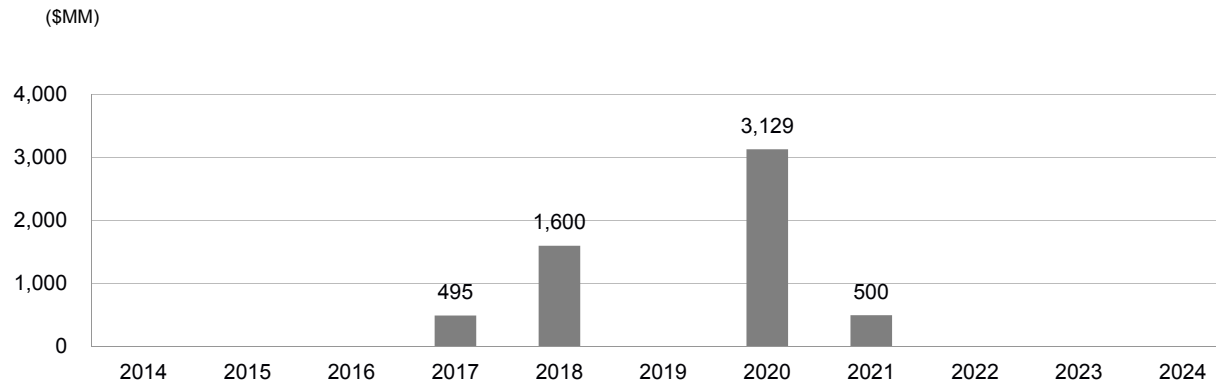
Dry Powder in Excess of \$1.5 B Available Immediately After Dividend

Pro Forma Cash 3/29/2014	\$ 650
Undrawn Revolver	410
Additional Borrowing Available Under Credit Agreement	≈ 550
Dry Powder Available for Acquisitions	≈ \$ 1,610

Debt Maturity Profile and Interest Rates



Old Debt Maturity Profile

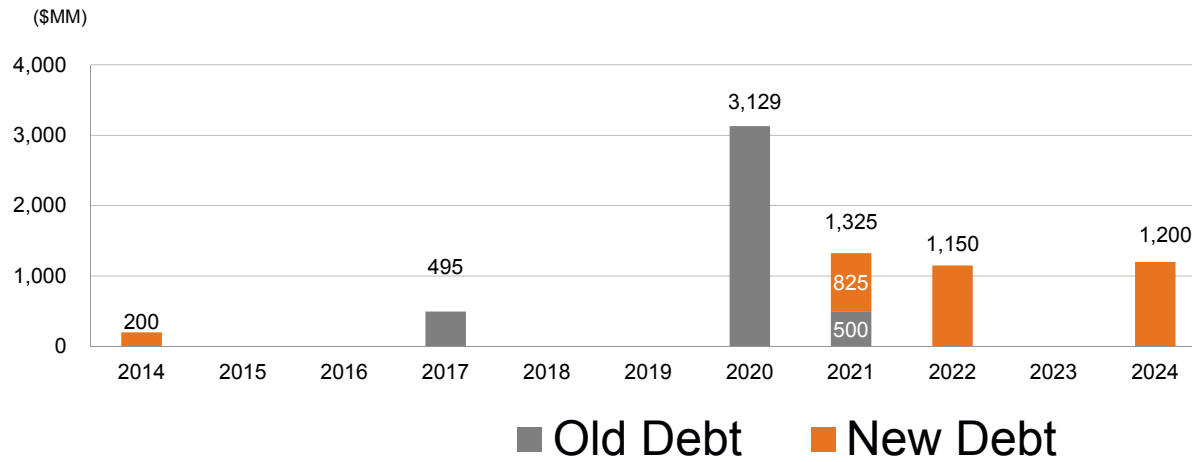


**Weighted Average
Interest Rate**

Pre-Financing

5.7%

New Pro Forma Debt Maturity Profile



**Weighted Average
Interest Rate**

Post-Financing

5.2%

Dividends – Return of Capital %



% Return of Capital vs Dividend Income

November 2012 \$12.85 100% Dividend Income	July 2013 \$22.00 ≈ 93% Return of Capital	June 2014 \$25.00 ≈ 85% Return of Capital
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Executive Compensation Discussion

