# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d)

of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 26, 2024

# **TransDigm Group Incorporated**

(Exact name of registrant as specified in its charter)

001-32833

(Commission File Number)

Delaware	
(State or other jurisdiction	
of incorporation)	

41-2101738 (IRS Employer Identification No.)

1350 Euclid Avenue, Suite 1600, Cleveland, Ohio (Address of principal executive offices)

44115

(Zip Code)

(216) 706-2960 ephone number, including area code) (Registrant's tele

Not Applicable (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Securities registered pursuant to Section 12(b) of the Act:

Title of each class: Common Stock, \$0.01 par value Trading Symbol: TDG

Name of each exchange on which registered: New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 🗆

# Item 7.01. Regulation FD Disclosure.

On June 26, 2024 at 9:00 a.m., Eastern Time, TransDigm Group Incorporated (the "Company") will host an Investor Conference. The Company's Investor Conference presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. The Company's Investor Conference presentation is also available in the Investor Relations section of the Company's website, https://www.transdigm.com/investor-relations/presentations/.

The information in this Item 7.01, including the Exhibit 99.1 attached hereto, is being furnished and shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act, unless such subsequent filing specifically references this Current Report on Form 8-K.

# Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
<u>99.1</u>	Investor Conference presentation
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TRANSDIGM GROUP INCORPORATED

By:	/s/ Jessica L. Warren
Name:	Jessica L. Warren

Title: General Counsel, Chief Compliance Officer and Secretary

Dated: June 26, 2024



Agenda				
	Time	Event	Presenter	
	8:30	Registration		
_	9:00	Start		
		Opening Remarks	Nick Howley	
		TDG Overview	Kevin Stein	
		Consistent Operating Model & Customer Value Overview	Mike Lisman	
		Management Process & Value Creation	Joel Reiss	
		Financial Review	Sarah Wynne	
		Mergers & Acquisitions Process	Blake Kelleher	
		Recent Acquisitions & Integration	Patrick Murphy	
		M&A Wrap-up & Product Presentations Introduction	Kevin Stein	
_		Break		
		Operating Unit Presentations Breakout:		
		Recent Acquisitions - Calspan, Chelton, DART	Greg Campbell, Jason Abbott, Ryan Williamson	
		Esterline Operating Units - Kirkhill, Korry, TA Aerospace	Kevin McHenry, Kevin Hanson, Joe Llanes	
		New Business - Airborne Systems, Champion	Chris Blackburn, Jason Marlin	
		Productivity Improvements - AeroControlex, AeroFluid, Hartwell	Chris Swartz, Mike Hargas, Ron Kato	
		Lunch		
		Q&A	Panel	
	2:00	End	-	

#### Forward Looking Statements

Statements in this presentation that are not historical facts, including statements under the heading "2024E," are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "believe," "may," "will," "should," "expect," "intend," "plan," "predict," "anticipate," "estimate," or "continue" and other words and terms of similar meaning may identify forward-looking statements.

All forward-looking statements involve risks and uncertainties that could cause TransDigm Group's actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, TransDigm Group. These risks and uncertainties include but are not limited to: the sensitivity of our business to the number of flight hours that our customers' planes spend aloft and our customers' profitability, both of which are affected by general economic conditions; supply chain constraints; increases in raw material costs, taxes and labor costs that cannot be recovered in product pricing; failure to complete or successfully integrate acquisitions; our indebtedness; current and future geopolitical or other worldwide events, including, without limitation, wars or conflicts and public health crises; cybersecurity threats; risks related to the transition or physical impacts of climate change and other natural disasters or meeting sustainability-related voluntary goals or regulatory requirements; our reliance on certain customers; the United States ("U.S.") defense budget and risk associated with being a government supplier including government audits and investigations; failure to maintain government or industry approvals; risks related to the maintain government or industry approvals; risks related to the arisk and regulations, including increases in compliance costs; potential environmental liabilities; liabilities risks risks related to the maintain government or industry approvals; risks and costs associated with our international sales and operations; and other factors.

Further information regarding the important factors that could cause actual results to differ materially from projected results can be found in TransDigm Group's most recent Annual Report on Form 10-K and other reports that TransDigm Group or its subsidiaries have filed with the Securities and Exchange Commission. Except as required by law, TransDigm Group undertakes no obligation to revise or update the forward-looking statements contained in this presentation.

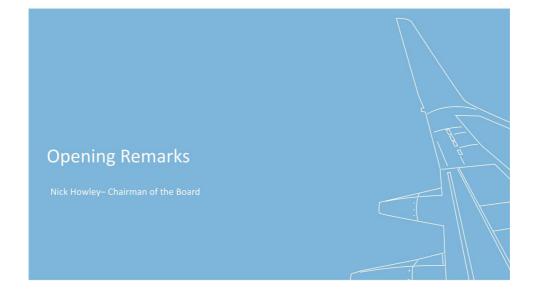
# Special Notice Regarding Pro Forma and Non-GAAP Information

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This presentation sets forth certain pro forma financial information. This pro forma financial information gives effect to certain recently completed acquisitions. Such pro forma information is based on certain assumptions and adjustments and does not purport to present TransDigm's actual results of operations or financial condition had the transactions reflected in such pro forma financial information occurred at the beginning of the relevant period, in the case of income statement information, or at the end of such period, in the case of balance sheet information, nor is it necessarily indicative of the results of operations that may be achieved in the future.

This presentation also sets forth certain non-GAAP financial measures. A presentation of the most directly comparable GAAP measures and a reconciliation to such measures are set forth in the appendix.

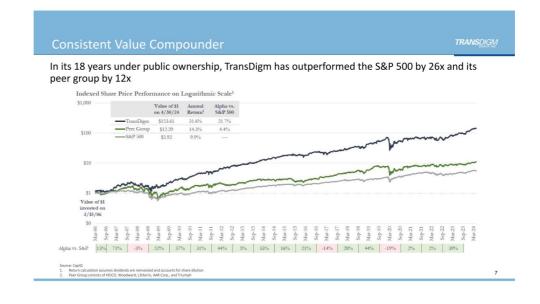


**Opening Remarks** 

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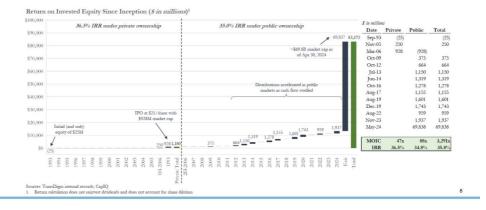


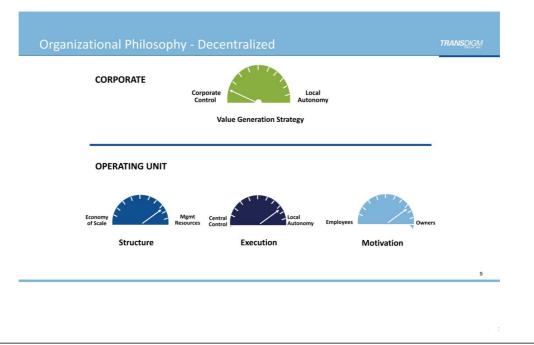


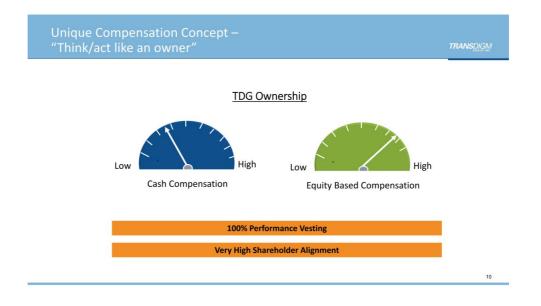
## **Consistent Value Compounder**

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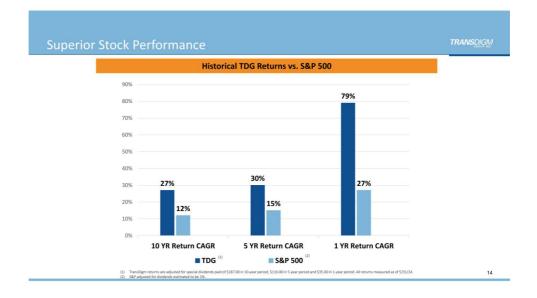


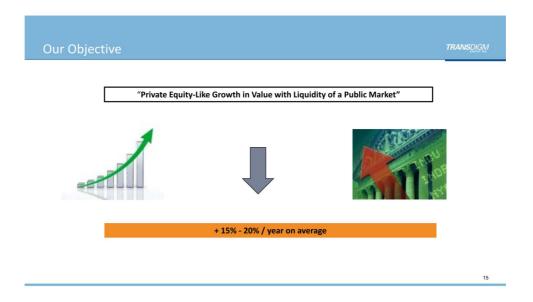






Record		TR4
EXECUTIVE	TITLE	
Officers & Executives:		
Kevin Stein	President & CEO	
Mike Lisman	Co-COO	
Joel Reiss	Co-COO	
Sarah Wynne	CFO	Proven Track Record
Alex Feil	Executive VP	
Pete Palmer	Executive VP	Experienced with a Leveraged Capital Structure
Paula Wheeler	Executive VP	
Patrick Murphy	Executive VP	
Marko Enderlein	Executive VP	Deep Bench
Kevin McHenry	Executive VP	
Jessica Warren	General Counsel & CCO	Shared Values and Operating Strategies
Operating Unit Manage	ment Participating In Analyst Day:	
Chris Swartz	President, AeroControlex	Management is a Significant Owner
Mike Hargas	President, AeroFluid Products	5
Chris Blackburn	President, Airborne Systems	
Greg Campbell	President, Calspan Corporation	
Jason Marlin	President, Champion Aerospace	
Jason Abbott	President, Chelton	
Ryan Williamson	President, DART Aerospace	
Ron Kato	President, Hartwell	
Kevin Hanson	President, Korry	
Joe Llanes	President, TA Aerospace	







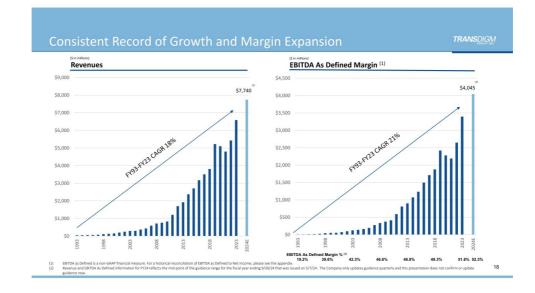
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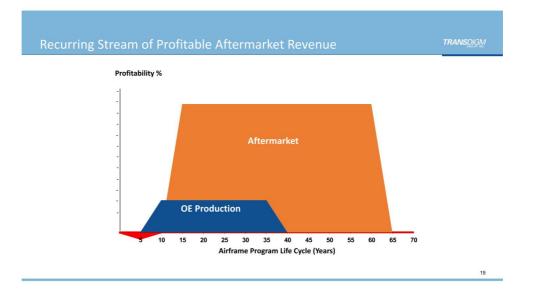
**Business Snapshot** (\$ in n

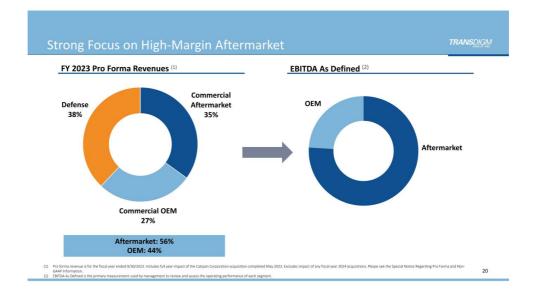
	F	Y2022	FY2023		FY2024 Guidance Mid-Point <sup>(2)</sup>		% Change FY24 Guidance Mid-Point v. FY22
Revenue	\$	5,429	\$	6,585	\$	7,740	+ 43%
EBITDA as Defined (1)	\$	2,646	\$	3,395	\$	4,045	+ 53%
EBITDA as Defined margin		48.7%		51.6%		52.3%	
FYE Share Price		\$525		\$843		\$1,354 <sup>(4)</sup>	+ 158%

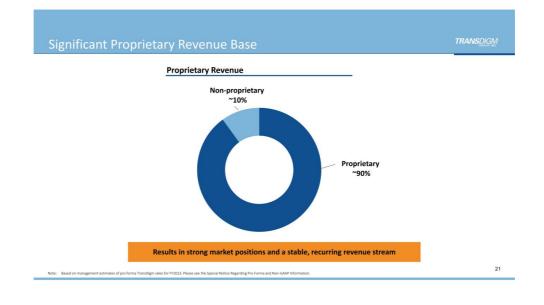
Enterprise Value <sup>(8)</sup> ≈ \$92 Billion

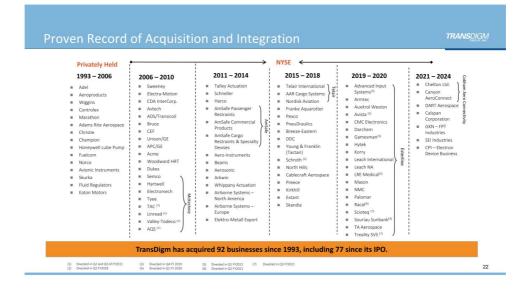
EBIDA as Defined is a non-GAMP financial messure. For a historical recorditation of EBITDA as Defined to Net Income, please see the appendix.
 Revenue and EBITDA As Defined Information-under F1742 Guidance MIAP-Not Infect the mid-point of the padance range for the final year ending 5/30/24 that was issued on 5/7/24. TransDigm only updates guidance quarterly and this presentation does not combine on update guidance range for the final year ending 5/30/24 that was issued on 5/7/24. TransDigm only updates guidance quarterly and this presentation does not combine on update guidance range. The quarterly and this presentation does not combine on updates guidance quarterly and this presentation does not combine on the padates and the guidance guidance quarterly and this presentation does not combine on the padates and the guidance guidance quarterly and this presentation does not combine on the padates and the guidance guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and this presentation does not combine on the padates and the guidance quarterly and the guidance quarterly and the padates and the guidance quarterly and guidance quarterly and guidance quarterly and the guidance quarterly and g