Say on Pay Overview



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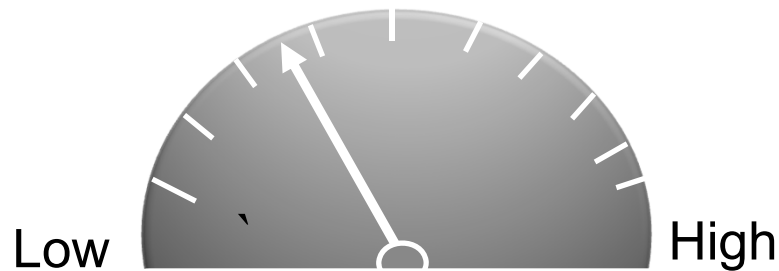
Fiscal Year	ISS Recommended SOP Vote	% of Votes Cast FOR SOP
2011	AGAINST	54.3%
2012	FOR	96.7%
2013	AGAINST	65.4%

No Material Change in Executive Compensation Plan in FY '11, '12 or '13

Unique Compensation Concept – “Think/act like an owner”



Key to our Culture



Cash Compensation



Equity Based Compensation

100% Performance Vesting

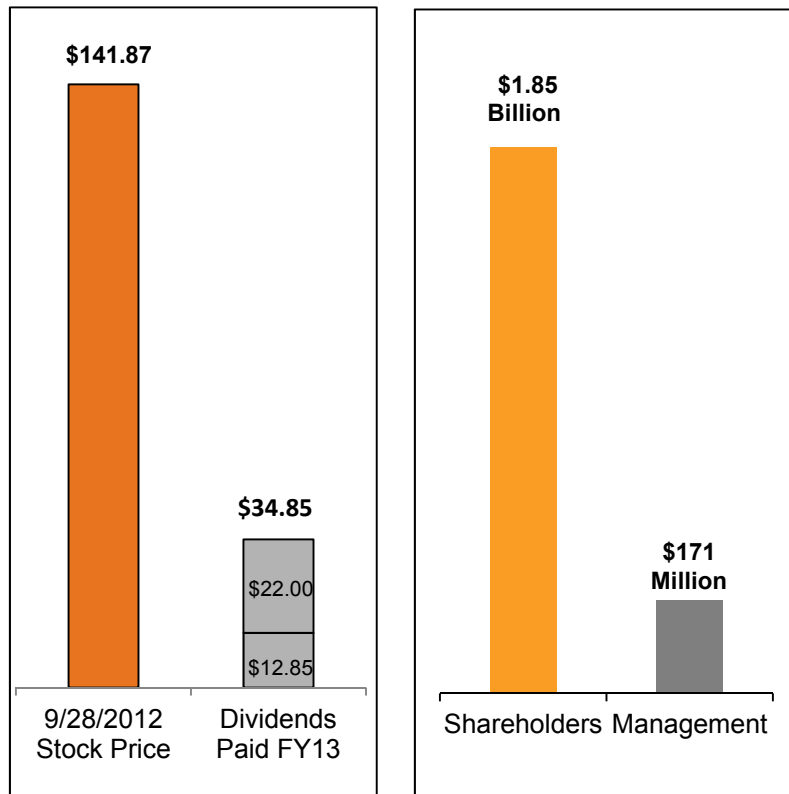
100% Shareholder Alignment

100% Shareholder Alignment – Private Equity Model



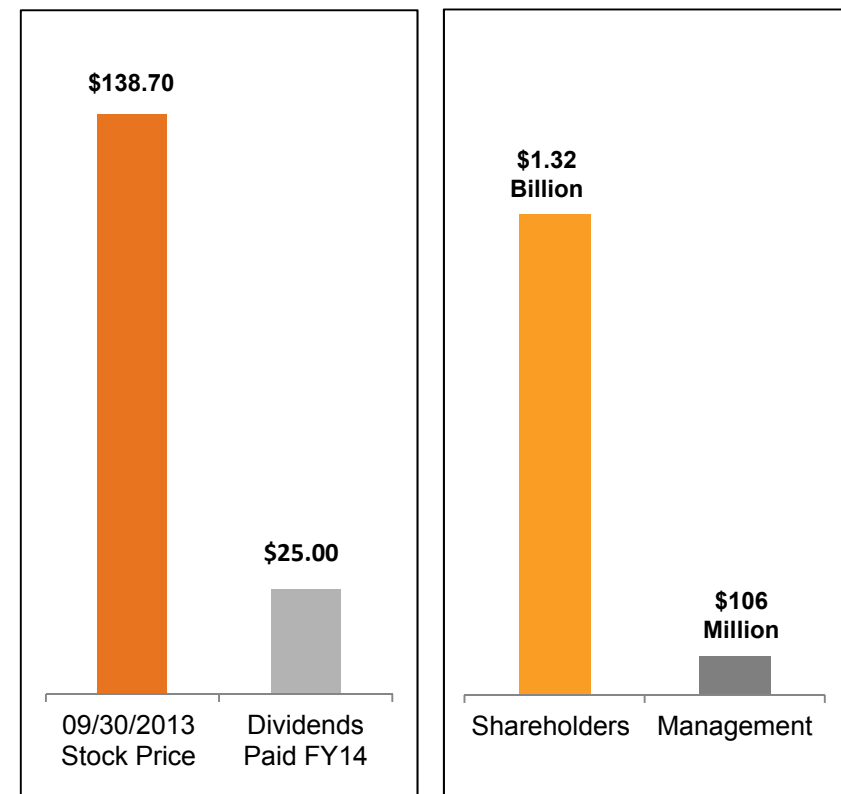
FY 2013 Dividends

Paid ≈ 27% of Beginning FY 13 Market Cap



FY 2014 Dividends

Paid ≈ 19% of Beginning FY 14 Market Cap



Management is Largest Stakeholder - Owns ≈ 10% ⁽¹⁾