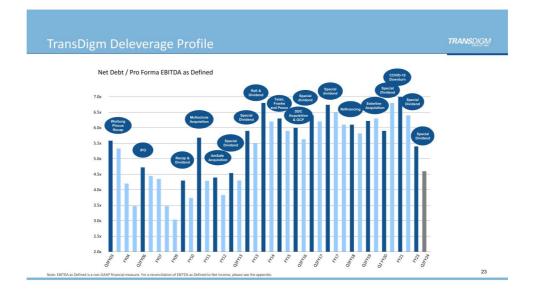








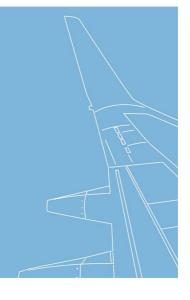


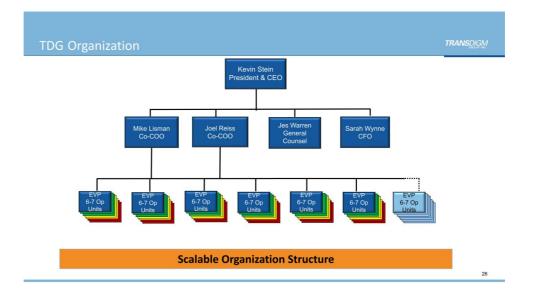




# Our Markets & Customer Value Overview

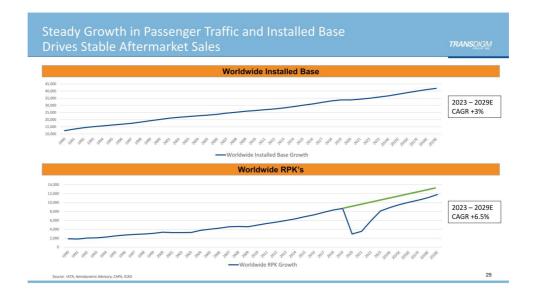
Mike Lisman – Co-COO

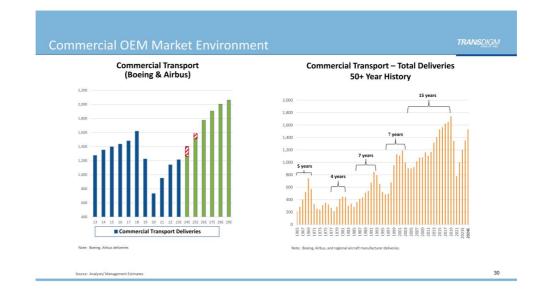


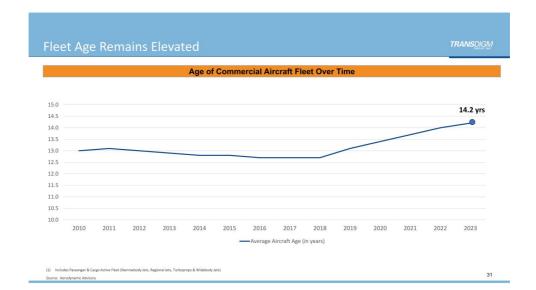




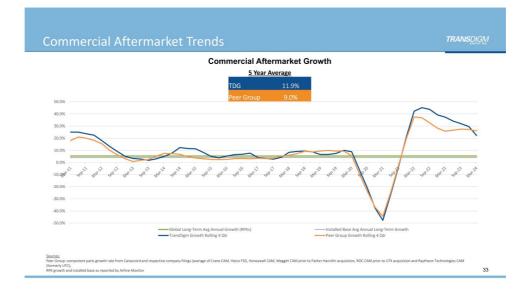


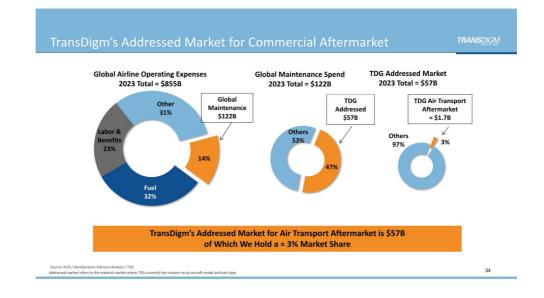


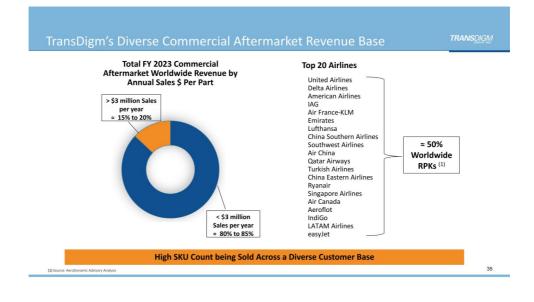


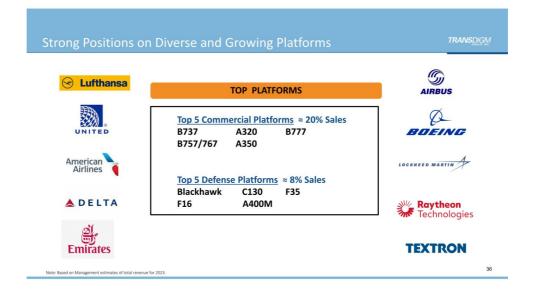


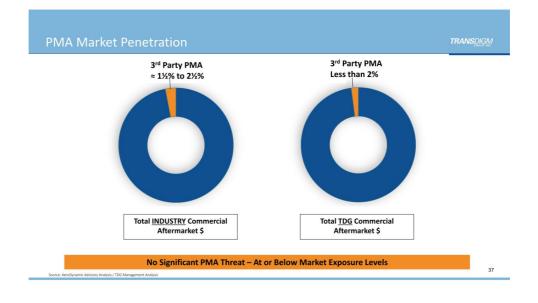


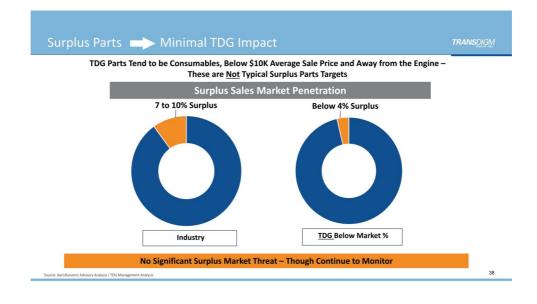


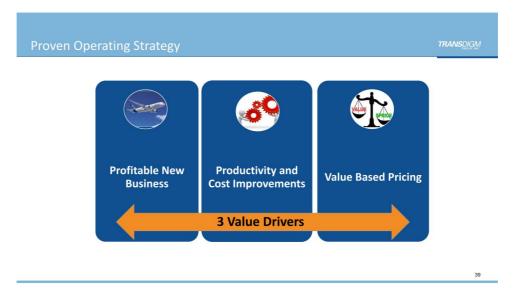




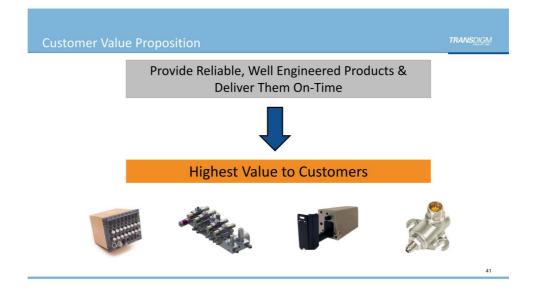


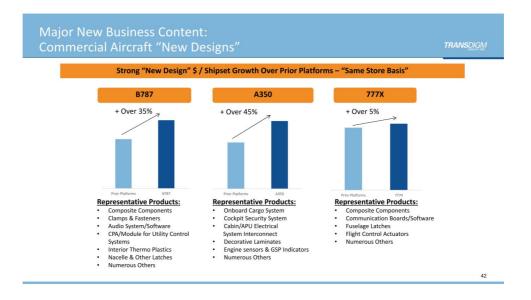




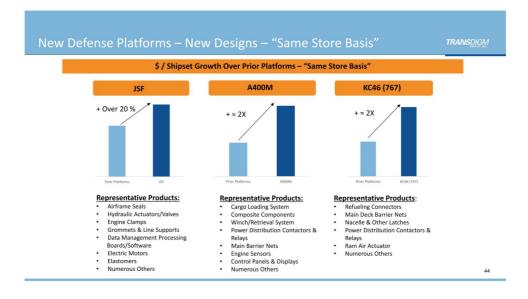


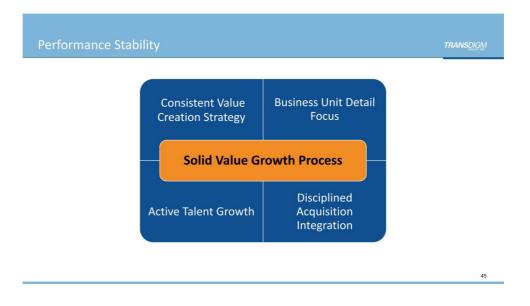






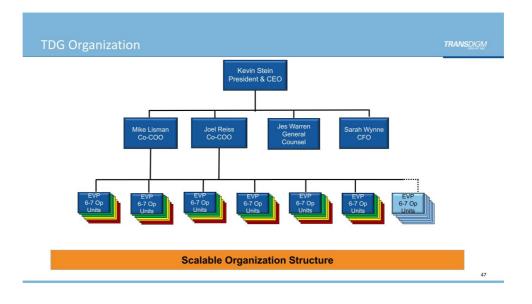




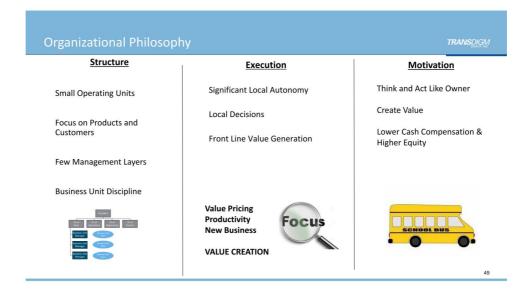


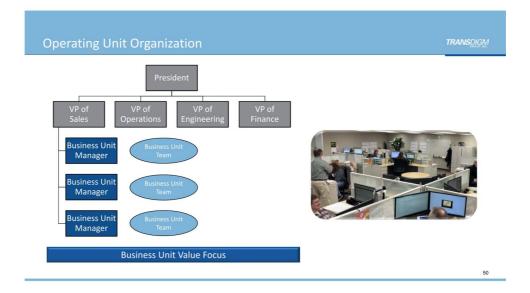
# Management Process & Value Creation

Joel Reiss – Co-COO

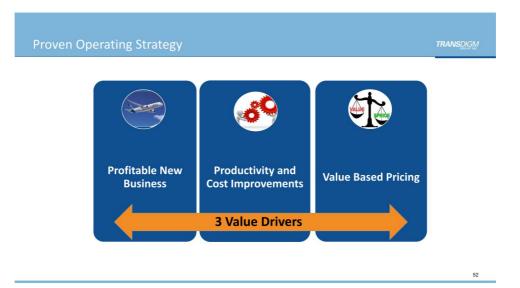


## Value Creation Driver & Culture Carrier EVP **Op Unit Business Guidance** President "Coaching"Value Driver Emphasis Quarterly Reviews Op Unit 3 **Talent Development** New President President and Staff Weed & Feed Last Year Acquisition Acquisition Value Creation Assist Due Diligence Recent cquisitio Guide Integration Process Assess & Revise Management 48









# Business Unit Teams

- Grouping of Related Products
- Co-located, Cross Functional Team
- Business Unit Manager Drives Performance

## Value Driver Focus

- Profitable New Business
- Productivity and Cost Improvements
- Value-based Pricing

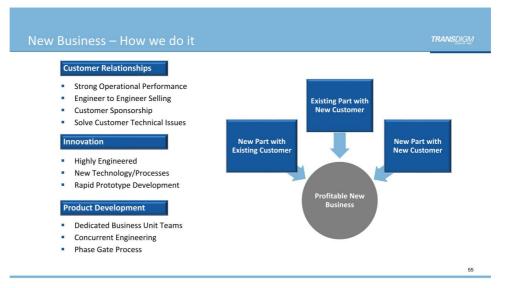
# Accountability

- Standardized Business Metrics Across Operating Units
   Quarterly Reviews and Mid-Year Reviews
- Ownership of Results



53





#### New Business Modeling

Anal	ytical Ap	proach
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### Data Driven

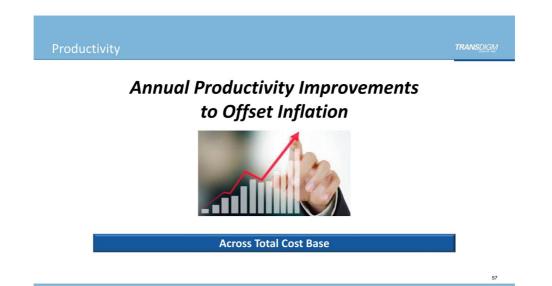
- Realistic OEM Production Rates
- Historical NRE Investment Estimates
- Actual-cost Production Cost Estimates
- Combined OEM & Aftermarket View
- IRR & Cumulative Cash Flow Analysis
- No "Must-Win" Programs



Focus on Profitable New Business

New Business Model Excerpt 2024 2025 2029 2026 <u>Annual Data</u> Production Sale Production COS Product Margin Margin % SG&A % EBITDA Margin \$1,536 (\$1,166) \$370 24% -12% 12% \$507 (\$448) \$59 12% -12% 0% \$765 (\$656) \$109 14% -12% 2% \$1,318 (\$1,065) \$253 19% -12% 7% \$968 (\$815) \$153 16% -12% 4% NRE (475) \$116 \$263 (\$121) \$142 54% -12% 42% \$2,660 (\$1,011) \$1,649 62% -12% 50% \$1,362 \$837 (\$56) \$60 52% -12% 40% (\$545 \$817 609 -125 485 (\$360) \$477 57% \$4,196 (\$2,177) \$2,019 48% -12% 36% \$1,805 (\$1,175) \$630 35% -12% 23% \$2,680 (\$1,610) \$1,070 40% \$623 \$1,028 (\$504) \$119 19% (\$777) \$251 24% Margin % SG&A % EBITDA Margin 12% 7% -12% 12% -12% Net Cash flow Cum Cash flow (\$475) \$45 \$128 \$413 (\$475) (\$430) (\$303) \$111 \$749 \$1,516 \$859 \$2,375 Return on Investment 6 yrs 56% 56

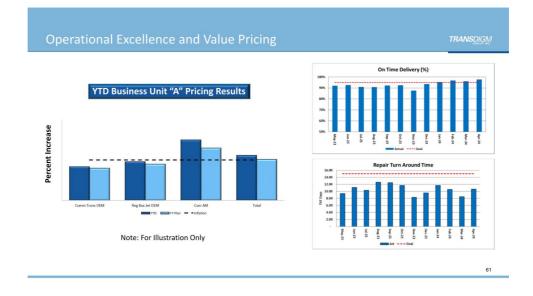
EXAMPLE ONLY



	YTD		Full Yr			
Projects	Enacted	YTD Plan		Full Yr Plan		
Vendor Resourcing	325					Monthly Tracking Actual vs. Plan
Vendor LTAs	525					
Various Purchasing Initiatives	125					Assigned Owners and Due Dates
Purchasing Savings	975	900	1.575	1,475		Offect Unevented Cost Challeng
Make vs. Buy Analysis	10	20				Offset Unexpected Cost Challeng
Automation of Outsourced Work	1,100	1,000	2,200	2,000		Not Just for Operations
Insource / Outsourcing Savings	1,110	1,020	2,240	2,040		Not sust for operations
Tooling / Fixtures	75	50	125	100		Trust but Validate
Mfg Engineering Projects	100	75	175	150		neet bat fanaato
Automation Projects	300	300	950	700		
Machining Cycle Time	75	30	120	100		
VIP Projects	75	60	110	120		
Labor Savings	625	515	1,480	1,170		
Scrap Reduction	72	140	180	200		
OT Reduction	50	60	120	110		
Quality Projects	50	60	100	120		
Solar Panels/Energy Savings	180	180	360	360		The start of the start
A/R Automation	30	40	60	80		
Office/Packaging Supplies	30	40	135	80		
Engineering Outsourcing	0	0	400	400		
Commission Savings	50	30	100	60		
Other Spending Reduction	462	550	1,455	1,410		
Total Productivity Savings	2,710	2,435	5,295	4,685		
Total Cost	48,144	48,231	92,451	93,846	SAMPLE	
Productivity Savings % of Cost	5.6%	5.0%	5.7%	5.0%	SAIVIPLE	



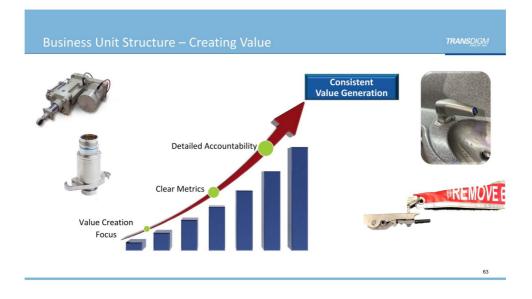




#### Business Unit – Income Statement

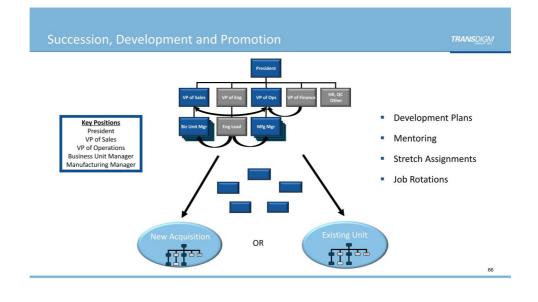
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Prior Year	% to		Q2	% to	YTD	% to SIs	YTD	% to
Actual	SIs		Actual	SIs	Actual	SIS	Plan	SIs
36,814	100.0%	Sales	9,819	100%	26,216	100%	25,974	100%
		Product Costs:						
8,870	24.1%	Material	2,326	23.7%	6,229	23.8%	6,284	24.2%
2,812	7.6%	Direct Labor	730	7.4%	1,984	7.6%	1,924	7.4%
7,000	19.0%	Overhead	1,801	18.3%	4,865	18.6%	4,932	19.0%
947	2.6%	Depreciation	215	2.2%	623	2.4%	628	2.4%
	0.0%	Other	-	0.0%		0.0%		0.0%
19,629	53.3%	<b>Total Product Costs</b>	5,072	51.7%	13,701	52.3%	13,768	53.0%
17,185	46.7%	Gross Profit	4,746	48.3%	12,515	47.7%	12,206	47.0%
		G&A Costs:						
61	0.2%	Engineering	16	0.2%	46	0.2%	40	0.2%
681	1.9%	Sales	188	1.9%	549	2.1%	562	2.2%
1,249	3.4%	Admin	273	2.8%	637	2.4%	641	2.5%
(41)	-0.1%	Other	-	0.0%	8	0.0%	-	0.0%
64	0.2%	Depreciation	17	0.2%	50	0.2%	20	0.1%
2,015	5.5%	Total G&A Costs	494	5.0%	1,282	4.9%	1,263	4.9%
16,181	44.0%	Product Line EBITDA	4,485	45.7%	11,906	45.4%	11,591	44.6%
<b>IPLE</b>								









67

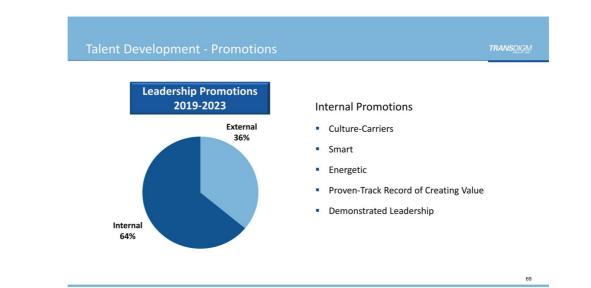


- Customized Curriculum
- Team Based Action Learning Projects
- Individual Development Plan
- Formal Mentoring Program
- 2 EVP Sponsors
- 4 Cohorts, Over 100 Participants
- 50% Promotion Rate

**Business Unit Manager** (BUM) Bootcamp

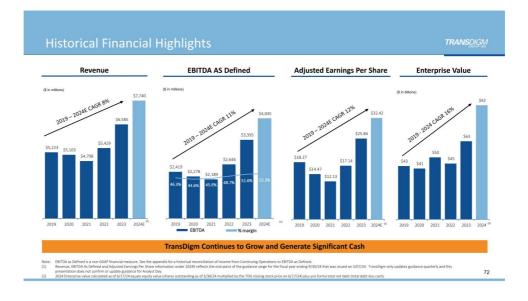
- Business Unit Manager Development Program
- Case Studies
- Highly Participatory
- COO Sponsors
- 30 Participants February 2024