⁽¹⁾ On a fully diluted basis, assuming the exercise of all issued outstanding vested and unvested options.

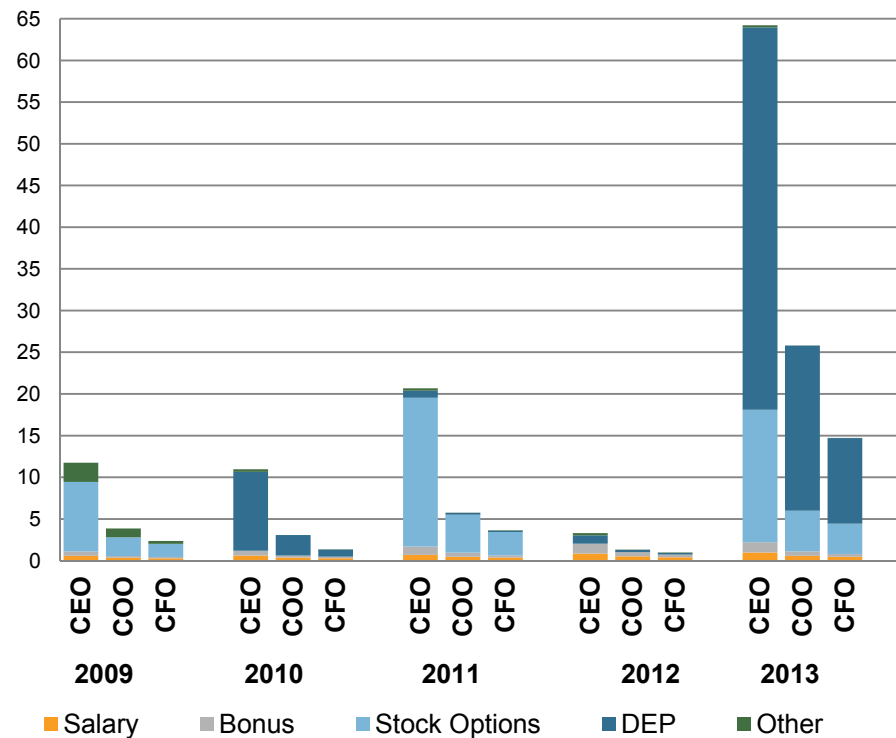
Executive Compensation Philosophy: Low Cash Compensation, High Performance-Based Equity



Executive Compensation

Key Takeaways

(in millions \$)



- Salary and bonus small % of total compensation
- Performance-based compensation is consistently vast majority of total compensation
- Bi-annual grants of performance-based stock options (Black-Scholes value)
- Dividend equivalent payments – large and irregular
- Alignment - management only makes \$ when and if shareholders make \$
- Emphasis on long-term value creation vs. annual targets

2013 Key Compensation Highlights



2% Salary / Other

Only Non-Performance-Based Component

- Set well below median of peer group
- Strategy to primarily compensate in equity