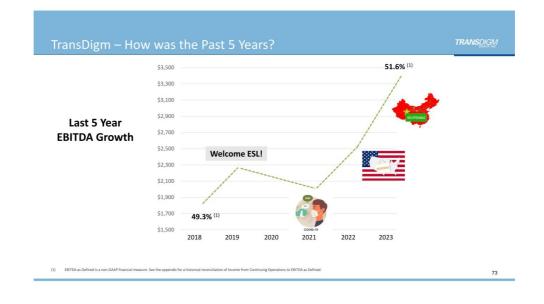


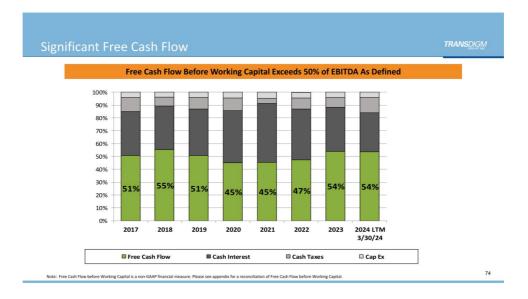


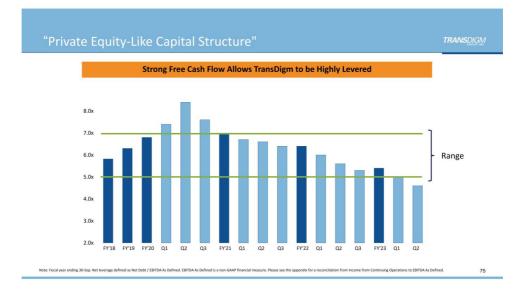












### November 2023

■ Raised ≈ \$2B of newly issued debt primarily for CPI Electron Device Business Acquisition

#### February 2024

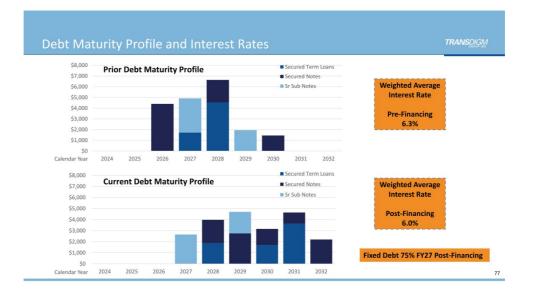
- Completed refinancing of \$4.4B Senior Secured Notes
- Increased and extended Revolver, Increased capacity by \$100M to \$910M

#### March 2024

- Completed 'Amend & Extend' of \$1.7B Term Loan H
- Completed repricing of \$4.5B Term Loan I
- Completed \$550M Senior Secured Note tack-on and refinancing

#### June 2024

- Completed repricing of \$1B Term Loan J
  Completed 'Amend & Extend' of \$2.6B of Term Loan I
- Entered into additional hedges to align with the new term loans & extended maturities on existing debt

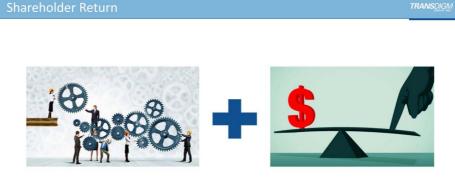


#### Pro Forma Capitalization Structure

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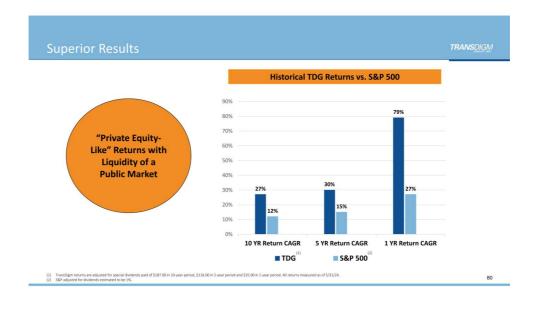
Pro forma capitalization (\$ in millions)	Actual 3/30/24	Adj.	Pro Forma 3/30/24		Rate	Maturity	
Cash	\$4,288	-	\$4,288				Includes ~\$1.5B
Restricted Cash	\$550	(550)	-				
Total Cash	\$4,838		\$4,288				paid out in Q3 FY24
\$910mm revolver	-		-		S + 2.250%	Feb-29	for acquisitions
\$450mm AR securitization facility	450		450		S + 1.600%	Jul-24	
First lien term loan I due 2028	4,525	(2,644)	1,881		S + 2.750%	Aug-28	
First lien term Ioan J due 2031	997	(997)	-		S + 3.250%	Feb-31	
Repriced First lien term Ioan J due 2031	-	3,641	3,641		S + 2.500%	Feb-31	
First lien term Ioan K due 2030	1,708		1,708		S + 2.750%	Mar-30	
Senior secured notes due 2028	2,100		2,100		6.750%	Aug-28	
Senior secured notes due 2029	2,750		2,750		6.375%	Mar-29	
Senior secured notes due 2030	1,450		1,450		6.875%	Dec-30	
Senior secured notes due 2031	1,000		1,000		7.125%	Dec-31	
New senior secured notes due 2032	2,200		2,200		6.625%	Mar-32	
Total secured debt	\$17,180		\$17,180	4.5x			
Total net secured debt	\$12,892		\$12,892	3.4x			
Senior subordinated notes due 2027	550	(550)	-		7.500%	Mar-27	
Senior subordinated notes due 2027	2,650		2,650		5.500%	Nov-27	
Senior subordinated notes due 2029	1,200		1,200		4.625%	Jan-29	
Senior subordinated notes due 2029	750		750		4.875%	May-29	
Capital Lease Obligations (Gross)	259		259				
Total debt	\$22,589		\$22,039	5.8x			
Total net debt	\$18,301		\$17,751	4.6x			

(1) Pro forma cash, total debt and net debt reflect the April 2024 reference on of the \$550M 7.50% senior subordinated notes due 2027. Actual cash includes the \$550M classified as restricted cash on the Company's consolidated balance sheet as of March 30, 2024. Also includes the term Isan refinancing that was completed on June 4, 2024.
Note: EBITDA as Defined is a non-GAAP financial measure. See the appendix for a historical reconciliation of Income from Continuing Operations to EBITDA as Defined.
78



**Operational Performance** 

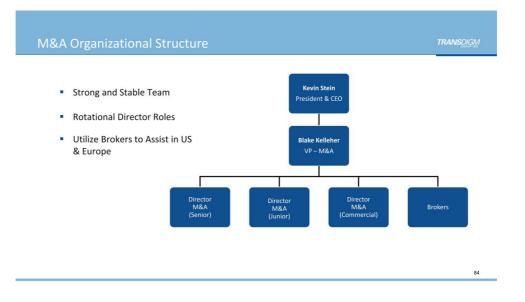
**Financial Leverage** 

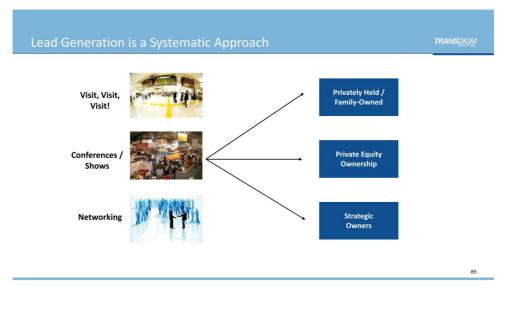


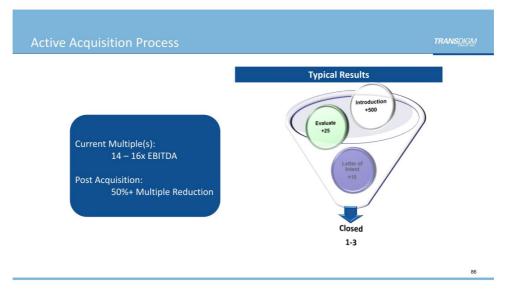


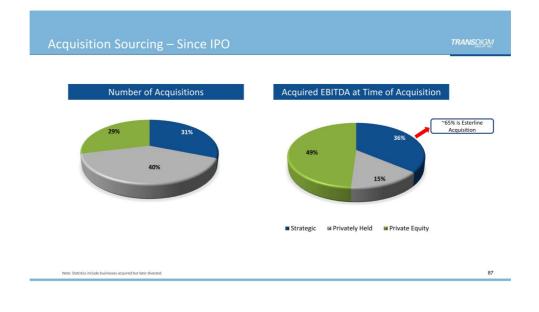


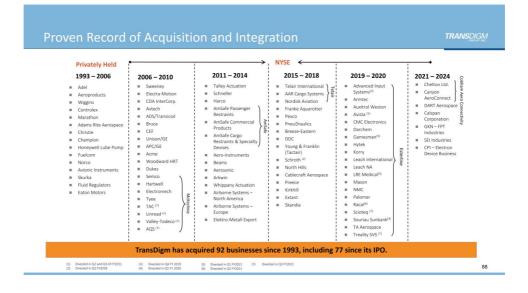
quisicion in	story		
	Fiscal Year	\$ Invested	
	FY '14	\$298M	
	FY '15	\$1,621M	
	FY '16	\$1,435M	
	FY '17	\$105M	<ul> <li>CPI – Electron Device Business</li> <li>SEI Industries</li> </ul>
	FY '18	\$659M	<ul> <li>GKN – FPT Industries</li> </ul>
	FY '19	\$4,133M	Small product lines
	FY '20	\$0	7/
	FY '21	\$965M	
	FY '22	\$448M	
	FY '23	\$749M	
	FY '24*	\$1,684M	
	Annual Average =	= ≈\$1.1B / Year (≈\$800M excl-ESL)	

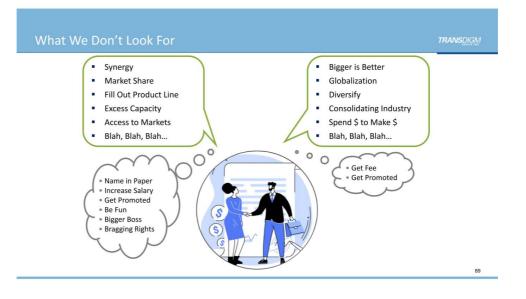




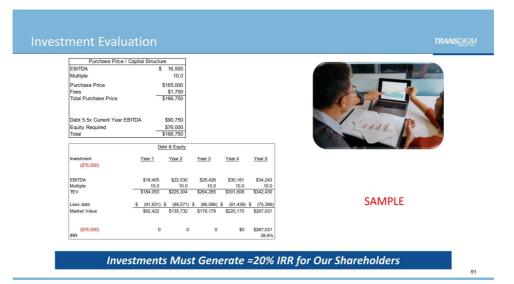


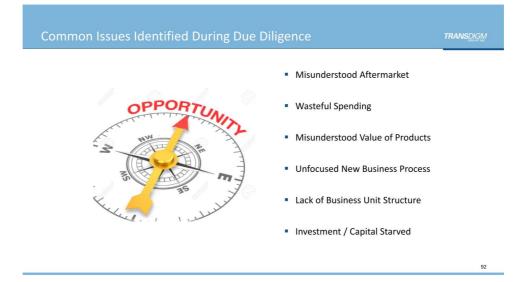












# Acquisition Integration Patrick Murphy - EVP

#### Why Does this Fit with TransDigm?

- Focused on Aerospace
- Proprietary Products, Process or Technologies
- Significant Aftermarket Content

#### Generally Good Businesses Misunderstood or Mismanaged

#### Our Job:

Unlock Shareholder Value





#### Acquisition Integration Process – Keys to Success



#### All Acquisitions are Different

Assess the Unique Risks and Opportunities of each New Acquisition

Which aspects of value generation model are needed most

#### Varying Degrees of Operational Improvement

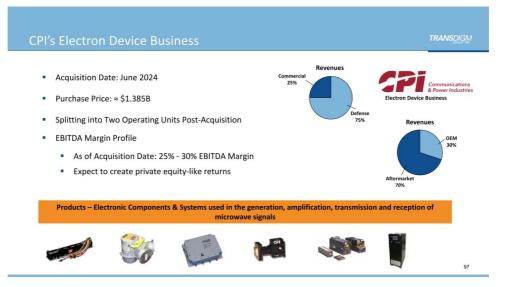
- Operations and Supply Chain
- Contractual Opportunities & Constraints
- New Business Pipeline

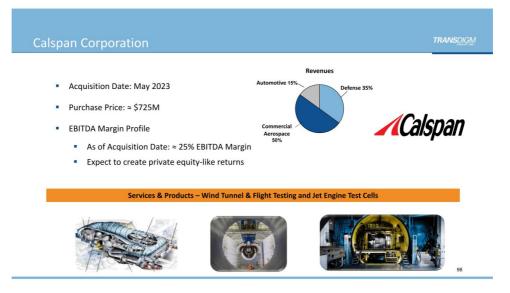
#### Standard Work

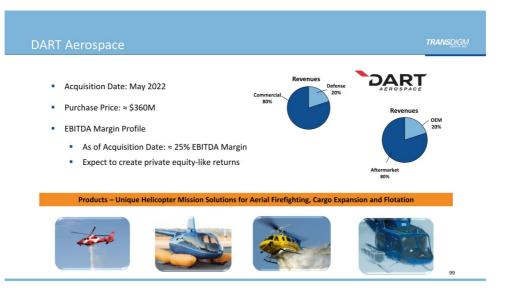
- Culture, Value Drivers, Customer Focus & Key Personnel
- Control Working Capital and Financial Plan

Significant Commonality in Our Actions

Acquisition Integration Process - Timeline	
Actions - General	Time After <u>Acquisition (Days)</u>
Present TransDigm, Our Culture and Value Generation Strateg	gy 0 - 15
Control Working Capital and Establish Financial Plan	0 - 90
Evaluate Key Staff Personnel Competency	0 - 90
Review OE/AM Contracts and Effect Actions	15 - 45
Implement Productivity Plan (Business Wide) and	
Ongoing Production Improvement Processes	0 - 90
> Organize Company into Business Units	
Review New Business Projects – Weed & Focus	
Various HR, Legal & Accounting Reviews/Activities	0 - 120
<u> </u>	