2% Bonus

Based on Achieved Performance

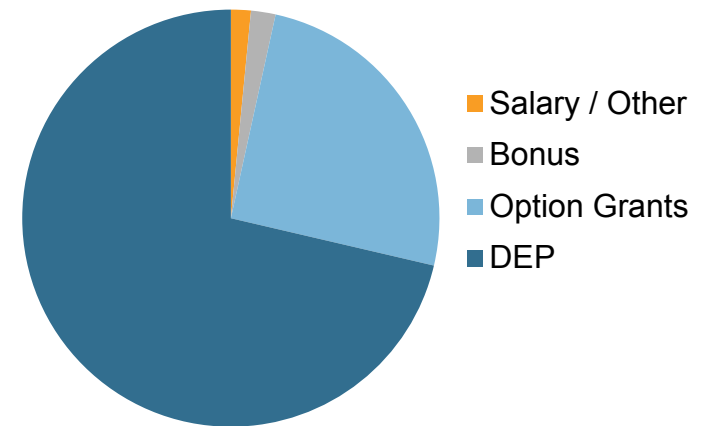
25% Stock Option Grants

100% Performance-Based Vesting

71% Dividend Equivalent Payments

Paid ONLY on Performance Vested Stock Options

FY 13 CEO Compensation 98% Performance-Based

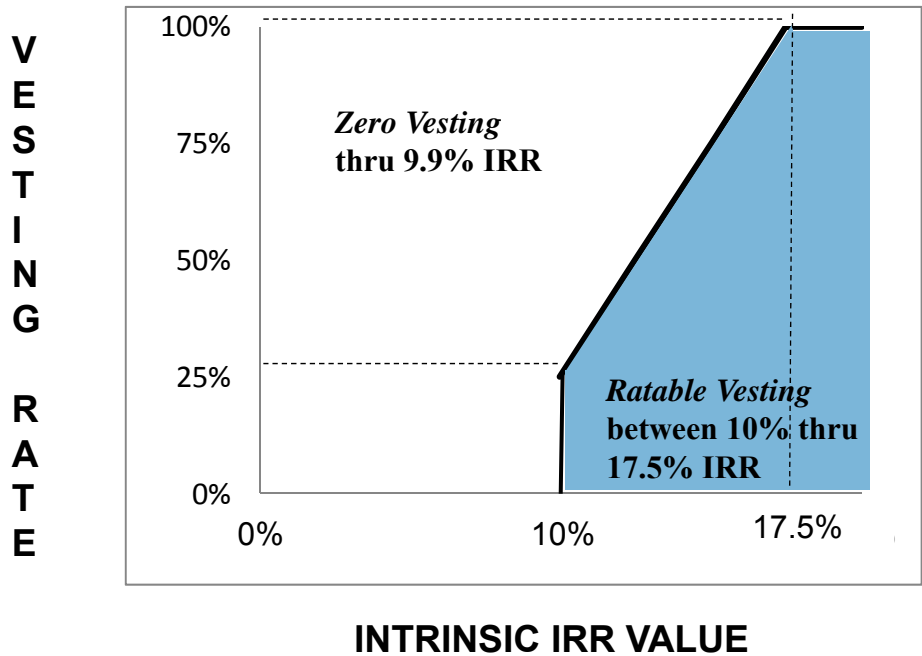


**Maximize Shareholder
Alignment**

Option Vesting Requirements

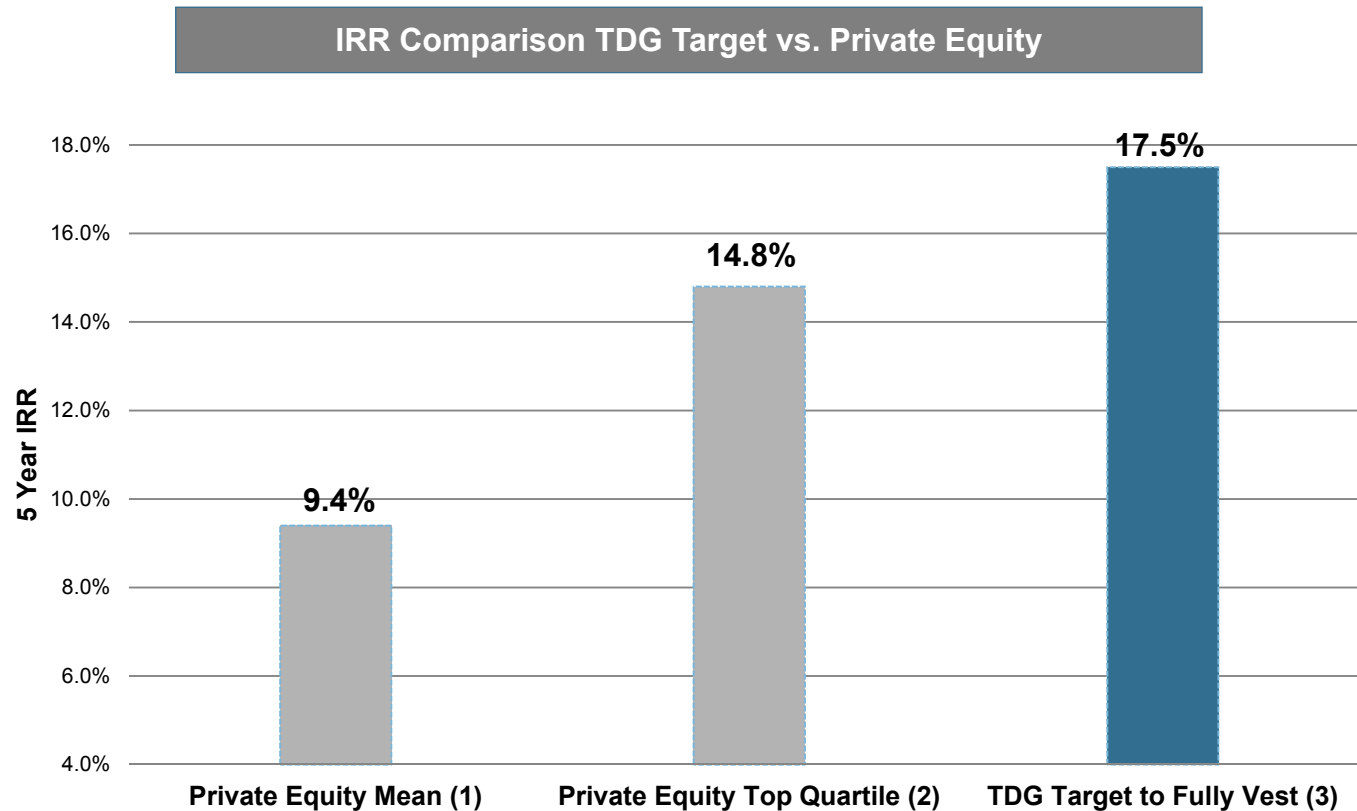


Vesting Scale



17.5% to Fully Vest

TransDigm Performance Option Vesting Target vs. Private Funds



- (1) 5 Yr Average IRR Private Equity Funds – Mean – Cambridge and Associates (March 2013)
- (2) 5 Yr Average IRR Private Equity Funds – Top Quartile - Cambridge and Associates (March 2013)
- (3) TDG Growth in Intrinsic Equity Value Target



Dividend Equivalent Payments (DEPs) Align Management with the Stockholders to Permit the Best Allocation of Capital Resources and Incentivize Long-Term Shareholder Returns

- DEPs align management with stockholders to preserve value of equity-based incentives intended by the Company at the time of the award
- DEPs common in Private Equity context on which we base our equity-based compensation program
- TransDigm does not pay a regular dividend
- Extraordinary dividends not reflected in the public market price

Dividend Equivalent Payments – Performance Based Compensation



Two Performance Criteria Must Occur to Facilitate Dividend Equivalent Payments

1 – Performance Based Option Must Vest to Receive Dividend Equivalent Payment

- Options vest upon meeting intrinsic share price growth or significant market growth
- No time vesting or non-performance vesting

2 – TransDigm Must Generate Sufficient Liquidity via Performance of the Company to Allow Payment

- Must have availability of cash or borrowing capacity (including favorable capital market conditions)
- Must satisfy certain covenants under its credit facilities

Dividend Equivalent Payments Paid Solely Upon Vesting of Stock Options

Consistent Value Creation



Consistent Financial Performance

Strong Cash Flow Generation

Efficient Capital Structure

Maintain Adequate Balance Sheet Capacity

Align Management with Shareholders

**“Private Equity-
Like” Returns
with
Public Liquidity**



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CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

PANEL Q & A





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CONSISTENT STRATEGY, MORE RUNWAY
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APPENDIX

Reconciliation of EBITDA and EBITDA As Defined to Net Income



(\$ in millions)