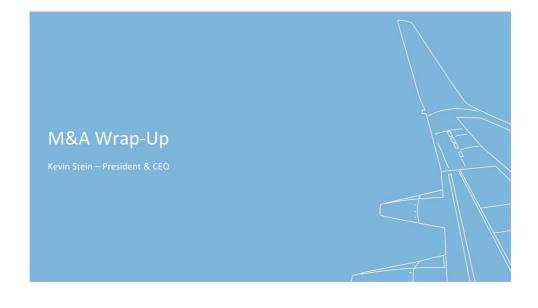


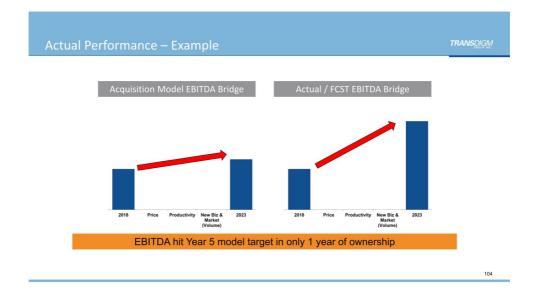


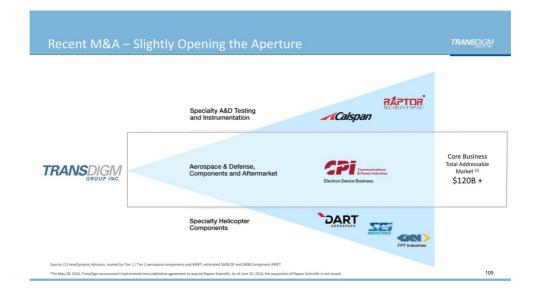


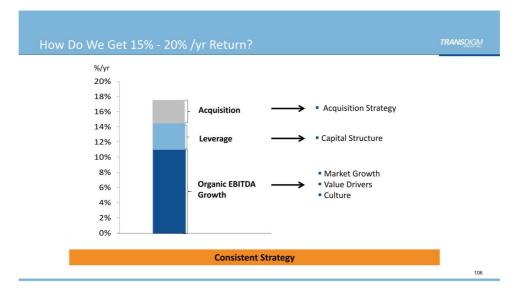


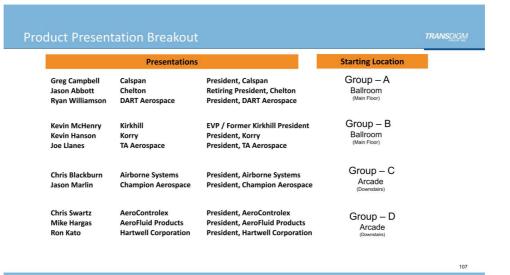


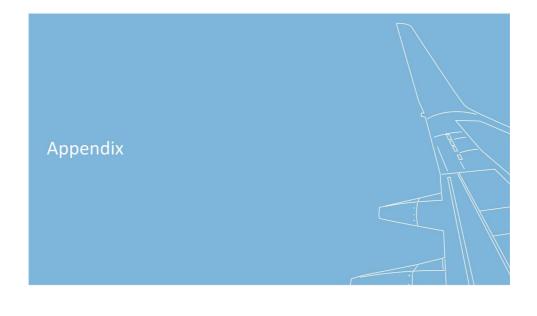












#### APPENDIX: Non-GAAP Supplemental Information

RANSDIGN

EBITDA, EBITDA As Defined, EBITDA As Defined Margin, Adjusted Net Income and Adjusted Earnings Per Share are non-GAAP financial measures presented in this presentation as supplemental disclosures to income from continuing operations and reported results. TransDigm Group defines EBITDA as earnings before interest, taxes, depreciation and amortization and defines EBITDA As Defined as EBITDA plus certain non-operating items recorded as corporate expenses, including non-cash compensation charges incurred in connection with TransDigm Group's stock incentive or deferred compensation plans, foreign currency gains and losses, acquisition-integration costs, acquisition and divestiture transaction-related expenses, and refinancing costs. Acquisition and divestiture-related costs represent accounting adjustments to inventory associated with acquisitions of businesses and product lines that were charged to cost of sales when the inventory was sold; costs incurred to integrate acquired businesses and product lines into the Company's operations, facility relocation costs and other acquisition-related costs; transaction-related costs for both acquisitions and divestitures comprising deal fees; legal, financial and tax diligence expenses and valuation costs that are required to be expensed as incurred and other acquisition accounting adjustments. TransDigm Group defines Adjusted Net Income as net income plus purchase accounting backlog amortization expense, effects from the sale on businesses, non-cash compensation charges incurred in connection with TransDigm Group's stock incentive or deferred compensation plans, foreign currency gains and losses, acquisition-integration costs, acquisition and divestiture transaction-related expenses, and refinancing costs. EBITDA As Defined Margin represents EBITDA As Defined, Adjusted Net Income aivide Barrings Per Share as Adjusted Net Income aivide by the total outstanding shares for basic and diluted earnings per share. For more information regarding the computation of EBITDA

#### **APPENDIX: Non-GAAP Supplemental Information (Continued**

TRANSDIGM

TransDigm Group presents these non-GAAP financial measures because it believes that they are useful indicators of its operating performance. TransDigm Group believes that EBITDA is useful to investors because it is frequently used by securities analysts, investors and other interested parties to measure operating performance among companies with different capital structures, effective tax rates and tax attributes, capitalized asset values and employee compensation structures, all of which can vary substantially from company to company. In addition, analysts, rating agencies and others use EBITDA to evaluate a company's ability to incur and service debt. EBIDA As Defined is used to measure TransDigm Inc's compliance with the financial covenant contained in its credit facility. TransDigm Group's management also uses EBITDA As Defined to review and assess its operating performance, to prepare its annual budget and financial projections and to review and evaluate its management team in connection with employee incentive programs. Moreover, TransDigm Group's management uses EBITDA As Defined to evaluate acquisitions and as a liquidity measure. In addition, TransDigm Group's management uses adjusted net income as a measure of comparable operating performance between time periods and among companies as it is reflective of changes in pricing decisions, cost controls and other factors that affect operating performance.

None of EBITDA, EBITDA As Defined, EBITDA As Defined Margin, Adjusted Net Income or Adjusted Earnings Per Share is a measurement of financial performance under U.S. GAAP and such financial measures should not be considered as an alternative to net income, operating income, earnings per share, cash flows from operating activities or other measures of performance determined in accordance with U.S. GAAP. In addition, TransDigm Group's calculation of these non-GAAP financial measures may not be comparable to the calculation of similarly titled measures reported by other companies. Although we use EBITDA and EBITDA As Defined as measures to assess the performance of our business and for the other purposes set forth above, the use of these non-GAAP financial measures as analytical tools has limitations, and you should not consider any of them in isolation, or as a substitute for analysis of our results of operations as reported in accordance with U.S. GAAP. Some of these limitations are:

- neither EBITDA nor EBITDA As Defined reflects the significant interest expense, or the cash requirements, necessary to service interest payments on our indebtedness;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and neither EBITDA nor EBITDA As Defined reflects any cash requirements for such replacements;
- the omission of the substantial amortization expense associated with our intangible assets further limits the usefulness of EBITDA and EBITDA As Defined;
- neither EBITDA nor EBITDA As Defined includes the payment of taxes, which is a necessary element of our operations; and
- EBITDA As Defined excludes the cash expense we have incurred to integrate acquired businesses into our operations, which is a necessary element of certain of our acquisitions.

## APPENDIX: Reconciliation of Income from Continuing Operations to EBITDA and EBITDA As Defined

(\$ in millions)	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Revenue	\$ 52	\$ 57	\$ 63	\$ 78	\$ 111	\$ 131	\$ 151	\$ 201	\$ 249	\$ 293	\$ 301	\$ 374	\$ 435	\$ 593	\$ 714	\$ 762	\$ 828
Income (Loss) from continuing operations	(5)		1	3	14	(17)	11	14	31	(76)	14	35	25	89	133	163	163
Depreciation and amortization expense	7	7	7	6	7	6	7	9	13	10	18	17	16	24	25	28	30
Interest expense, net	5	5	5	3	3	23	28	32	37	43	75	80	77	92	93	84	113
Income tax provision (benefit)	(2)		2	5	13	(2)	8	9	17	(45)	6	23	16	53	74	88	8
Warrant put value adjustment	1	1	2	5	7								-	-			
Extraordinary item				2	100												
EBITDA, excluding discontinued operations	6	13	17	24	44	10	54	64	98	(68)	113	155	134	258	325	\$363	\$39
Merger expense						40				176							
Acquisition and divestiture-related costs	4		14	1		1	10 E	8		15	20	2	1	9	2	6	1
Non-cash comp and def comp expense		2	<u>_</u>	-	-				2	1	6	7	1	6	6	6	
One-time special bonus		-	-			-			-	-	-		6	-			-
Public offering costs			10							2	100		3	2	0.00		
Refinancing costs								×					49	14			
EBITDA As Defined	\$10	\$13	\$17	\$25	\$44	\$51	\$54	\$72	\$98	\$124	\$139	\$164	\$194	\$275	\$333	\$375	\$413
EBITDA As Defined Margin	19.2%	22.8%	27.0%	32.1%	39.6%	38.9%	35.8%	35.8%	39.4%	42.3%	46.2%	43.9%	44.6%	46.4%	46.6%	49.2%	49.89

Please see the Special Notice Regarding Pro Forma and Non – GAAP Information.

## APPENDIX: Reconciliation of Income from Continuing Operations to EBITDA and EBITDA As Defined

Nervon         5         1.206         6         1.206         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207         5         1.207	(\$ in millions)	3	2011		2012	2013		2014	20	15	2010	6	20	17	201	8	;	2019	20	20	ķ	2021		2022	3	2023		LTM /30/24	20	(1) 24E
Depreciation and a montration organise interest sequence, net         61         68         73         96         94         122         141         122         226         233         233         233         282         282           Interest sequence, net         185         212         214         193         484         491         644         620         653         559         1.079         1.058         1.064         1.209           Income tax provision (benefit)         77         153         146         142         189         182         200         24         222         87         34         281         417         475           EBITDA, enduding discontinued operations         30         19         256         271         37         57         11         259         59         31.38         53.148	Revenue	\$	1,206	\$	1,700	\$ 1,924	\$	2,373	\$	2,707 \$	3,	171	\$	3,504	\$ 3	811	\$	5,223	;	5,103	\$	4,798	\$	5,429	\$	6,585	\$	7,304	\$	7,740
Indirect papers, net         185         212         271         348         413         443         420         653         859         1.09         1.095         1.064         1.09         1.076         1.064         1.09         1.076         1.064         1.09         1.076         1.064         1.09         1.076         1.064         1.09         1.076         1.064         1.09         1.076         1.064         1.09         1.076         1.081         1.081         1.08         1.08         1.08         1.08         1.08         1.08         1.08         1.08         1.076         1.016         1.016         1.016         1.016         1.016	Income (Loss) from continuing operations		152		325	303		307		447	5	586		629		962		841		653		681		866		1,299		1,552		1,647
Income tax provision (benefit)         77         161         146         142         189         182         200         24         222         87         34         261         4.7         973           LBITDA, excluding discontinued operations         5475         5768         5793         5893         51,149         51,374         51,588         51,778         52,448         52,052         52,077         52,456         51,148         53,318           Anguistion and diversitum-related costs         30         19         26         21         37         57         31         29         169         31         35         18         10         28           Annotation and diversitum-related costs         30         19         26         21         37         57         31         29         169         31         35         18         10         28           Annotation and diversitum-related costs         30         19         26         21         37         57         31         29         169         31         35         18         10         37         131         10         10         10         15         75         75         75         75         75         75	Depreciation and amortization expense				68									141				226		283		253		253		268		282		294
BITDA, excluding discontinued operations         5475         5768         5793         5893         51,149         51,374         51,581         51,778         52,148         52,027         52,456         53,148         53,318           Acquisition and divestitume-related costs         30         19         26         21         37         57         31         29         169         31         35         18         18         28           Reinandic otsts         72         -         30         122         48         46         59         39         310         184         137         191           Reinandicots         72         -         30         132         18         16         40         6         3         28         37         1         56         75           Gain on sale of businesses         -																														1,320
Acquisition and divestiture-related costs         30         19         26         21         37         57         31         29         169         31         35         18         18         28           Acquisition and divestiture-related costs         30         19         26         21         37         57         31         29         169         31         35         18         18         28           Acquisition and divestiture-related comp expess         12         49         26         22         48         46         59         93         30         134         137         191           Befinanciposts         72         -         30         132         18         16         40         6         3         28         37         1         56         75         0         13         56         160         164         165         166         16         16         16         16         16         16         16         16         16         16         16         16         16         166         16         16         16         16         16         16         16         16         16         16         16         16         16 <td>Income tax provision (benefit)</td> <td></td> <td>77</td> <td></td> <td>163</td> <td>146</td> <td></td> <td>142</td> <td></td> <td>189</td> <td></td> <td>182</td> <td></td> <td>209</td> <td></td> <td>24</td> <td></td> <td>222</td> <td></td> <td>87</td> <td></td> <td>34</td> <td></td> <td>261</td> <td></td> <td>417</td> <td></td> <td>475</td> <td></td> <td>491</td>	Income tax provision (benefit)		77		163	146		142		189		182		209		24		222		87		34		261		417		475		491
Non-catic comp and deferred comp expense         13         22         49         26         32         48         46         59         39         39         310         144         157         151           Relinavidg costs         72         -         30         132         18         16         40         6         3         28         40         - <td>EBITDA, excluding discontinued operations</td> <td>_</td> <td>\$475</td> <td>,</td> <td>\$768</td> <td>\$79</td> <td>8</td> <td>\$893</td> <td>1</td> <td>\$1,149</td> <td>\$1</td> <td>,374</td> <td>8</td> <td>\$1,581</td> <td>\$1</td> <td>1,778</td> <td></td> <td>\$2,148</td> <td></td> <td>\$2,052</td> <td></td> <td>\$2,027</td> <td></td> <td>\$2,456</td> <td>_</td> <td>\$3,148</td> <td>_</td> <td>\$3,518</td> <td></td> <td>\$3,752</td>	EBITDA, excluding discontinued operations	_	\$475	,	\$768	\$79	8	\$893	1	\$1,149	\$1	,374	8	\$1,581	\$1	1,778		\$2,148		\$2,052		\$2,027		\$2,456	_	\$3,148	_	\$3,518		\$3,752
Refinance         72         -         30         132         18         16         40         6         3         28         37         1         56         75           COUND-19 and metric structuring costs         -	Acquisition and divestiture-related costs		30		19	2	5	21		37		57		31		29		169		31		35		18		18		28		41
COVID-19 and eminer extracturing costs         -	Non-cash comp and deferred comp expense				22	4	9							46		59		93				130		184		157		191		215
Gain on safe of businesses         - </td <td>Refinancing costs</td> <td></td> <td>72</td> <td></td> <td>100</td> <td>3</td> <td>)</td> <td>132</td> <td></td> <td>18</td> <td></td> <td>16</td> <td></td> <td>40</td> <td></td> <td>6</td> <td></td> <td>3</td> <td></td> <td>28</td> <td></td> <td>37</td> <td></td> <td>1</td> <td></td> <td>56</td> <td></td> <td>75</td> <td></td> <td>29</td>	Refinancing costs		72		100	3	)	132		18		16		40		6		3		28		37		1		56		75		29
Other         -         -         2         1         (2)         -         13         5         6         20         (11)         (6)         16         -           EBITD As Defined         5590         5609         5000         51,234         51,234         51,475         51,271         51,277         52,219         52,218         52,246         53,985         53,912			10.1		100	10		151		-						20		12		54						10		1.00		100
EBITDA As Defined \$5590 \$809 \$900 \$1,073 \$1,234 \$1,465 \$1,711 \$1,877 \$2,419 \$2,278 \$2,189 \$2,646 \$3,385 \$3,812	Gain on sale of businesses		100		100									-		1		- C								-				
	Other					2		1		(2)				13		5		6		20		(11)		(6)		16				8
	EBITDA As Defined	-	\$590	)	\$809	\$90	)	\$1,073	-	\$1,234	\$1	,495	3	\$1,711	\$1	1,877		\$2,419	4	\$2,278	_	\$2,189	_	\$2,646	_	\$3,395	_	\$3,812		\$4,045
EBITDA As Defined Margin 48.9% 47.6% 46.8% 45.2% 45.6% 47.1% 48.8% 49.3% 46.3% 44.6% 45.6% 48.7% 51.6% 52.2%	EBITDA As Defined Margin	1	48.9%		47.6%	46.89	5	45.2%		45.6%	43	7.1%	- 2	48.8%	4	9.3%		46.3%		44.6%		45.6%		48.7%	_	51.6%	_	52.2%		52.3%

(1) EBITDA 42 Defined information under 2024E reflects the mid-point of the guidance range for the fiscal year ending 9/30/24 that was issued on 5/7/24. TransDigm only updates guidance quarterly and this presentation does not confirm or update guidance for Analyst Day.

Please see the Special Notice Regarding  $\ensuremath{\mathsf{Pro}}$  Forma and  $\ensuremath{\mathsf{Non}}\xspace = \ensuremath{\mathsf{GAAP}}\xspace$  Information.

#### APPENDIX: Reconciliation of Adjusted Net Income to Net Income and Free Cash Flow Summary

**RANS**DIGM

(\$ and shares in millions)		2019	2	020	2	021		2022	_	2023		2024E
Net income from continuing operations			41 \$	653	\$	681	\$	866	\$	1,299	\$	1,647
Gross adjustments from EBITDA to EBITDA as D	efined		71	226		162		190		247		293
Purchase accounting backlog amortization			38	53		11		7		4		4
Tax adjustment			22)	(103)	-	(146)	_	(65)		(73)	-	(69)
Adjusted net income		\$ 1,0	28 \$	829	\$	708	\$	998	\$	1,477	\$	1,875
Weighted-avg shs o/s under the two-class met	hod	56.3	5	7.3	5	i8.4		58.2		57.2		57.85
Adjusted earnings per share		\$ 18.	27 \$	14.47	\$	12.13	\$	17.14	\$	25.84	\$	32.42
		landa a		l year ende								LTM
	2017	2018	2019	202	0	202	1	202		202		3/30/24
EBITDA as Defined	2017 \$1,711 (71)	2018 \$1,877 (73)		2020 \$2,2	0	202 \$2,:	1	\$2,	2 646 119)	\$3,3		3/30/24 \$3,812
EBITDA as Defined	\$1,711	\$1,877	2019 \$2,419	2020 \$2,2 (1	0 178	202 \$2,: (:	1 189	\$2, (	646	\$3,3	<b>95</b> .39)	3/30/24 \$3,812 (157)
EBITDA as Defined Capex Cash interest expense	<b>\$1,711</b> (71)	<b>\$1,877</b> (73)	2019 \$2,419 (102)	2020 \$2,2 (1 (9	0 278 .05)	202 \$2,: (1,	189 105)	<b>\$2,</b> ( (1,	<b>646</b> 119)	<b>\$3,3</b> (1 (1,1	<b>95</b> .39)	3/30/24 \$3,812 (157) (1,160)
EBITDA as Defined Capex Cash interest expense Cash taxes	\$1,711 (71) (588)	<b>\$1,877</b> (73) (635)	2019 \$2,419 (102) (878)	2020 \$2,2 (1 (9	0 278 (05) (23) (23)	202 \$2,: (1,1	189 105) 008)	<b>\$2,</b> ( (1,	<b>646</b> 119) 057) 220)	<b>\$3,3</b> (1 (1,1	9 <b>5</b> 39) .60)	3/30/24 \$3,812 (157) (1,160) (456)
BBTDA as Defined Capex Cash interest expense Cash taxes Free cash flow	\$1,711 (71) (588) (185)	\$1,877 (73) (635) (129)	2019 \$2,419 (102) (878) (215)	2020 \$2,2 (1 (9 (2 \$1,0	0 278 (05) (23) (23)	202 \$2,: (1,1 \$2	1189 105) 008) (83)	\$2, ( (1, ( \$1,	<b>646</b> 119) 057) 220)	\$3,3 (1 (1,1 (2 \$1,8	9 <b>5</b> 39) .60)	3/30/24
(S in millions) EBITDA as Defined Capex Cash interest expense Cash taxes Free cash flow % of EBITDA as Defined	\$1,711 (71) (588) (185) \$867	\$1,877 (73) (635) (129) \$1,040	2019 \$2,419 (102) (878) (215) \$1,224	2020 \$2,2 (1 (9 (2 \$1,0	0 278 05) 223) 223) 223)	202 \$2,: (1,1 \$2	1189 105) 008) (83) 993	\$2, ( (1, ( \$1,	646 119) 057) 220) 250	\$3,3 (1 (1,1 (2 \$1,8	395 .39) .60) :60) <b>36</b>	3/30/24 \$3,812 (157 (1,160 (456 \$2,035