	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	LTM 3/29 2014
Income from continuing ops.	(\$5)	\$0	\$1	\$3	\$14	(\$17)	\$11	\$14	\$31	(\$76)	\$14	\$35	\$25	\$89	\$133	\$163	\$163	\$152	\$325	\$303	\$337
Depreciation and amortization	7	7	7	6	7	6	7	9	13	10	18	17	16	24	25	28	30	61	68	73	89
Interest expense, net	5	5	5	3	3	23	28	32	37	43	75	80	77	92	93	84	112	185	212	271	307
Income tax provision	(2)	-	2	5	13	(2)	8	9	17	(45)	6	23	16	53	74	88	88	77	163	146	168
Warrant put value adjustment	1	1	2	5	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Extraordinary item	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EBITDA, excluding discontinued operations	6	13	17	24	44	10	54	64	98	(68)	113	155	134	258	325	\$363	\$393	\$475	\$768	\$793	\$901
Merger expense	-	-	-	-	-	40	-	-	-	176	-	-	-	-	-	-	-	-	-	-	-
Acquisition-related costs	4	-	-	1	-	1	-	8	-	15	20	2	1	9	2	6	12	30	19	26	39
Non-cash compensation and deferred compensation costs	-	-	-	-	-	-	-	-	-	1	6	7	1	6	6	6	7	13	22	49	47
One-time special bonus	-	-	-	-	-	-	-	-	-	-	-	-	6	-	-	-	-	-	-	-	-
Public offering costs	-	-	-	-	-	-	-	-	-	-	-	-	3	2	-	-	-	-	-	-	-
Refinancing costs	-	-	-	-	-	-	-	-	-	-	-	-	49	-	-	-	-	72	-	32	-
EBITDA As Defined	\$10	\$13	\$17	\$25	\$44	\$51	\$54	\$72	\$98	\$124	\$139	\$164	\$194	\$275	\$333	\$375	\$412	\$590	\$809	\$900	\$987

Note: EBITDA As Defined is a non-GAAP financial measure presented here as supplemental disclosure to net income and reported results. EBITDA represents earnings from continuing operations before interest, taxes, depreciation and amortization. EBITDA As Defined represents EBITDA plus, as applicable for each relevant period, certain adjustments as set forth in the reconciliation of net income to EBITDA and EBITDA As Defined and the reconciliation of net cash provided by operating activities to EBITDA and EBITDA As Defined presented above.

Reconciliation of EBITDA As Defined to Net Cash Provided by Operating Activities



TRANSDIGM
GROUP INC.

(\$ in millions)

	Fiscal Year Ended September 30,					LTM
	2009	2010	2011	2012	2013	3/29 2014
Net cash provided by operating activities	\$197	\$197	\$261	\$414	\$470	\$493
Changes in assets and liabilities, net of effects from acquisitions of businesses	2	(5)	(31)	(12)	(71)	(59)
Interest expense, net, excluding amortization	81	105	176	199	259	295
Income tax provision - current	80	86	130	138	148	182
Non-cash equity compensation	(6)	(7)	(13)	(22)	(49)	(47)
Excess tax benefit from exercise of stock options	9	17	23	51	66	37
Refinancing costs			(72)		(30)	
EBITDA	363	393	474	768	793	901
Acquisition-related costs	6	12	33	19	28	39
Non-cash compensation and deferred compensation costs	6	7	13	22	49	47
One-time special bonus	-	-	-	-	-	-
Public offering costs	-	-	-	-	-	-
Refinancing costs	-	-	72		30	
EBITDA from discontinued operations			(2)			
EBITDA As Defined	\$375	\$412	\$590	\$809	\$900	\$987

Reconciliation of Significant Free Cash Flow



(\$ in millions)

	Fiscal Year Ended September 30,					
	2009	2010	2011	2012	2013	LTM 3/29/2014
EBITDA As Defined	\$375	\$412	\$590	\$809	\$900	\$987
CapEx	(\$13)	(\$13)	(\$18)	(\$25)	(\$36)	(\$37)
Cash Interest Expense	(\$82)	(\$98)	(\$156)	(\$198)	(\$237)	(\$255)
Cash Taxes	(\$75)	(\$73)	(\$88)	(\$104)	(\$82)	(\$130)
Free Cash Flow before WC	\$204	\$229	\$328	\$482	\$545	\$565
<i>% of EBITDA As Defined</i>	<i>54%</i>	<i>56%</i>	<i>56%</i>	<i>60%</i>	<i>61%</i>	<i>57%</i>



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CONSISTENT STRATEGY, MORE RUNWAY
MORE VALUE

2014 ANALYST DAY

JUNE 25, 2014

